

Pre-Class Scavenger Hunt

Directions: Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

Objective: Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	<u>1</u>	<u>6</u>	<u>1 798 695</u>
Contracts in Transit	<u>1</u>	<u>7</u>	<u>453 402</u>
Vehicle Receivable	<u>3</u>	<u>47</u>	<u>0</u>
Holdback	<u>n/a</u>	<u>n/a</u>	<u>n/a</u>
Parts, Service, & Body Shop Receivable	<u>3</u>	<u>46</u>	<u>36423</u>
New Vehicles Sold YTD	<u>3</u>	<u>30</u>	<u>3 441 442</u>
Total Expenses	<u>1</u>	<u>54</u>	<u>21001083.86</u>
Total Dealership Net Profit	<u>1</u>	<u>61</u>	<u>5 170 820.65</u>
Total Dealership Sales	<u>1</u>	<u>1</u>	<u>1 832 976</u>
New Vehicle Operating Profit	<u>2</u>	<u>31</u>	<u>80 289</u>
YTD Pre-Owned Vehicle Retail Sales	<u>3</u>	<u>41</u>	<u>744311</u>
YTD Parts Dept. Expense	<u>2</u>	<u>54</u>	<u>151584</u>
Service Dept. Internal Gross Profit	<u>3</u>	<u>5</u>	<u>1 010 181.8</u>
Cost of Labor	<u>3</u>	<u>6</u>	<u>10457</u>
Effective Labor Rate	<u>3/4</u>	<u>6/57</u>	<u>99.97</u>