

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
4/4/2017	52951	2007	Dodge	Durango	6	\$3,607.00	\$0.00
4/8/2017	19133A	2008	Saturn	Vue	6	\$3,556.00	\$1,789.00
4/14/2017	19176A	2015	GMC	Terrain	9	\$2,746.00	\$124.91
4/20/2017	19463A	2012	Chevrolet	Avalanche	9	\$3,442.00	\$232.15
4/22/2017	52942A	2012	Chevrolet	Suburban	9	\$3,232.00	\$0.00
4/29/2017	19463B	2011	Chevrolet	Avalanche	9	\$2,947.00	\$573.29
4/29/2017	52993	2014	Chrysler	Town & Country	9	\$2,270.00	\$857.04
4/1/2017	52945	2014	Buick	Verano	11	\$1,420.00	\$1,080.33
4/26/2017	19489A	2014	Chevrolet	Cruze	11	\$3,298.00	\$700.45
4/27/2017	19038B	2005	Cadillac	SRX	11	\$3,530.00	\$0.00
4/20/2017	52985	2014	GMC	Sierra	11	\$0.00	\$311.77
4/11/2017	52955	2016	Jeep	Patriot	12	\$2,437.00	\$840.43
4/17/2017	18248M	2003	Chevrolet	Avalanche	12	\$2,687.00	\$0.00
4/3/2017	18859A	2015	GMC	Acadia	13	\$4,120.00	\$417.71
4/11/2017	19367A	2008	Buick	Lucerne	14	\$2,608.00	\$700.00
4/22/2017	19195A	2013	Buick	Enclave	14	\$2,754.00	\$243.64
4/26/2017	52978	2014	Chevrolet	Cruze	15	\$2,154.00	\$976.11
4/1/2017	19395A	2014	Dodge	Ram 150	18	\$3,191.00	\$2,622.78
4/22/2017	19462A	2008	Buick	Lucerne	18	\$2,400.00	\$0.00
4/17/2017	18999A	2009	Chevrolet	Traverse	19	\$1,877.00	\$140.00
4/5/2017	52938	2014	Cadillac	ATS	20	\$2,516.00	\$851.02
4/27/2017	52969	2009	Ford	Expedition	21	\$1,518.00	\$468.25
4/14/2017	52942	2017	Buick	Enclave	22	\$3,611.00	\$0.00
4/28/2017	52968	2014	Chevrolet	SS	22	\$4,389.00	\$407.40
4/28/2017	52966	2012	GMC	Sierra	24	\$2,743.00	\$177.94
4/21/2017	52948	1999	GMC	Jimmy	26	\$1,777.00	\$20.23
4/3/2017	19244B	2003	Saturn	Vue	27	\$1,901.00	\$0.00
4/27/2017	19458A	2016	Buick	Encore	28	\$2,500.00	\$1,282.59
4/18/2017	52858A	2007	Ford	F150	29	\$3,110.00	\$1,154.89
4/7/2017	18195A	2012	Chevrolet	Impala	31	\$1,320.00	\$560.00
4/14/2017	52883A	2011	Buick	Lacrosse	31	\$2,327.00	\$160.89
4/27/2017	52950	2014	Chevrolet	Traverse	32	\$1,450.00	\$600.00
4/7/2017	52928	2015	Dodge	Ram Promaster	33	\$2,447.00	\$0.00
4/10/2017	52927	2011	Jeep	Liberty	33	\$2,076.00	\$103.96

4/25/2017	52941	2005	Chevrolet	Silverado	34	\$1,165.00	\$87.85
4/19/2017	52934	2009	Cadillac	CTS	37	\$2,065.00	\$0.00
4/5/2017	52867A	2006	Ford	Escape	40	\$2,322.00	\$0.00
4/25/2017	52924A	2012	Chevrolet	Silverado	40	\$2,105.00	\$211.00
4/10/2017	52811A	2011	Chevrolet	Suburban	45	\$2,760.00	\$346.80
4/17/2017	19144B	2009	Chrysler	Town & Country	47	\$2,906.00	\$0.00
4/17/2017	18902A	2003	Dodge	Caravan	48	\$2,274.00	\$0.00
4/14/2017	52905B	2006	Chrysler	Pacifica	50	\$1,283.00	\$0.00
4/29/2017	52792A	2008	GMC	Envoy	50	\$1,368.00	\$0.00
4/21/2017	52921	2014	Chrysler	Town & Country	53	\$1,562.00	\$869.83
4/5/2017	19242A	2008	GMC	Sierra	54	\$1,951.00	\$52.50
4/10/2017	18664A	2008	GMC	Sierra	56	\$2,200.00	\$560.00
4/11/2017	19199A	2006	Chevrolet	Silverado	59	\$2,188.00	\$1,099.53
4/6/2017	52903	2015	GMC	Terrain	63	\$1,901.00	\$2,056.00
4/22/2017	19209A	2006	Chevrolet	Silverado	69	\$2,065.00	\$118.61
4/5/2017	52895	2014	Chevrolet	Cruze	70	\$591.00	\$278.79
4/10/2017	52889	2012	Chevrolet	Silverado	73	\$1,160.00	\$1,106.06
4/13/2017	52893	2014	Chevrolet	Impala	73	\$1,005.00	\$116.64
4/14/2017	52896	2014	Chevrolet	Cruze	73	\$757.00	\$125.41

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	65	\$171,440	\$35,128.28	\$3,177.97	45.45%
31 - 45 Days	22	\$46,315	\$8,192.01	\$2,477.59	15.38%
46 - 60 Days	15	\$28,912	\$4,514.92	\$2,228.46	10.49%
60 - 90 Days	21	\$27,535	\$10,110.03	\$1,792.62	14.69%
90 Days and Over	20	\$15,434	\$12,439.20	\$1,393.66	13.99%
<b>Total</b>	<b>143</b>	<b>\$289,636</b>	<b>\$70,384.44</b>	<b>\$11,070.31</b>	

**\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales**  
**% of total unit sales result of dividing unit sales in age bucket by total unit sales**