

Departmental Action Plan

Dealership Penske Honda

Student Name Justin Thomas

Academy Week Fixed Ops 1

Class & Student Number DCA999

Current Situation Having issues with keeping obsolescence at an acceptable level.

Overall Objective: Fix/create better process to slow down the rapid growth of obso.

Proposed Timeline 90-120 Days

Action Plan 1. Pay close attention to "No parts sales" in the six to eleven month range. 2. Be more proactive on my re-stocking fees char

Requirements

Meeting with GM
1. Action Proposed: Continuing and efficient oversight.

Meeting with staff involved with handling returns.
Meet with GM about any process changes.
2. Describe what is in place to support desired goal:
Personnel, Reynolds reporting, and Processes.

Accountability: Monitoring progress:
Who: Paul Pecenka Darion McElroy Josh Fink Brett Rozzi
What: Obso % depletion
3. By When: 120 days
How: There are good ideas to implement that will help in reducing our obso, but most importantly it takes daily tracking. I don't want to look at a report one week and be surprised by it the next week. I want to stay in the know.

Describe checkpoints that have been established to measure progress:
Daily-Implementing the return policy /Weekly-Print aged parts report /Bi-weekly-Create small returns to aid in obso control
4. /Monthly-Review the obso% to track performance.

5. Estimated cost for implementation: Best part-its FREE!

Projected Date of Completion: 10/31/2019

Sponsor Signature: _____

Evaluation of Results: Include measured results. (± Metrics)

Impact Areas:
Sales / Gross / Expenses / Net Profit / CSI /

PLEASE BE ADVISED THIS ASSIGNMENT BY IT'S SELF IS WORTH 100 POINTS.TAKE YOUR TIME AND GET IT CORRECT



