

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Average	Analysis
Competitive	\$ 3,524	69.30	50.85	FRH Average
Maintenance	\$ 2,303	24.90	92.50	FRH Average
Repair	\$ 15,477	96.20	160.89	FRH Average
Totals	\$ 21,304	190.40	111.89	Customer ELR
Target Labor Rate			147.00	Per FRH
Total Ro's in Sample	100	Difference	-35.11	Per FRH

Cost of Labor

Total Cost of Labor	5406.40	Total Sales	25.38%	Percent Cost of Sales
Total Cost of Labor	5406.40	Total FRHs	28.39	Cost per FRH

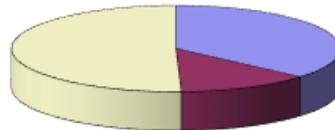
Repair Order Measurements

Total Labor Sales	21,304.13	Total ROs	213.04	Avg Labor per RO
Total FRHs	190.40	Total ROs	1.90	Avg FRH's per RO
Menu Sales		Total ROs		Percent Menu Sales
Competitive FRHs	69.30	Total FRHs	36.40%	Percent Competitive
Maintenance FRHs	24.90	Total FRHs	13.08%	Percent Maintenance
Repair FRH	96.20	Total FRHs	50.53%	Percent Repair
One item ROs	58	Total ROs	58.00%	Percent One Item RO

Model Year Analysis

2020	2019	2018	2017	2016	2015	Older	Total
0	1	9	11	14	8	57	100
0.00%	1.00%	9.00%	11.00%	14.00%	8.00%	57.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair