



ACADEMY

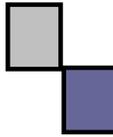
**Repair Order Analysis
*And Summary***

7/2/2017

Dealership

Student

Class and ID Number



Computer Application by
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Management
Instructor NADA
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Repair Order Analysis Input Sheet

				Competitive Labor				
	RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH
1	16221051	2010	Escape	114,442				
2	16222524	1992	F-150	195,055				
3	16222532	2000	F-150	128,567				
4	16222466	2008	Taurus	132,084				
5	16222488	2010	Focus	111,911	114.38	1.80	7190	23.00
6	16222395	2011	F-150	121,670	112.40	1.40	4027	29.00
7	16222489	2013	MKZ	57,931	17.45	0.40	3765	17.00
8	16222131	2015	Fiesta	7,588				
9	16222390	2010	F-250	140,966	89.95	1.10	4034	30.00
10	16222317	2012	F-450	77,742				
11	16222049	2007	MKX	177,015				
12	16222228	2014	Mustang	6,729	17.45	0.40	5105	22.00
13	16222152	2010	F-150	99,530				
14	16222118	2012	Taurus	119,424	28.50	0.80	8903	21.00
15	16221629	2017	Explorer	1,329				
16	16222114	2013	Edge	126,550				
17	16222303	2005	Ranger	75,674				
18	16222382	2013	Fusion	84,218	17.45	0.40	3765	17.00
19	16221080	2009	E-450	148,526				
20	16220931	2008	Explorer	104,801	528.59	6.00	7175	26.00
21	16220911	2016	F-150	37,904				
22	16221032	2004	Mustang	133,455				
23	16221608	2016	Flex	43,546				
24	16221879	2015	Fusion	22,997	17.45	0.40	8903	21.00
25	16221609	2015	Explorer	2,912				
26	16222563	2010	Taurus	62,629	17.45	0.40	5883	22.00
27	16222487	1998	Ranger	182,602	15.00	0.40	8903	21.00
28	16222559	2016	F-250	68,236	46.90	0.90	5883	22.00
29	16222271	2008	Malibu	113,804				
30	16222202	2001	Ranger	106,146				
31	16222471	2010	Terrain	91,391				
32	16222496	2010	MKX	179,841				
33	16222486	2012	Edge	59,808	28.50	0.80	8903	21.00
34	16222372	2010	Edge	131,232				
35	16221382	2006	F-350	210,233	36.95	0.60	4034	30.00
36	16222270	2004	F-250	20,755				
37	16222428	2011	Fusion	81,705	92.00	0.80	7491	30.00
38	16221752	2002	Dodge Ca	189,759				
39	16222435	2011	Explorer	105,576	28.50	0.80	7190	23.00
40	16222327	2006	Freestyle	174,579	17.45	0.40	3278	21.00
41	16222394	2010	F-150	98,487	224.00	2.50	5883	22.00
42	16222094	2010	Explorer	104,476				
43	16222259	2006	Escape	120,795				

44	16222445	2002	F-150	186,779				
45	16222133	2006	F-150	64,916				
46	16222612	2003	Escape	162,029	17.45	0.40	5883	22.00
47	16222606	2015	MKC	65,155	18.50	0.40	4027	29.00
48	16222593	2011	Edge	68,708				
49	16222595	2017	Fiesta	3,168	28.50	0.80	4027	29.00
50	16222598	2015	Escape	20,964	28.50	0.80	7190	23.00
51	16222591	2013	F-150	164,499				
52	16222613	2014	F-150	107,333				
53	16222605	2014	F-150	108,374				
54	16222601	2016	Edge	14,305	28.50	0.80	4027	29.00
55	16222503	2013	F-150	66,820				
56	16222400	2007	F-350	245,554				
57	16222402	2015	F-550	98,888	56.95	0.80	5120	22.00
58	16222439	2009	Taurus	53,224				
59	16222417	2008	F-250	279,361				
60	16222316	2010	E-350	76,489				
61	16222230	2014	Escape	57,118				
62	16221323	2001	Escort	109,946	17.45	0.40	4034	30.00
63	16222115	2014	F-150	101,642	168.00	1.40	2386	29.00
64	16222027	2001	Taurus	102,004	124.43	1.50	7491	30.00
65	16221948	2008	Explorer	134,878				
66	16222398	2016	Explorer	21,895	28.50	0.80	5105	22.00
67	16220997	1989	Ford Moto	62,880	89.95	0.90	3613	19.50
68	16221521	2005	Excursion	175,116	26.95	0.50	5120	22.00
69	16221529	2015	Edge	10,198	28.50	0.80	7190	23.00
70	16221525	2011	Navigator	101,041	17.45	0.40	8903	21.00
71	16221631	2011	Escape	52,609				
72	16221319	2002	F-250	129,371				
73	16221791	2004	F-150	78,563	34.95	0.80	8903	21.00
74	16221214	1999	E-250	31,883	36.95	0.60	4034	30.00
75	16221453	2011	Explorer	74,195				
76	16221789	2006	Sonata	126,378	17.45	0.40	5883	22.00
77	16221781	2012	Flex	101,363				
78	16221795	2012	Fusion	75,513	28.50	0.80	3765	17.00
79	16221734	1994	Ram 1500	153,547				
80	16221761	1999	Taurus	411,233				
81	16221804	2007	Mustang	67,580	17.45	0.40	7190	23.00
82	16221803	2012	Focus	32,893	28.50	0.80	8903	21.00
83	16221444	2003	F-150	74,929				
84	16221481	2015	Taurus	36,889				
85	16221638	2013	Escape	35,546	28.50	0.80	5105	22.00
86	16221523	2013	Edge	56,894	136.93	1.50	7484	30.00
87	16221449	2006	F-350	86,358				
88	16219201	2002	Ranger	117,794				
89	16221417	2017	Explorer	5,667	28.50	0.80	3613	19.50
90	16222179	2011	F-250	107,783				
91	16222374	2007	Explorer	61,364	94.95	1.00	5120	22.00
92	16222320	2003	Sable	122,697				

93	16222302	2012	Focus	84,410				
94	16222304	2005	Honda Pilot	141,553	17.45	0.40	3765	17.00
95	16222237	2008	Focus	141,030	85.88	1.00	5105	22.00
96	16222177	2003	F-250	81,595	183.75	1.50	4034	30.00
97	16222167	2005	F-150	107,574				
98	16222099	2003	Explorer	87,898				
99	16222217	2006	Sonata	126,528				
100	16221933	2006	Fusion	93,532	104.83	1.40	5105	22.00
Totals				Totals	2,974.59	43.20		
Number of RO's in Sample					Competative Labor			
					Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH

						34.50	0.30	5120	22.00
	79.95	1.00	7491	30.00	30.00	1,257.15	10.60	7491	30.00
8.80						214.46	1.90	5883	22.00
11.60									
						34.95	0.60	5883	22.00
23.20									
18.40									
	119.95	1.20	7190	23.00	27.60	285.01	2.90	7190	23.00
						34.95	0.60	5120	22.00
						164.98	1.40	5120	22.00
23.20									
						115.00	1.00	2386	29.00
						522.72	4.20	4034	30.00
17.60									
						245.63	2.30	8903	21.00
						160.00	1.50	5120	22.00
						180.00	1.50	7491	30.00
	99.95	1.30	3613	19.50	25.35	29.95	0.30	7190	23.00
12.00	119.98	1.20	4034	30.00	36.00	115.98	1.00	4034	30.00
40.60						312.00	2.60	2386	29.00
45.00						321.16	2.70	7491	30.00
						387.16	3.20	7491	30.00
17.60									
17.55						628.46	4.90	3613	19.50
11.00						386.46	3.20	5120	22.00
18.40									
8.40	49.95	0.80	8903	21.00	16.80	372.46	3.30	8903	21.00
						179.89	1.50	7484	30.00
						795.58	6.80	4034	30.00
16.80									
18.00	800.40	7.00	5105	22.00	154.00				
						104.98	0.90	7190	23.00
8.80						172.50	1.50	5883	22.00
						176.59	1.50	7491	30.00
13.60									
	50.00	1.00	3613	19.50	19.50				
						29.95	0.50	3613	19.50
9.20									
16.80									
	333.50	2.90	8903	21.00	60.90				
						57.50	0.50	7484	30.00
17.60									
45.00									
						400.05	3.20	3278	21.00
						318.00	2.90	4027	29.00
15.60									
						60.00	0.50	4034	30.00
22.00									
						115.00	1.00	7190	23.00

