

PBS SCORECARD					GOOD
Stocking Status					WARNING
INVESTMENT					DANGER
	Inventory Value	% of Inventory	Guide		
Stock Parts	\$123,882	60.88%	over 70%		GREAT
Automatic Phase Out	\$3,726	1.83%	Less than 30%		Seldom used
		0%			OK...BUT..
Manual Order	\$788	0%	Less than 3%		OUCH !!!!!!!!
Test Part #'s	\$73,701	36%	Less than 5%		YIKES
Test Part #'s*	782		Greater than 70% of PN's		
Core Parts	-\$525	0%	pn	pieces	
Core Dirty		0%	pn	pieces	
Superseded Parts	\$1,921	1%	pn	NA	pieces
			NA		
Total Inventory	\$203,493	100%			

REYNOLDS

Activity	Value	% of inventory	NADA Guide	Notes
Current	\$314,505	28.99%	75%	this is your current and active
1-3 Months	\$310,841	28.65%	included	healthy parts inventory
4-6 Months	\$165,235	15.23%	23%	
7-9 Months	\$102,880	9.48%	2%	65% Will likely become obso
10-12 Months	\$82,359	7.59%	included	85% Will likely become obso
13-24 Months	\$76,282	7.03%	0%	Technically Obsolete
25+ months	\$32,727	3.02%	0%	
TOTAL	#####	100.00%		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAIL
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				2.16
GROSS (TOTAL) TURNS (from your FS Template)				5.4
TRUE (STOCK) TURNS (from your FS Template)				2.6
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				60.78

OBSO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VALUE		\$66,872
.85 TIMES THE 10-12 MONTH VALUE		\$70,005
PLUS THE 13-24 MONTH VALUE		\$76,282
PLUS THE 25+ VALUE	EQUALS	\$32,727
OBSO AS A % OF TOTAL	#####	22.67%