

Repair Order Analysis Summary Report

		Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive		\$ 2,869	÷ 38.14	= 75.22	FRH Average
Maintenance		\$ 906	÷ 15.73	= 57.59	FRH Average
Repair		\$ 9,731	÷ 78.25	= 124.36	FRH Average
Totals		\$ 13,506	÷ 132.12	= 102.23	Customer ELR
		Target Labor Rate		141.00	Per FRH
Total Ro's in Sample	100	Difference		-38.77	Per FRH
Cost of Labor					
Total Cost of Labor	3829.08	÷	Total Sales	= 28.35%	Percent Cost of Sales
Total Cost of Labor	3829.08	÷	Total FRHs	= 28.98	Cost per FRH
Repair Order Measurements					
Total Labor Sales	13,506.12	÷	Total ROs	= 135.06	Avg Labor per RO
Total FRHs	132.12	÷	Total ROs	= 1.32	Avg FRH's per RO
Menu Sales		÷	Total	=	Percent Menu Sales

			ROs			
Competitive FRHs	38.14	÷	Total FRHs	=	28.87%	Percent Competitive
Maintenance FRHs	15.73	÷	Total FRHs	=	11.91%	Percent Maintenance
Repair FRH	78.25	÷	Total FRHs	=	59.23%	Percent Repair
One item ROs	54	÷	Total ROs	=	54.00%	Percent One Item RO

Model Year Analysis

2020	2019	2018	2017	2016	2015	Older	Total
0	5	3	7	14	9	62	100
0.00%	5.00%	3.00%	7.00%	14.00%	9.00%	62.00%	

