

## Implementation of new ideas and procedures

1. What is the processes, procedures, or ideas that you want to implement when you get back to your Dealership that will drive the biggest opportunities?
2. How are you going to announce each of these to your team?
3. What are the milestones of getting this completed?
  - a. Dates
  - b. Process
  - c. Plan
  - d. Meetings
  - e. Etc.
4. What changes are needed?
  - a. Facility
  - b. Technology
  - c. Personnel
  - d. Role Descriptions
  - e. Daily Duties
  - f. Costs (How do you sell this to your GM)
  - g. Other
5. What do the next 30 Days look like?