

## Repair Order Analysis Input Sheet

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	RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours
1	6054160	2017	Impala	26,613		
2	6053615	2018	Ecnore	7,167	28.26	0.80
3	6054084	2018	Traverse	9,363	28.26	0.80
4	6053986	2017	Silverado	24,250	28.26	0.80
5	6053724	2012	Silverado	102,014	44.00	0.90
6	6054257	2017	Malibu	13,771	45.98	0.90
7	6054027	2017	Enclave	27,858	28.26	0.80
8	6054015	2009	Terrain	109,223	20.00	0.40
9	6053947	2018	Cruze	16,977	48.67	0.80
10	6053839	2013	Sierra	89,904	20.00	0.40
11	6053785	2017	Spark	46,011	51.00	1.00
12	6053725	2017	legacy	31,962		
13	6053745	2014	Fusion	59,813	69.95	1.40
14	6053760	2018	Equinox	6,384	28.26	0.80
15	6054205	2014	Explorer	24,657	40.00	0.80
16	6054137	2016	Dart	75,157	20.00	0.40
17	6053656	2007	Lucerne	164,005		
18	6054156	2007	Corolla	97,847	40.00	0.90
19	6053770	2012	Silverado	110,270		
20	6053618	2018	Malibu	5,731	28.26	0.80
21	6054273	2007	Encore	101,892		
22	6054200	2007	Altima	101,510		
23	6053849	2011	F-150	119,191	40.00	0.80
24	6053848	2016	legacy	42,031	40.00	0.80
25	6053949	2016	forester	66,775	40.00	0.80
26	6053983	2015	Impala	36,828		
27	6054025	2014	Ecnore	109,113		
28	6054340	2018	Traverse	12,001	28.26	0.80
29	6053910	2014	Sierra	79,553	64.00	0.90
30	6053925	2017	Silverado	29,178		
31	6054202	2017	Impala	22,636	53.44	1.30
32	6053670	2017	Enclave	19,492	52.26	1.30
33	6054109	2015	Terrain	53,984	20.00	0.40
34	6053674	2018	Cruze	5,034	28.26	0.80
35	6053852	2007	Fusion	158,098	119.00	1.00
36	6053692	2018	Spark	21,780	40.00	0.80
37	6053301	2012	impieza	51,436		
38	6053530	2017	Terrain	23,778	29.44	0.80
39	6053460	2017	Acadia	25,479	64.44	1.80

40	6053044	2017	legacy	26,209		
41	6052970	2009	Cruze	153,779	40.00	0.80
42	6052629	2017	Jetta	24,353	48.44	1.10
43	6052994	2016	MDX	41,048		
44	6053485	2018	Enclave	13,232	28.26	0.80
45	6053384	2016	legacy	18,832	54.00	1.30
46	6054175	2006	impreza	191,879		
47	6053817	2017	F-150	16,305	54.00	1.30
48	6054016	2017	Regal	13,148	54.00	1.30
49	6053769	2012	outback	137,834	20.00	0.40
50	6053568	2017	forester	73,973	67.76	0.90
51	6053830	2014	F-150	71,271	30.00	0.50
52	6053626	2018	Lacrosse	16,058	52.26	1.30
53	6054262	2014	Encore	60,610		
54	6053851	2018	Sierra	7,813	28.26	0.80
55	6054024	2017	Silverado	38,267		
56	6053658	2016	outback	36,939	20.00	0.40
57	6054201	2017	impreza	37,952	40.00	0.80
58	6053631	2015	crosstrek	82,024	53.00	1.00
59	6054019	2014	legacy	48,995	70.95	1.30
60	6053645	2015	forester	109,851	31.00	0.60
61	6053858	2015	impreza	25,049		
62	6054274	2017	outback	15,868	95.10	1.30
63	6054227	2017	Taurus	34,413		
64	6053613	2004	impreza	147,528		
65	6053787	2018	forester	12,596	28.26	0.80
66	6054120	2017	forester	27,473	52.26	1.30
67	6053813	2018	forester	5,978	28.26	0.80
68	6054309	2014	outback	59,050	22.00	0.50
69	6053026	2014	crosstrek	111,267	9.44	0.40
70	6053728	2013	Cruze	62,213	19.99	0.40
71	6054238	2014	Spark	80,373	32.98	0.60
72	6054215	2012	outback	55,127	21.98	0.80
73	6053822	2019	ascent	6,303	28.26	0.80
74	6054110	2017	outback	31,685		
75	6054170	2014	outback	35,575		
76	6053958	2017	crosstrek	24,737	52.26	1.30
77	6054010	2017	forester	35,972	54.00	1.30
78	6053687	2017	outback	24,207	24.00	0.50
79	6054043	2006	forester	187,982		
80	6054074	2015	300	74,246	40.00	0.80
81	6054033	2017	Dart	33,052		
82	6054213	2017	outback	18,582	39.26	1.00
83	6054067	2015	legacy	78,663	113.95	2.30
84	6054147	2017	outback	29,363		

85	6053857	2015	forester	28,429	54.00	1.30
86	6053964	2014	Impala	48,051	64.00	1.50
87	6053651	2017	Ecnore	25,920		
88	6054195	2016	Acadia	38,735		
89	6053683	2011	Silverado	94,988		
90	6053655	2015	Silverado	73,658	51.00	1.00
91	6054167	2005	Malibu	94,788		
92	6054076	2015	Enclave	36,512	40.00	0.80
93	6053763	2018	Equinox	20,883	42.26	1.30
94	6053846	2014	Cruze	86,214	54.00	1.30
95	6053659	2018	Sierra	3,180	28.26	0.80
96	6053879	2015	Spark	44,547		
97	6053624	2016	Sierra	31,801	40.00	0.80
98	6054520	2013	Regal	70,551	71.93	1.40
99	6054462	2018	Tarurs	19,079	53.26	1.30
100	6054468	2017	200	11,958	53.44	1.30

<b>Totals</b>			<b>Totals</b>	<b>3,094.34</b>	<b>67.30</b>
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<b>Number of RO's in Sample</b>				<b>Co</b>	
				<b>Labor Sales</b>	<b>Flat Rate Hours</b>

Competitive Labor			Maintenance Labor				
Technican Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost
			361.95	3.90	693		
706							
706							
706							
693			84.95	1.50	693		
709							
709			89.95	1.50	709		
528			281.30	2.20	709		
706							
693							
709							
			396.07	5.40	693		
693			348.34	3.50	693		
693							
693							
693							
706							
709							
294							
709			145.00	2.00	709		
693			89.95	1.50	693		
			281.95	3.90	528		
			122.00	1.00	528		
294							
693			691.81	7.00	693		
			371.90	5.40	709		
709							
693							
709			145.00	2.00	709		
706							
709							
693							
			487.16	6.90	693		
693							
693							

			371.90	5.40	709		
294							
693			120.02	1.00	693		
528							
294							
693							
528							
693			305.14	4.20	693		
709			290.00	4.00	709		
709							
528							
			467.95	4.50	528		
528							
			175.00	1.90	528		
528			149.96	1.00	528		
706							
528			290.00	4.00	528		
528							
709							
			281.95	3.90	294		
709							
			484.90	7.60	709		
			271.95	3.90	693		
528							
693			211.95	2.50	693		
528							
693			555.69	6.90	693		
528			258.95	4.00	528		
693			156.00	2.20	693		
294							
709			431.00	5.50	709		
709							
			386.60	5.40	693		
			440.40	6.90	294		
709							
528			149.96	1.00	528		
709							
709			295.00	4.00	709		
			281.95	3.90	709		
709							
693			211.95	2.50	693		
			361.95	4.90	294		

693							
693			149.90	2.00	693		
			274.39	3.90	709		
709			290.00	4.00	709		
			59.50	0.50	693		
693							
709							
693							
706							
			281.95	3.90	528		
709							
709			290.00	4.00	709		
709							
709							
		0.00	12,193.24	157.10			0.00
<b>Competative Labor</b>			<b>Maintenance Labor</b>				
<b>Technican Number</b>	<b>Pay Per FRH</b>	<b>Labor Cost</b>	<b>Labor Sales</b>	<b>Flat Rate Hours</b>	<b>Technican Number</b>	<b>Pay Per FRH</b>	<b>Labor Cost</b>

Repair Labor					Total Cost of Labor	One Item Repair Order
Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost		
					0.00	
					0.00	1
					0.00	1
					0.00	1
					0.00	
					0.00	
					0.00	
2,241.42	17.00	709			0.00	
					0.00	
					0.00	1
					0.00	
					0.00	
					0.00	
					0.00	
180.74	1.50	693			0.00	
59.50	0.50	294			0.00	1
					0.00	
243.96	2.00	709			0.00	
					0.00	
119.00	1.00	294			0.00	1
299.74	2.50	294			0.00	
					0.00	
					0.00	
243.96	2.00	693			0.00	
					0.00	
140.00	1.20	528			0.00	
					0.00	
					0.00	
					0.00	
					0.00	
					0.00	
					0.00	
					0.00	
					0.00	
					0.00	1
					0.00	
					0.00	
					0.00	
					0.00	



