

Pre-Class Scavenger Hunt

Directions: Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

Objective: Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item Amount	Page	Line	Dollar
Cash	__1__	__1+2__	__6,475,265__
Contracts in Transit	__1__	__4__	__3,768,462__
Vehicle Receivable	__1__	__6__	__561,219__
Holdback	__2__	__12__	__119,281__
Parts, Service, & Body Shop Receivable __25,441__		__1__ __7__	
New Vehicles Sold YTD	__1__	__64__	__652__
Total Expenses __1,230,230__	__2__	__66__	
Total Dealership Net Profit	__2__	__74__	__454,479__
Total Dealership Sales __11,219,484__	__2__	__1__	
New Vehicle Operating Profit __297,423__	__2__	__13__	
YTD Pre-Owned Vehicle Retail Sales —	__3__	__1__	__6,859,516__
YTD Parts Dept. Expense	__3__	__66__	__401,955__
Service Dept. Internal Gross Profit __218,032__	__4__	__36__	
Cost of Labor __201,041__ (\$29.68/HR)	__3__	__1-2__	

Effective Labor Rate
__\$102.56/HR__

__3__

__1__