						286.47	2.40	8903	21.00	
6.80										
22.00										
45.00										
						34.50	0.30	7190	23.00	
						412.00	3.40	8903	21.00	
						165.31	1.40	5883	22.00	
30.80	115.00	0.50	5105	22.00	11.00	233.84	2.00	5105	22.00	
1057.55	1,973.01	20.00			448.10	21,387.03	182.40			
	Maintenance Labor					Repair Labor				
Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	

Labor Cost	Total Cost of Labor	One Item Repair Order
80.50	80.50	0
60.00	60.00	1
60.00	75.00	0
21.00	21.00	0
	41.40	0
52.20	92.80	0
	6.80	0
81.90	81.90	0
45.00	78.00	0
24.20	46.20	0
104.00	104.00	1
	8.80	1
23.00	23.00	1
63.00	79.80	0
85.80	85.80	1
35.20	35.20	0
37.80	37.80	1
	23.80	0
248.60	248.60	1
18.20	174.20	0
23.00	23.00	1
33.00	33.00	1
19.50	27.20	1
	13.65	0
33.00	33.00	1
	8.80	0
27.30	35.70	0
	19.80	0
117.00	117.00	0
24.20	24.20	1
32.20	32.20	1
105.00	105.00	1
	16.80	0
90.20	90.20	0
657.00	675.00	0
217.50	217.50	0
	24.00	1
39.60	39.60	1
	18.40	0
31.50	39.90	0
	55.00	0
46.00	46.00	1
66.70	66.70	1

6.60	6.60	0
318.00	348.00	0
41.80	50.60	0
	11.60	0
13.20	13.20	0
	23.20	1
	18.40	1
66.70	94.30	0
13.20	13.20	0
30.80	30.80	0
	23.20	1
29.00	29.00	0
126.00	126.00	0
	17.60	0
48.30	48.30	0
33.00	33.00	0
45.00	45.00	0
6.90	32.25	0
30.00	78.00	0
75.40	116.00	0
81.00	126.00	0
96.00	96.00	1
	17.60	0
95.55	113.10	0
70.40	81.40	0
	18.40	1
69.30	94.50	0
45.00	45.00	0
204.00	204.00	0
	16.80	1
	172.00	0
20.70	20.70	0
33.00	41.80	0
45.00	45.00	1
	13.60	1
	19.50	0
9.75	9.75	0
	9.20	0
	16.80	0
	60.90	1
15.00	15.00	0
	17.60	1
	45.00	0
67.20	67.20	0
84.10	84.10	0
	15.60	1
15.00	15.00	0
	22.00	1
23.00	23.00	0

50.40	50.40	0
	6.80	1
	22.00	1
	45.00	0
6.90	6.90	0
71.40	71.40	0
30.80	30.80	1
44.00	85.80	0
4664.50	6170.15	33
	Total	One Item
Labor	Cost of	Repair
Cost	Labor	Order

