

## Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,846	÷ 51.42	= 94.24	FRH Average
Maintenance	\$ 5,832	÷ 47.80	= 122.00	FRH Average
Repair	\$ 3,457	÷ 28.82	= 119.95	FRH Average
Totals	\$ 14,135	÷ 128.04	= 110.39	Customer ELR
		Target Labor Rate		Per FRH
Total Ro's in Sample	0	Difference	110.39	Per FRH

### Cost of Labor

Total Cost of Labor	4907.29	÷ Total Sales	= 34.72%	Percent Cost of Sales
Total Cost of Labor	4907.29	÷ Total FRHs	= 38.33	Cost per FRH

### Repair Order Measurements

Total Labor Sales	14,134.64	÷ Total ROs	=	Avg Labor per RO
Total FRHs	128.04	÷ Total ROs	=	Avg FRH's per RO
Menu Sales		÷ Total ROs	=	Percent Menu Sales
Competitive FRHs	51.42	÷ Total FRHs	= 40.16%	Percent Competitive
Maintenance FRHs	47.80	÷ Total FRHs	= 37.33%	Percent Maintenance
Repair FRH	28.82	÷ Total FRHs	= 22.51%	Percent Repair
One item ROs	45	÷ Total ROs	=	Percent One Item RO

### Model Year Analysis

2020	2019	2018	2017	2016	2015	Older	Total
0	3	14	15	9	12	47	100
0.00%	3.00%	14.00%	15.00%	9.00%	12.00%	47.00%	

### Labor Mix



■ Percent Competitive   
 ■ Percent Maintenance   
 ■ Percent Repair