

First Time Fill Rate

DEALERSHIP NAME	Troncalli Automot	rst time fill rate		
DATE	RO'S	Time	Same Day	Day
8/16/2019	50	23	14	13
Totals	50	23	14	13



Rate %
46.00%
#DIV/0!
46.00%



REYNOLDS 2213			
Stocking Status	Inventory Value	% of Inventory	Guide
INVESTMENT			
Normal or Active Stock	\$1,695,142	71.23%	over 70%
Automatic Phase Out	\$75,016	3.15%	Less than 30%
Dealer Phase Out	\$0	0%	Less than 1%
Manual Order	\$0	0%	Less than 3%
Non Stock Part \$'s	\$433,495	18%	Less than 5%
Non Stock Part #'s*	2736		Greater than 70% of PN's
Core Clean	\$158,291	7%	pn pieces
Core Dirty	\$16,910	1%	pn pieces
Replace by hold RBH	\$945	0%	pn NA pieces
			NA
Total Inventory	\$2,379,799	100%	

REYNOLDS

Activity	Value	% of inventor	NADA Guide	Notes
Current	\$1,485,462	45.05%	75%	this is your current and a
1-3 Months	\$1,053,431	31.95%	included	healthy parts inventory
4-6 Months	\$432,925	13.13%	23%	
7-9 Months	\$170,946	5.18%	2%	65% Will likely become obsc
10-12 Months	\$12,474	0.38%	included	85% Will likely become obsc
13-24 Months	\$136,140	4.13%	0%	Technically Obsolete
25+ months	\$5,623	0.17%	0%	

TOTAL \$3,297,002 100.00%

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat

OBSO POSITION (LINES 23-26 FROM ABOVE)

NEG-ON-HAND (MINUS-ON-HAND)

CLEAN CORE

DIRTY CORE

LOST SALES CALCULATOR VS. ACTUAL

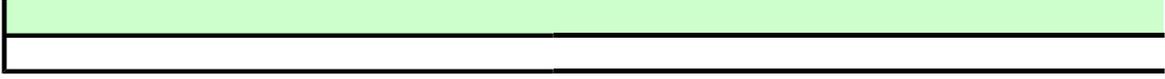
AVERAGE STOCK ORDER (NEEDED FOR F:

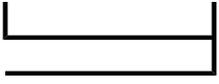
MONTHS SUPPLY (FS TEMPLATE)

GROSS (TOTAL) TURNS (from your FS Temp

TRUE (STOCK) TURNS (from your FS Temp

FTFR (FIRST TIME FILL RATE) (from your p





Departmental Action Plan

Dealership: Student Name:
Academy Week / Fixed Ops 1: Class & Student Number:

Current Situation
New hires are verbally told their responsibilities and the procedures once and expected to know how to accomplish a task perfectly from then on.

Overall Objective:
My overall objective is to get written procedure documents as well as flow charts so that all new and current employees can see and understand the process better. This is going to be very helpful for new employees while they're being trained. Also, in doing this we will be able to streamline some aspects of the process. We may find that we are taking too many steps or find that a process is never finished.

Proposed Timeline
This is an ongoing situation and will take a few months to properly and thoroughly complete a procedure manual. I would like to have it completed by November.

Action Plan
The necessary actions that need to take place include being involved in the daily activities and observing the way a process is currently flowing. The next step would be to put on paper what is occurring. After that it would be good to train them and see if everybody that is involved in the process really needs to be or if more people need to be involved. The less hands involved in a process the less errors will be made. Finally have a full manual of procedures and store it in the parts manager's office for easy access.

Requirements

Meeting with Dealer:
1. Action Proposed:

Meeting with stakeholder(s) (Dealership personnel):
2. Describe what is in place to support desired goal:
Training / Coaching / Consequences related to results / Pain & Gain

Accountability: Monitoring progress:
Who:
3. By When:
How:

Describe checkpoints that have been established to measure progress:
(Daily / Weekly / Bi-weekly / Monthly /)
4. Date(s) for review:

5. Estimated cost for implementation:

Projected Date of Completion: Sponsor Signature: _____

Evaluation of Results: Include measured results. (i.e. Metrics)

Impact Areas: Sales / Gross / Expenses / Net Profit / CSI /

PLEASE BE ADVISED
THIS ASSIGNMENT BY
IT'S SELF IS WORTH 100
POINTS. TAKE YOUR TIME
AND GET IT CORRECT