

[illegible]

[illegible]

[illegible]

Scoreboard Totals

% Retailed of Non-New Franchise	#DIV/0!
Total # Retail Units	0
Avg. Days to Sale	#DIV/0!
Avg. Advertised Price (Time of Sale)	#DIV/0!
Avg. Transaction Price	#DIV/0!
Avg. Market Price at 100%	#DIV/0!
Avg. Price to Market % (Time of Sale)	#DIV/0!
Avg. Transaction to Market	#DIV/0!
Avg. Transactional Discount	#DIV/0!
Avg. Front-End Gross	#DIV/0!
Avg. Finance Gross	#DIV/0!
PUVR	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!
GROI	#DIV/0!



ACADE

MY

Scoreboard		(Click on the blue head
Desk Manager	Totals	
% Retailed of Non-New Franchise	#DIV/0!	#DIV/0!
Total # Retail Units	0	0
Avg. Days to Sale	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction Price	#DIV/0!	#DIV/0!
Avg. Market Price at 100%	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction to Market	#DIV/0!	#DIV/0!
Avg. Transactional Discount	#DIV/0!	#DIV/0!
Avg. Front-End Gross	#DIV/0!	#DIV/0!
Avg. Finance Gross	#DIV/0!	#DIV/0!
PUVR	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!



Order to access the dropdown list, then scroll up to select the staff member

[illegible]

member for each column.)

[illegible]

[illegible]

[illegible]

Scoreboard		(Click on the blue head
Sales Consultant	Totals	
% Retailed of Non-New Franchise	#DIV/0!	#DIV/0!
Total # Retail Units	0	0
Avg. Days to Sale	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction Price	#DIV/0!	#DIV/0!
Avg. Market Price at 100%	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction to Market	#DIV/0!	#DIV/0!
Avg. Transactional Discount	#DIV/0!	#DIV/0!
Avg. Front-End Gross	#DIV/0!	#DIV/0!
Avg. Finance Gross	#DIV/0!	#DIV/0!
PUVR	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!



Order to access the dropdown list, then scroll up to select the staff member

[illegible]

member for each column.)

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

Scoreboard		(Click on the blue head
Finance Manager	Totals	
% Retailed of Non-New Franchise	#DIV/0!	#DIV/0!
Total # Retail Units	0	0
Avg. Days to Sale	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction Price	#DIV/0!	#DIV/0!
Avg. Market Price at 100%	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction to Market	#DIV/0!	#DIV/0!
Avg. Transactional Discount	#DIV/0!	#DIV/0!
Avg. Front-End Gross	#DIV/0!	#DIV/0!
Avg. Finance Gross	#DIV/0!	#DIV/0!
PUVR	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!



Order to access the dropdown list, then scroll up to select the staff member

[illegible]

member for each column.)

[illegible]

[illegible]

Scoreboard

CPO	Totals	Yes
Total # Retail Units	0	0
Avg. Days to Sale	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction Price	#DIV/0!	#DIV/0!
Avg. Market Price at 100%	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction to Market	#DIV/0!	#DIV/0!
Avg. Transactional Discount	#DIV/0!	#DIV/0!
Avg. Front-End Gross	#DIV/0!	#DIV/0!
Avg. Finance Gross	#DIV/0!	#DIV/0!
PUVR	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!

No
0
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!



Scoreboard

Same Brand as New	Totals	Yes
Total # Retail Units	0	0
Avg. Days to Sale	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction Price	#DIV/0!	#DIV/0!
Avg. Market Price at 100%	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	#DIV/0!	#DIV/0!
Avg. Transaction to Market	#DIV/0!	#DIV/0!
Avg. Transactional Discount	#DIV/0!	#DIV/0!
Avg. Front-End Gross	#DIV/0!	#DIV/0!
Avg. Finance Gross	#DIV/0!	#DIV/0!
PUVR	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!

No
0
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!
#DIV/0!



Scoreboard

Source	Totals	Trade on New
Total # Retail Units	0	0
% of Retail Units	#DIV/0!	#DIV/0!
% Retailed of Off-Brand	#DIV/0!	#DIV/0!
Avg. Days to Sale	#DIV/0!	#DIV/0!
Avg. Transaction Price	#DIV/0!	#DIV/0!
Avg. Transaction to Market %	#DIV/0!	#DIV/0!
Avg. Transactional Discount	#DIV/0!	#DIV/0!
Avg. Front End Gross	#DIV/0!	#DIV/0!
Avg. Finance Gross	#DIV/0!	#DIV/0!
PUVR	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!



[illegible]

[illegible]

[illegible]

Scoreboard

Age	Totals	0-30 days
Total # Retail Units	0	0
% of Retail Units	#DIV/0!	#DIV/0!
% Retailed of Off-Brand	#DIV/0!	#DIV/0!
Avg. Days to Sale	#DIV/0!	#DIV/0!
Avg. Transaction Price	#DIV/0!	#DIV/0!
Avg. Transaction to Market %	#DIV/0!	#DIV/0!
Avg. Transactional Discount	#DIV/0!	#DIV/0!
Avg. Front End Gross	#DIV/0!	#DIV/0!
Avg. Finance Gross	#DIV/0!	#DIV/0!
PUVR	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	#DIV/0!	#DIV/0!
GROI	#DIV/0!	#DIV/0!



[illegible]