

## Pre-Class Scavenger Hunt

**Directions: Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.**

**Objective: Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.**

**Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.**

Item Amount	Page	Line	Dollar
Cash	__1__	__1&2__	\$908,812__
Contracts in Transit	__1__	__4__	\$287,630__
Vehicle Receivable	__1__	__6__	\$167,605__
Holdback	__1__	__12__	\$0__
Parts, Service, & Body Shop Receivable \$15,864__		__1__    __7__	
New Vehicles Sold YTD \$4,163,673__	__2__	__1__	
Total Expenses \$431,080__	__2__	__66__	
Total Dealership Net Profit	__2__	__74__	\$44,816__
Total Dealership Sales \$3,145,245__	__2__	__1__	
New Vehicle Operating Profit \$-18,892__	__2__	__67__	
YTD Pre-Owned Vehicle Retail Sales \$1,482,431__	__3__	__1__	
YTD Parts Dept. Expense	__3__	__66__	\$83,503__
Service Dept. Internal Gross Profit \$13,631__	__3__	__67__	

Cost of Labor  
\$33,794 \_\_\_\_\_

\_\_ 4 \_\_

\_\_ 38 \_\_

Effective Labor Rate  
86.6275 \_\_\_\_\_

\_\_ 3&4 \_\_

\_\_ 8&38 \_\_