



# Pre-Class Scavenger Hunt

**Directions:** Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

**Objective:** Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

**Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.**

Item	Page	Line	Dollar
Cash	<input type="text"/>	<input type="text"/>	<input type="text"/>
Contracts in Transit	<input type="text"/>	<input type="text"/>	<input type="text"/>
Vehicle Receivable	<input type="text"/>	<input type="text"/>	<input type="text"/>
Holdback	<input type="text"/>	<input type="text"/>	<input type="text"/>
Parts, Service, & Body Shop Receivable	<input type="text"/>	<input type="text"/>	<input type="text"/>
New Vehicles Sold YTD	<input type="text"/>	<input type="text"/>	<input type="text"/>
Total Expenses	<input type="text"/>	<input type="text"/>	<input type="text"/>
Total Dealership Net Profit	<input type="text"/>	<input type="text"/>	<input type="text"/>
Total Dealership Sales	<input type="text"/>	<input type="text"/>	<input type="text"/>
New Vehicle Operating Profit	<input type="text"/>	<input type="text"/>	<input type="text"/>
YTD Pre-Owned Vehicle Retail Sales	<input type="text"/>	<input type="text"/>	<input type="text"/>
YTD Parts Dept. Expense	<input type="text"/>	<input type="text"/>	<input type="text"/>
Service Dept. Internal Gross Profit	<input type="text"/>	<input type="text"/>	<input type="text"/>
Cost of Labor	<input type="text"/>	<input type="text"/>	<input type="text"/>
Effective Labor Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>