

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,213	÷ 59.40	= 70.92	FRH Average
Maintenance	\$ 11,726	÷ 108.80	= 107.78	FRH Average
Repair	\$ 23,953	÷ 251.10	= 95.39	FRH Average
Totals	\$ 39,892	÷ 419.30	= 95.14	Customer ELR
		Target Labor Rate	119.75	Per FRH
Total Ro's in Sample	100	Difference	-24.61	Per FRH

Cost of Labor

Total Cost of Labor	10670.65	÷ Total Sales	= 26.75%	Percent Cost of Sales
Total Cost of Labor	10670.65	÷ Total FRHs	= 25.45	Cost per FRH

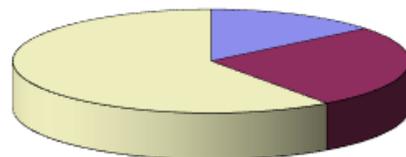
Repair Order Measurements

Total Labor Sales	39,892.09	÷ Total ROs	= 398.92	Avg Labor per RO
Total FRHs	419.30	÷ Total ROs	= 4.19	Avg FRH's per RO
Menu Sales		÷ Total ROs	=	Percent Menu Sales
Competitive FRHs	59.40	÷ Total FRHs	= 14.17%	Percent Competitive
Maintenance FRHs	108.80	÷ Total FRHs	= 25.95%	Percent Maintenance
Repair FRH	251.10	÷ Total FRHs	= 59.89%	Percent Repair
One item ROs	23	÷ Total ROs	= 23.00%	Percent One Item RO

Model Year Analysis

2020	2019	2018	2017	2016	2015	Older	Total
0	2	2	14	5	6	71	100
0.00%	2.00%	2.00%	14.00%	5.00%	6.00%	71.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair