

## Pre-Class Scavenger Hunt

**Directions: Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.**

**Objective: Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.**

**Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.**

Item Amount	Page	Line	Dollar
Cash	__1__	__1__	\$7,043,564
Contracts in Transit	__1__	__2__	\$1,620,384
Vehicle Receivable	__1__	__5__	\$497,496
Holdback	__6__	__54__	\$146,413
Parts, Service, & Body Shop Receivable - \$400		__1__    __6__	
New Vehicles Sold YTD	__7__	__1/8__	\$11,323,468
Total Expenses \$820,074	__6__	__32__	
Total Dealership Net Profit	__1__	__57__	\$427,661
Total Dealership Sales \$9,054,903	__7__	__21__	
New Vehicle Operating Profit \$20,073	__7__	__4/11__	-
YTD Pre-Owned Vehicle Retail Sales \$8,318,199	__4__	__71__	
YTD Parts Dept. Expense	__3__	__63__	\$324,426
Service Dept. Internal Gross Profit \$38,999	__5__	__3/12__	
Cost of Labor \$13,154	__5__	__3/12__	

Effective Labor Rate  
\$169.28

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