

Pre-Class Scavenger Hunt

Directions: Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

Objective: Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	<u>1</u>	<u>23</u>	2) \$625 / 3) \$3,049,547
Contracts in Transit	<u>1</u>	<u>5</u>	\$1,645,416
Vehicle Receivable	<u>1</u>	<u>9</u>	\$170,062
Holdback	<u>1</u>	<u>13</u>	\$112,987
Parts, Service, & Body Shop Receivable	<u>1</u>	<u>8</u>	\$22,541
New Vehicles Sold YTD	<u>1</u>	<u>69</u>	331
Total Expenses	<u>2</u>	<u>65</u>	\$619,966
Total Dealership Net Profit	<u>2</u>	<u>69</u>	\$15,142
Total Dealership Sales	<u>5</u>	<u>41</u>	\$5,736,331
New Vehicle Operating Profit	<u>6</u>	<u>32</u>	(\$14,241)
YTD Pre-Owned Vehicle Retail Sales	<u>6</u>	<u>5</u>	\$1,292,477
YTD Parts Dept. Expense	<u>6</u>	<u>38 + 60</u>	\$154,129 + \$78,929 = \$233,058
Service Dept. Internal Gross Profit	<u>5</u>	<u>6</u>	\$28,884
Cost of Labor	<u>5</u>	<u>13</u>	\$143,563 (51.2%)
Effective Labor Rate	<u>5</u>	<u>64-70</u>	Blanco \$84.10