



## Financial Management Objective Homework

Student Name: Gary Hahn

Academy Class # A01 Asbury

I plan to accomplish the following objective by our next class on: Aug 21st 2017

Provide the relevant composite data

Department	Month	Page	Column
Service & Parts	May	D	3+4

Action plan for achieving objective	
<b>What is the area of focus?</b>	fixed Absorption 65%. April was 54.11%; May was 54.96%.
<b>What is the proposed plan? How will you achieve it?</b>	Hired 2 more techs to bring total to 14. Hiring a 4th Service advisor June 1st. Estimated 28K increased Gross for fixed
<b>How will you track your progress? What measurements, KPI's? How often will you track?</b>	Monthly
<b>Who are the employees that will be involved, or impacted? Will they require training or assistance?</b>	Jim Trueblood fixed Director Allen Tate Service Advisor (Needs training)
<b>Is there a cost, or estimated cost for implementation?</b>	NO
<b>Projected date of completion?</b>	August 1

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.