Repair Order Analysis

Dealership				Competitive Labor		Maintenance Labor		Repair Labor		Total Cost of Labor
RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	
16221051	2010	Escape	114,442	0.00	0.00	0.00	0.00	402.50	3.50	80.50
16222524	1992	F-150	195,055	0.00	0.00	0.00	0.00	230.00	2.00	60.00
16222532	2000	F-150	128,567	0.00	0.00	44.98	0.50	230.00	2.00	75.00
16222466	2008	Taurus	132,084	0.00	0.00	0.00	0.00	115.00	1.00	21.00
16222488	2010	Focus	111,911	114.38	1.80	0.00	0.00	0.00	0.00	41.40
16222395	2011	F-150	121,670	112.40	1.40	0.00	0.00	207.00	1.80	92.80
16222489	2013	MKZ	57,931	17.45	0.40	0.00	0.00	0.00	0.00	6.80
16222131	2015	Fiesta	7,588	0.00	0.00	0.00	0.00	448.50	3.90	81.90
16222390	2010	F-250	140,966	89.95	1.10	0.00	0.00	150.00	1.50	78.00
16222317	2012	F-450	77,742	0.00	0.00	59.95	1.00	137.50	1.10	46.20
16222049	2007	MKX	177,015	0.00	0.00	0.00	0.00	460.00	4.00	104.00
16222228	2014	Mustang	6,729	17.45	0.40	0.00	0.00	0.00	0.00	8.80
16222152	2010	F-150	99,530	0.00	0.00	0.00	0.00	115.00	1.00	23.00
16222118	2012	Taurus	119,424	28.50	0.80	0.00	0.00	361.35	3.00	79.80
16221629	2017	Explorer	1,329	0.00	0.00	0.00	0.00	478.00	4.40	85.80
16222114	2013	Edge	126,550	0.00	0.00	0.00	0.00	188.65	1.60	35.20
16222303	2005	Ranger	75,674	0.00	0.00	0.00	0.00	212.89	1.80	37.80
16222382	2013	Fusion	84,218	17.45	0.40	59.95	1.00	0.00	0.00	23.80
16221080	2009	E-450	148,526	0.00	0.00	0.00	0.00	1,461.03	11.30	248.60
16220931	2008	Explorer	104,801	528.59	6.00	0.00	0.00	80.50	0.70	174.20
16220911	2016	F-150	37,904	0.00	0.00	0.00	0.00	115.00	1.00	23.00
16221032	2004	Mustang	133,455	0.00	0.00	0.00	0.00	150.00	1.50	33.00
16221608	2016	Flex	43,546	0.00	0.00	24.50	0.35	70.00	1.00	27.20
16221879	2015	Fusion	22,997	17.45	0.40	14.95	0.25	0.00	0.00	13.65
16221609	2015	Explorer	2,912	0.00	0.00	0.00	0.00	126.50	1.10	33.00
16222563	2010	Taurus	62,629	17.45	0.40	0.00	0.00	0.00	0.00	8.80
16222487	1998	Ranger	182,602	15.00	0.40	0.00	0.00	65.00	1.30	35.70
16222559	2016	F-250	68,236	46.90	0.90	0.00	0.00	0.00	0.00	19.80
16222271	2008	Malibu	113,804	0.00	0.00	0.00	0.00	539.76	4.50	117.00
16222202	2001	Ranger	106,146	0.00	0.00	0.00	0.00	128.70	1.10	24.20
16222471	2010	Terrain	91,391	0.00	0.00	0.00	0.00	164.56	1.40	32.20
16222496	2010	MKX	179,841	0.00	0.00	0.00	0.00	424.76	3.50	105.00
16222486	2012	Edge	59,808	28.50	0.80	0.00	0.00	0.00	0.00	16.80
16222372	2010	Edge	131,232	0.00	0.00	0.00	0.00	205.00	4.10	90.20
16221382	2006	F-350	210,233	36.95	0.60	0.00	0.00	3,017.34	21.90	675.00
16222270	2004	F-250	20,755	0.00	0.00	0.00	0.00	984.38	7.50	217.50
16222428	2011	Fusion	81,705	92.00	0.80	0.00	0.00	0.00	0.00	24.00
16221752	2002	Dodge C.	189,759	0.00	0.00	0.00	0.00	85.00	1.80	39.60
16222435	2011	Explorer	105,576	28.50	0.80	0.00	0.00	0.00	0.00	18.40
16222327	2006	Freestyle	174,579	17.45	0.40	0.00	0.00	176.59	1.50	39.90
16222394	2010	F-150	98,487	224.00	2.50	0.00	0.00	0.00	0.00	55.00
16222094	2010	Explorer	104,476	0.00	0.00	0.00	0.00	237.27	2.00	46.00
16222259	2006	Escape	120,795	0.00	0.00	0.00	0.00	274.11	2.30	66.70
16222445	2002	F-150	186,779	0.00	0.00	0.00	0.00	34.50	0.30	6.60
16222133	2006	F-150	64,916	0.00	0.00	79.95	1.00	1,257.15	10.60	348.00
16222612	2003	Escape	2,003	17.45	0.40	0.00	0.00	214.46	1.90	50.60
16222606	2015	MKC	65155	18.50	0.40	0.00	0.00	0.00	0.00	11.60
16222593	2011	Edge	68708	0.00	0.00	0.00	0.00	34.95	0.60	13.20
16222595	2017	Fiesta	3168	28.50	0.80	0.00	0.00	0.00	0.00	23.20

