



Rate %
81.82%
89.29%
100.00%
85.71%
#DIV/0!
92.00%



REYNOLDS 2213				
Stocking Status	Inventory		% of Inventory	Guide
INVESTMENT	Value			
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 30%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 3%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*			MEMO	Greater than 70% of PN's
Core Clean			#DIV/0!	PART #
Core Dirty			#DIV/0!	PART #
Replace by hold RBH			#DIV/0!	PART # NA # PIECES
				NA
Total Inventory	\$0		#DIV/0!	

REYNOLDS

Activity	Value	% of inven	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a
1-3 Months		#DIV/0!	included	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		

GOOD
WARNING
DANGER
GREAT
Seldom used
OK....BUT..
OUCH !!!!!!!!!!!
YIKES

nd active			
ry			
	OBSO POSITION MATH DONE BELOW		
obso	.65 TIMES THE 7-9 MONTH VALUE	\$0	
obso	.85 TIMES THE 10-12 MONTH VALUE	\$0	
	PLUS THE 13-24 MONTH VALUE	\$0	
	PLUS THE 25+ VALUE EQUALS	\$0	
	OBSO AS A % OF TOTAL	\$ -	#DIV/0!

CDK							
Stocking Status		Inventory		% of Inventory		Guide	
INVESTMENT		Value					
Normal or Active Stock		\$2,009,686	GOOD	84.06%	over 70%		
Automatic Phase Out		\$105,554	GOOD	4.42%	Less than 35%		
Dealer Phase Out		\$128,722	WARNING	5.38%	Less than 1%		
Manual Order		\$52,503	GOOD	2.20%	Less than 3%		
Non Stock Part \$'s		\$356,946	WARNING	14.93%	Less than 5%		
Non Stock Part #'s*		31,878	MEMO		Greater than 70% of PN's		
No Phase Out		Not on ADP			NA		
Repace by Hold		Not on ADP			NA		
Clean Core		\$250,671		10.49%	p/n	pieces	
Dirty Core		\$285,160		11.93%			
Total Inventory		\$2,390,751		133.40%			

ADP

Activity	Value \$	% of Invent	%	Notes & Guides
0-3 Months	1,767,105		77%	ACTIVE INVENTORY at 75%
4-6 Months	283,751		12%	ACTIVE INVENTORY at 23%
7-12 Months	121,943		5%	75% will likely become Obso 2%
Over 12 Months	103,383		5%	Technical Obsolescence 2% is g
New parts no sales	16,096		1%	Minimal Amount
Total Inventory	\$2,292,278		100%	

COLOR SCORING				
GOOD				
WARNING				
DANGER				
GREAT				
Seldom used				
OK....BUT..				
OUCH !!!				
OUCH !!!!!				
ouch!!!				
OBSO POSITION				
is guide	.75 TIMES	\$		91457.52
uide	PLUS			103,383
	PLUS			16,096
	EQUALS		9%	210936.4

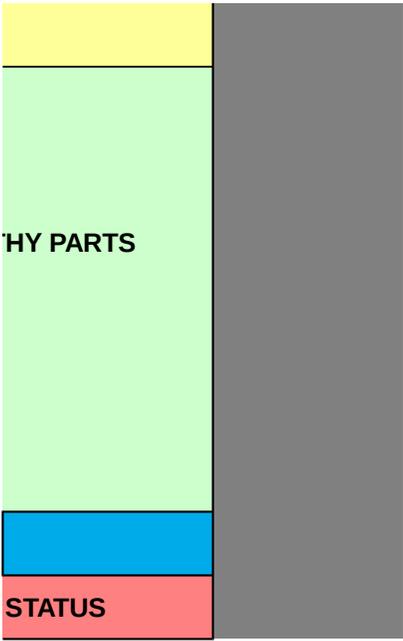
DEALER TRACK STATUS			MONTH OF:			PROFILES BEST OF CLASS	
			%	0	PIECES	VALUE	
ACTIVE PARTS: STOCKED			#DIV/0!				70%
ACTIVE PARTS: EXCESS STOC			#DIV/0!				LESS THAN 1 %
ACTIVE PARTS: UNDERSTOCK			#DIV/0!				LESS THAN 1 %
ACTIVE PARTS: TO PHASE OUT			#DIV/0!				LESS THAN 30%
TOTAL ACTIVE PARTS			#DIV/0!				
SUPERCEDED W/ON HAND			#DIV/0!				LOW DBL NUMBERS
INACTIVE W/ON HAND			#DIV/0!				LESS THAN 30-35%
TOTAL INV. TO SELL			#DIV/0!				
CORES ON HAND							LOW PIECE COUNTS
NEG-ON-HAND							LOW DBL NUMBERS
TOTAL OF INVENTORY							
PARTS ON OPEN R. O.'S							ONE DAYS AVG SALES
VALUE OF TOTAL INVENTORY							
NOT ON FACTORY MASTER							MINIMAL
PARTS WITH OUT COST							MINIMAL
INVENTORY AGING BY LAST SOLD							
							INSTRUCTORS NOTE
			VALUE	%	ACUM %		
NEVER SOLD				#DIV/0!	#DIV/0!	THIS IS TECHNICAL OI	
ONE YEAR AGO PLUS				#DIV/0!	#DIV/0!		
ELEVEN MONTHS AGO				#DIV/0!	#DIV/0!	THIS IS POTENTIAL OE	
TEN MONTHS AGO				#DIV/0!	#DIV/0!		
NINE MONTHS AGO				#DIV/0!	#DIV/0!	THESE PARTS WILL BE IN A "AP" STATUS! OUT IS SET AT 0 IN 6	
EIGHT MONTHS AGO				#DIV/0!	#DIV/0!		

