



Financial Management Objective Homework

Student Class # Dan Gervais
Name: N326 **Academy**

I plan to accomplish the following objective our next class on:

Increase total absorption from 78.71 to 82.00 by next class and 100 by program

by

Provide the relevant composite data

Department	Month	Page	Column
Total dealership & New Vehicle	April	D	7A

Action plan for achieving objective
What is the area of focus?
Downtime to get parts, special order parts and Bodyshop income
What is the proposed plan? How will you achieve it?
Deliver parts to stalls or have ready at counter when tech arrives.
Set up daily follow-up process for special orders arriving
Set up better process to get cars through bodyshop
How will you track your progress? What measurements, KPI's? How often will you track?
Hours produced per day/per tech. Special orders parts inventory under 30 days
Closed bodyshop w/o per day. All Tracked daily, weekly, monthly.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Parts Manager, Service Manager and Advisors, Bodyshop Manager
Is there a cost, or estimated cost for implementation?
Zero Cost
Projected date of completion? July 15th

Jan.	Feb.	March	April	May	June
-------------	-------------	--------------	--------------	------------	-------------

July	Aug.	Sept.	Oct.	Nov.	Dec.
-------------	-------------	--------------	-------------	-------------	-------------