



## Financial Management Objective Homework

**Student Class #** Andrew Dunton **Name:** A01 **Academy**

***I plan to accomplish the following objective our next class on:*** 30 days supply used vehicle inventory **by**

**Provide the relevant composite data**

Department	Month	Page	Column
Used	June		

<b>Action plan for achieving objective</b>
<b>What is the area of focus?</b>
Maintain 30 DSI of pre-owned inventory. Store is currently at 50 DSI
<b>What is the proposed plan? How will you achieve it?</b>
Re-Launch Chrysler CPO program. Improve digital and e-comm processes. Improve avg recon time (in shop). Stock 50+% core inventory. Move out Non-Core High \$ units and wholesale inventory.
<b>How will you track your progress? What measurements, KPI's? How often will you track?</b>
DSI index. Average time of Internal R/O's. Internet leads reports on pre-owned
<b>Who are the employees that will be involved, or impacted? Will they require training or assistance?</b>
GSM, sales mgrs., finance, Sales reps, service and parts managers and technicians
<b>Is there a cost, or estimated cost for implementation?</b>
Zero cost
<b>Projected date of completion?</b> 8/1/17

<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug. 1<sup>st</sup>, 2017</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>

**Used DSI**



**Used DSI - Units**



**Used Vehicle Aging - Value ('000)**