16222598	2015	Escape	20964	28.50	0.80	0.00	0.00	0.00	0.00	18.40
RO's 1-50 Totals				1,543.32	22.70	284.28	4.10	13,582.95	115.50	3,637.85
Date of Study: Study Compiled by				C Labor		M Labor		R Labor		Total Cost of Labor
				Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	

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**One Item
Repair
Order**

Repair Order Analysis

Dealership				Competitive Labor		Maintenance Labor		Repair Labor		Total Cost of Labor	One Item Repair Order
RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Labor Sales	Rate Hours	Labor Sales	Flat Rate Hours		
16222591	2013	F-150	164,499	0.00	0.00	119.95	1.20	285.01	2.90	94.30	0
16222613	2014	F-150	107,333	0.00	0.00	0.00	0.00	34.95	0.60	13.20	0
16222605	2014	F-150	108,374	0.00	0.00	0.00	0.00	164.98	1.40	30.80	0
16222601	2016	Edge	14,305	28.50	0.80	0.00	0.00	0.00	0.00	23.20	1
16222503	2013	F-150	66,820	0.00	0.00	0.00	0.00	115.00	1.00	29.00	0
16222400	2007	F-350	245,554	0.00	0.00	0.00	0.00	522.72	4.20	126.00	0
16222402	2015	F-550	98,888	56.95	0.80	0.00	0.00	0.00	0.00	17.60	0
16222439	2009	Taurus	53,224	0.00	0.00	0.00	0.00	245.63	2.30	48.30	0
16222417	2008	F-250	279,361	0.00	0.00	0.00	0.00	160.00	1.50	33.00	0
16222316	2010	E-350	76,489	0.00	0.00	0.00	0.00	180.00	1.50	45.00	0
16222230	2014	Escape	57,118	0.00	0.00	99.95	1.30	29.95	0.30	32.25	0
16221323	2001	Escort	109,946	17.45	0.40	119.98	1.20	115.98	1.00	78.00	0
16222115	2014	F-150	101,642	168.00	1.40	0.00	0.00	312.00	2.60	116.00	0
16222027	2001	Taurus	102,004	124.43	1.50	0.00	0.00	321.16	2.70	126.00	0
16221948	2008	Explorer	134,878	0.00	0.00	0.00	0.00	387.16	3.20	96.00	1
16222398	2016	Explorer	21,895	28.50	0.80	0.00	0.00	0.00	0.00	17.60	0
16220997	1989	Ford Moto	62,880	89.95	0.90	0.00	0.00	628.46	4.90	113.10	0
16221521	2005	Excursion	175,116	26.95	0.50	0.00	0.00	386.46	3.20	81.40	0
16221529	2015	Edge	10,198	28.50	0.80	0.00	0.00	0.00	0.00	18.40	1
16221525	2011	Navigator	101,041	17.45	0.40	49.95	0.80	372.46	3.30	94.50	0
16221631	2011	Escape	52,609	0.00	0.00	0.00	0.00	179.89	1.50	45.00	0
16221319	2002	F-250	129,371	0.00	0.00	0.00	0.00	795.58	6.80	204.00	0
16221791	2004	F-150	78,563	34.95	0.80	0.00	0.00	0.00	0.00	16.80	1
16221214	1999	E-250	31,883	36.95	0.60	800.40	7.00	0.00	0.00	172.00	0
16221453	2011	Explorer	74,195	0.00	0.00	0.00	0.00	104.98	0.90	20.70	0
16221789	2006	Sonata	126,378	17.45	0.40	0.00	0.00	172.50	1.50	41.80	0
16221781	2012	Flex	101,363	0.00	0.00	0.00	0.00	176.59	1.50	45.00	1
16221795	2012	Fusion	75,513	28.50	0.80	0.00	0.00	0.00	0.00	13.60	1
16221734	1994	Ram 1500	153,547	0.00	0.00	50.00	1.00	0.00	0.00	19.50	0
16221761	1999	Taurus	411,233	0.00	0.00	0.00	0.00	29.95	0.50	9.75	0
16221804	2007	Mustang	67,580	17.45	0.40	0.00	0.00	0.00	0.00	9.20	0
16221803	2012	Focus	32,893	28.50	0.80	0.00	0.00	0.00	0.00	16.80	0
16221444	2003	F-150	74,929	0.00	0.00	333.50	2.90	0.00	0.00	60.90	1
16221481	2015	Taurus	36,889	0.00	0.00	0.00	0.00	57.50	0.50	15.00	0
16221638	2013	Escape	35,546	28.50	0.80	0.00	0.00	0.00	0.00	17.60	1
16221523	2013	Edge	56,894	136.93	1.50	0.00	0.00	0.00	0.00	45.00	0
16221449	2006	F-350	86,358	0.00	0.00	0.00	0.00	400.05	3.20	67.20	0
16219201	2002	Ranger	117,794	0.00	0.00	0.00	0.00	318.00	2.90	84.10	0
16221417	2017	Explorer	5,667	28.50	0.80	0.00	0.00	0.00	0.00	15.60	1
16222179	2011	F-250	107,783	0.00	0.00	0.00	0.00	60.00	0.50	15.00	0
16222374	2007	Explorer	61,364	94.95	1.00	0.00	0.00	0.00	0.00	22.00	1
16222320	2003	Sable	122,697	0.00	0.00	0.00	0.00	115.00	1.00	23.00	0
16222302	2012	Focus	84,410	0.00	0.00	0.00	0.00	286.47	2.40	50.40	0
16222304	2005	Honda Pild	141,553	17.45	0.40	0.00	0.00	0.00	0.00	6.80	1
16222237	2008	Focus	141,030	85.88	1.00	0.00	0.00	0.00	0.00	22.00	1
16222177	2003	F-250	81,595	183.75	1.50	0.00	0.00	0.00	0.00	45.00	0
16222167	2005	F-150	107,574	0.00	0.00	0.00	0.00	34.50	0.30	6.90	0
16222099	2003	Explorer	87,898	0.00	0.00	0.00	0.00	412.00	3.40	71.40	0
16222217	2006	Sonata	126,528	0.00	0.00	0.00	0.00	165.31	1.40	30.80	1
16221933	2006	Fusion	93,532	104.83	1.40	115.00	0.50	233.84	2.00	85.80	0
RO's 51-100 Totals				1,431.27	20.50	1,688.73	15.90	7,804.08	66.90	2,532.30	13
Date of Study: Study Compiled by				C Labor		M Labor Flat		R Labor		Total Cost of Labor	One Item Repair Order
				Labor Sales	Flat Rate Hours	Labor Sales	Rate Hours	Labor Sales	Flat Rate Hours		

