Service Department Sales And Gross (Labor Only)

Category	Sales	Gross	Gross as % of Sales
Customer Car			0%
Customer Truck			0%
Customer Other			0%
Warranty			0%
Warranty Other			0%
Internal			0%
NVI / Road Ready			0%
Adj. Cost Of Labor			0%
Total	$ -	$ -	0.00%

Service Department Profit Centering

%Sales Contribution
0%
0%
0%
0%
0%
0%
0%
0%
0%

Expense Category	Dollar Amount
Department Gross	
Variable Expense	
Selling Expense	
Personnel Expense	
Semi-Fixed Expense	
Fixed Expense	
Unallocated Expense	
Dealer's Salary	
Total Expenses	$ -
Net Profit	#VALUE!

% of Gross	Profile
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	
0.00%	

Performance

Customer Car*	
Customer Truck*	
Customer Other*	
Warranty	
Internal	
New Vehicle Prep	
Total	

POTENTIAL

How proficient are you

Customer labor di

NADA ACTUAL SERVICE ANALYSIS

Labor Sales / Month		Hourly Labor Rate		Hours Billed	
	÷		=	0.00	
	÷		=	0.00	
	÷		=	0.00	
	÷		=	0.00	
	÷		=	0.00	
	÷		=	0.00	
$ -				0.0	

$ -	÷	0.00	=	$0.00
Total labor sales for month		Total hours billed		Effective Labor Rate

	x		x		=	#VALUE!
# Service mechanical technicians		# Hours/Day		Working Days/Month		Clock Hour Aval

#VALUE!	x	$0.00	=	#VALUE!
Clock Hours Available		Effective Labor Rate		Labor sales potential

ur technicians ?

	÷		=	0.00%
Hours Billed		Hours Available		Tech Proficiency

ivide by the Customer Effevtive Labor rate from the R. O. Analysis

FACILITY POTENTIAL

Number of Bays

x

Number of Days

x

Number of Hours

x

Effective Labor Rate

FACILITY POTENTIAL | #VALUE!

FACILITY UTILIZATION

Total Labor Sales | $ -

÷

Facility Potential | #VALUE!

equals

FACILITY UTILIZATION | 0.00%