SEVEN MONTHS AGO			#DIV/0!	#DIV/0!
SIX MONTHS AGO			#DIV/0!	#DIV/0!
FIVE MONTHS AGO			#DIV/0!	#DIV/0!
FOUR MONTHS AGO			#DIV/0!	#DIV/0!
THREE MONTHS AGO			#DIV/0!	#DIV/0!
TWO MONTHS AGO			#DIV/0!	#DIV/0!
ONE MONTH AGO			#DIV/0!	#DIV/0!
CURRENT MONTH			#DIV/0!	#DIV/0!
TOTAL INVENTORY			#DIV/0!	
CORES WITH ON HAND				

THIS IS YOUR ACTIVE HEALT INVENTORY

CONFIRM DIRTY & CLEAN

CLASS	COLOR
	SCORING
	GOOD
	WARNING
	DANGER
	GREAT
	Seldom used
	OK....BUT..
	OUCH !!!
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UCS SCORECARD				
Stocking Status Observations	Inventory Value		% of Inventory	Guide
Active Stock (0-6 month activity)				over 70%
Zero Guide (Auto Phase out)				Less than 35%
No bin Location Parts				Less than 1%
Manual Order Review				Less than 3%
No Match (Non Stock Part #'s)				Less than 5%
Total Watch #'s (N/ Stock Part #'s)				Greater than 70% of PN's
Clean Core				
Dirty Core				Are controls in place?
Extra Lines				NA
Extra Lines				NA
Total Inventory	\$0			

UCS

Investment		NADA			
Activity	Value	% of inven	Guide	Notes	
Current TO 3 Months		#DIV/0!	75%	this is your current a	
3 to 6 Months		#DIV/0!	included	healthy parts invento	
6-9 Months		#DIV/0!	23%	65% Will likely become	
9-12 Months		#DIV/0!	2%	85% Will likely become	
12 Months + Over		#DIV/0!	included	This is your Technical	
		#DIV/0!			
		#DIV/0!			
TOTAL	\$0	#DIV/0!			

- GOOD
- WARNING
- DANGER
- GREAT
- Seldom used
- OK...BUT..
- OUCH !!!!!!!!!!!



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obso	\$0.00
OBSO	\$0
	\$0.00

#DIV/0!

Departmental Action Plan

Dealership **Beaver Truck Centre**

Student Name **John Mauseth**

Academy Week **Week 2 - Parts Operations**

Class & Student Number **ATD40-26**

Current Situation

Technicians spending too much time at back parts counter waiting for parts.

Overall Objective:

Put a Parts Runner in place and work towards technicians increasing efficiency by delivering parts directly to their workstations.

Proposed Timeline

Begin implementation December 1st, 2018. Target date for full integration January 02, 2019

Action Plan

Describe necessary actions to reach desired result: Have IT manager order laptops for technicians. Hire a parts runner.

Requirements

Meeting with Dealer:

1. Action Proposed: Proposed action plan to Dealer principal on Nov. 22, 2018

Meeting with stakeholder(s) (dealership personnel): Met with Parts Manager, Service Manager, Dealership Administrator and IT manager on November 26th to begin process

2. Describe what is in place to support desired goal: We have determined that the best course of action was to train our technicians first. This would allow the parts counter people to ease into the process. Furthermore once the technicians are comfortable they can assist the next round of technicians integrating into the program. This will be a learning curve.

Accountability: Monitoring progress:

Who: Service/Parts/General Managers

What: See that parts staff & technicians are utilizing new program and not falling back to old ways.

3. By When: target for Full implementation by Jan. 2nd, 2019

How: By seeking full commitment from Parts & Service managers. The parts staff and technicians buy in because of opportunity to increase their bonus.

4. Describe checkpoints that have been established to measure progress: Our checkpoints are daily. Our dealership administrator in particular is overseeing this project and checking in daily, two or three times a day and addressing issues that arise. Reviewing with Parts and Service Manager Weekly to make adjustments as needed.

Daily / Weekly / Bi-weekly / Monthly /

Date(s) for review:

5. Estimated cost for implementation: initial upfront cost is the laptops for the technicians \$14,800.00. Plus Parts Ru

Projected Date of
Completion:

January 02, 2019

Sponsor Signature: _____

Evaluation of Results: Include measured results.

(± Metrics)

Impact Areas: Initial upfront cost of laptops is \$14,800. Monthly cost of Parts Runner \$2750/mo. Otherwise there are no other staffing c workflow. Projected increase in tech efficiency of 6min/hr. - avg cost of 1min of lost labor = Gross \$4.17/min Net = \$2.15/min (6min=12.9l avg.22 technicians/day = \$2,266/day of potential additional net profit. This works out to \$67,980 - Parts runner wage of \$2750 = \$65,230. this plan there is a potential increase in \$65,230 in profit/mo. As of Jan 04, 2019 we are still working on integrating the final 4 technician have noticed a signifigant decrease in technicians at the back parts counter. Will continue to work on this plan and work towards no tec back counter.

**PLEASE BE ADVISED
THIS ASSIGNMENT BY
IT'S SELF IS WORTH 100
POINTS.TAKE YOUR
TIME AND GET IT
CORRECT**

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