

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,846 ÷	51.42 =	94.24	FRH Average
Maintenance	\$ 5,832 ÷	47.80 =	122.00	FRH Average
Repair	\$ 3,457 ÷	28.82 =	119.95	FRH Average
Totals	\$ 14,135 ÷	128.04 =	110.39	Customer ELR
			Target Labor Rate	97.00 Per FRH
Total Ro's in Sample	100	Difference		13.39 Per FRH

Cost of Labor

Total Cost of Labor	4907.29 ÷	Total Sales	=	34.72%	Percent Cost of Sales
Total Cost of Labor	4907.29 ÷	Total FRHs	=	38.33	Cost per FRH

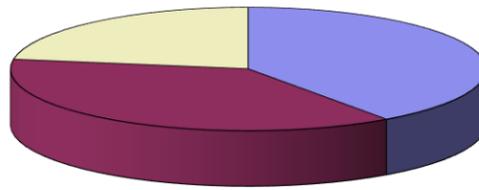
Repair Order Measurements

Total Labor Sales	14,134.64 ÷	Total ROs	=	141.35	Avg Labor per RO
Total FRHs	128.04 ÷	Total ROs	=	1.28	Avg FRH's per RO
Menu Sales		Total ROs	=		Percent Menu Sales
Competitive FRHs	51.42 ÷	Total FRHs	=	40.16%	Percent Competitive
Maintenance FRHs	47.80 ÷	Total FRHs	=	37.33%	Percent Maintenance
Repair FRH	28.82 ÷	Total FRHs	=	22.51%	Percent Repair
One item ROs	45 ÷	Total ROs	=	45.00%	Percent One Item RO

Model Year Analysis

2020	2019	2018	2017	2016	2015	Older	Total
0	3	14	15	9	12	47	100
0.00%	3.00%	14.00%	15.00%	9.00%	12.00%	47.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair