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages
Competitive	\$ 2,975	÷ 43.20	= 68.86
Maintenance	\$ 1,973	÷ 20.00	= 98.65
Repair	\$ 21,387	÷ 182.40	= 117.25
Totals	\$ 26,335	÷ 245.60	= 107.23
		Target Labor Rate	99.55
Total Ro's in Sample	100	Difference	7.68

Cost of Labor

Total Cost of Labor	6170.15	÷ Total Sales	= 23.43%
Total Cost of Labor	6170.15	÷ Total FRH's	= 25.12

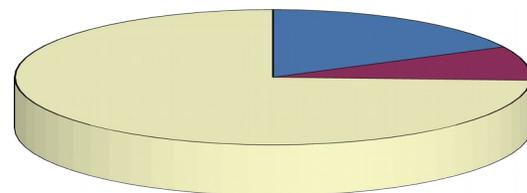
Repair Order Measurements

Total Labor Sales	26,334.63	÷ Total RO's	= 263.35
Total FRH's	245.60	÷ Total RO's	= 2.46
Menu Sales		÷ Total RO's	=
Competitive FRH's	43.20	÷ Total FRH's	= 17.59%
Maintenance FRH's	20.00	÷ Total FRH's	= 8.14%
Repair FRH'	182.40	÷ Total FRH's	= 74.27%
One item RO's	33	÷ Total RO's	= 33.00%

Model Year Analysis

2018	2017	2016	2015	2014
0	3	5	8	5
0.00%	3.00%	5.00%	8.00%	5.00%

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair

Report

Analysis

FRH Average
FRH Average
FRH Average
Customer ELR

Per FRH
Per FRH

Percent Cost of Sales
Cost per FRH

Avg Labor per RO
Avg FRH's per RO
Percent Menu Sales
Percent Competitive
Percent Maintenance
Percent Repair
Percent One Item RO

2013	Older	Total
7	72	100
7.00%	72.00%	

Repair