

Jones Toyota Parts Action plan.

- Stock in more parts to increase inventory on in stock parts from 77% to 95% this will allow you to be more productive in service and complete customer work faster and cut the cost of rental cars and overnight work.
- Add another or two parts counter personnel to help the increase of parts handling once we stock and have more parts available to do the work same day.
- Have more reporting within the department that involved parts counter and personal.
- Increase accessories display and customer counter pay.
- Be open to more digitally advertising and get into more aftermarket and off-road program such as lift kits to increase gross in an area that we have not explore.