

CDK			
Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide
Normal or Active Stock	\$125,074	66.94%	over 70%
Automatic Phase Out	\$22,534	12.06%	Less than 30%
Dealer Phase Out	\$4,576	2.45%	Less than 1%
Manual Order	\$30,811	16.49%	Less than 3%
Non Stock Part \$'s	\$3,860	2.07%	Less than 5%
Non Stock Part #'s*	18	>0.5	Greater than 70% of PN's
Clean Core		0.00%	# PIECES PART #
Dirty Core		0.00%	
Total Inventory	\$186,855	100.00%	

Activity	Value \$	%	Notes & Guides
0-3 Months	113,893	61%	ACTIVE INVENTORY at 75%
4-6 Months	26,454	14%	ACTIVE INVENTORY at 23%
7-12 Months	24,527	13%	75% will likely become Obso 2% is g
Over 12 Months	5,186	3%	Technical Obsolescence 2% is guide
New parts no sales	16,796	9%	Minimal Amount
Total Inventory	186,856	100%	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 20-22 FROM ABOVE)
NEG-ON-HAND (MINUS-ON-HAND)
CLEAN CORE
DIRTY CORE (RDCI) OR DONE MANUALLY
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (Obtain data from)
MONTHS SUPPLY (This calculation from your
GROSS (TOTAL) TURNS (from your FS Templ
TRUE (STOCK) TURNS (from your FS Templa
FTFR (FIRST TIME FILL RATE)

COLOR SCORING
GOOD
WARNING
DANGER
GREAT
Seldom used
OK....BUT..
OUCH !!!!!
ouch!!!

	OBISO POSITION			
Guide	.75 TIMES \$			18395.25
	PLUS			5,186
	PLUS			16,796
	EQUALS	22%		40377.25

Pass or Fail ?
Pass
N/A
N/A
N/A
Fail
Pass
Pass
Pass
Pass

Was before our return