



## Financial Management Objective Homework

**Student  
Class #**

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**Name:**

NADA3  
25

**Academy**

***I plan to accomplish the following objective  
our next class on:***

Raise internal labor  
rate, reduce WIP /U/C  
SUBLET

**by**

**Provide the relevant  
composite data**

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<b>Action plan for achieving objective</b>
<b>What is the area of focus? Increase internal labor rate , reduce Work In Process overall , reduce outside vendor use by Used Car Departments for Maryland State Inspections</b>
<b>What is the proposed plan? How will you achieve it? 1<sup>st</sup> increase internal labor rates, by meeting with all service managers and establishing a uniform labor rate for MSI's and balance of internal work, all to be done at the designated rate. 2<sup>nd</sup> monitor it daily thru exceptions report and custom MSI report built in Reynolds 6910. 1<sup>st</sup> run the WIP report daily, not weekly and have it sent to every service manager with high lights for closure, 2<sup>nd</sup> follow up with same report with office personnel ,monitoring internal, customer pay, and warranty, lines still open why are they still open? 3<sup>rd</sup> meet with all Used Car Managers and come to an agreement on sublet vendor use for U/C work the who, what, where and whys and get this reduced keeping more money in the stores.</b>
<b>How will you track your progress? What measurements, KPI's? How often will you track?</b>
1 <sup>ST</sup> Create for internal labor rate a custom report in Reynold 6910. 2 <sup>nd</sup> have the

report pull out all Jones for Lifetime oil change labor op codes leaving everything else. Have custom report built to track MD State Inspection for both office and used car managers. Track this progress Monday Wednesday and Friday.  
 2<sup>nd</sup> run WIP report daily. 2<sup>nd</sup> anything over 2 days find out why example if repair order was opened up on Monday and still open Wednesday, why? It better not still be there Thursday.  
 3<sup>rd</sup> outside vendor usage. Run sublet vendor report #0551. Track this weekly looking at vendor sublet bills also to monitor.

**Who are the employees that will be involved, or impacted? Will they require training or assistance?**

Service manager parts manger and used car manager office manager will all be involved , minimal training will be needed to monitor improvements.

**Is there a cost, or estimated cost for implementation?**

Zero cost involved if any it will be cost of paper supplies.

**Projected date of completion? 04-15-2017 but in reality it will be an ongoing everyday forever.**

<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April 15<sup>th</sup></b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug.</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>