



Financial Management Objective Homework

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Class #

I plan to accomplish the following objective August 14, 2017 **by**
our next class on:

Provide the relevant composite data

Department	Mont h	Page	Colum n
Service	July		

Action plan for achieving objective
What is the area of focus?
Service Gross
What is the proposed plan? How will you achieve it?
Focus on CP, internals, and maximize warranty.
How will you track your progress? What measurements, KPI's? How often will you track?
I will track daily progress reports with my company stats and reports. KPI will be 100% menu presentations, quality inspections on used inventory and get more new inventory in for PDI's. Warranty gross will be measured by consistent tracking and closing claims efficiently.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Service Manager, Service advisors, technicians, and warranty administrator.
Is there a cost, or estimated cost for implementation?
We have implemented a new RO tracking system with X time. This will help us to effectively track our technicians quality and efficiency, and our advisors sales efficiency and gross.

Projected date of completion?

Jan.	Feb.	March	April	May	June
July	Aug. 31, 2017 (estimated date of completion)	Sept.	Oct.	Nov.	Dec.