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DMS SCORECARD				
Stocking Status	Inventory		% of Inventory	Guide
INVESTMENT	Value			
Normal or Active Stock	\$2,341,105		80.74%	over 70%
Automatic Phase Out	\$75,547		2.61%	Less than 30
Dealer Phase Out	\$28,523		0.98%	Less than 10
Manual Order	\$0		0.00%	Less than 30
Non Stock Part \$'s	\$454,209		15.67%	Less than 50
Non Stock Part #'s*	24,015		63.35%	Greater than 70%
Clean Core	\$320,653		11.06%	p/n pieces
Dirty Core	\$58,035		2.00%	
Total Inventory	\$2,899,384		100.00%	

Activity	Value \$	% of Invent	%	Notes & G
0-3 Months	2,100,948		72%	ACTIVE INVENTORY
4-6 Months	298,431		10%	ACTIVE INVENTORY
7-12 Months	294,913		10%	75% will likely become
Over 12 Months	101,980		4%	Technical Obsolescence
New parts no sales	103,112		4%	Minimal Amount
Total Inventory	\$2,899,384		100%	

	COLOR SCORING
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	GOOD
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%	WARNING
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%	DANGER
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%	GREAT
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%	Seldom used
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of PN's	OK....BUT..
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	OUCH !!!!!
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--	--

	ouch!!!
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guides

at 75%	
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at 23%	
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OBSO POSITION			
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ne Obso 2% is guide	.75 TIMES \$		221184.9
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nce 2% is guide	PLUS		101,980
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	PLUS		103,112
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	EQUALS	15%	426276.3
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Departmental Action Plan

Dealership Premier Truck Group of FTW

Student Name Andrew Baker

Academy Week 2

Class & Student Number 201/8

Current Situation Time from Tech parts request to actual delivery of part. Techs saying it is taking too long to get their parts

Overall Objective: get the parts to the bay so we can improve turn times in the shop

Proposed Timeline have been gathering data for the past three weeks and should have all data in the next three weeks

Action Plan Describe necessary actions to reach desired result: We don't have all the answers yet. Techs are saying parts are taking too

Requirements

Meeting with Dealer:
1. Action Proposed: Depending on what we find when we complete study

Meeting with stakeholder(s) (dealership personnel):
2. Describe what is in place to support desired goal:
Training / Coaching / Consequences related to results / Pain & Gain

Accountability: Monitoring progress:
Who:
What:
3. By When:
How:

Describe checkpoints that have been established to measure progress:
Daily / Weekly / Bi-weekly / Monthly /
4. Date(s) for review:

5. Estimated cost for implementation:

Projected Date of Completion: 6/15/17

Sponsor Signature: _____

Evaluation of Results: Include measured results. (± Metrics)

Impact Areas:
Sales / Gross / Expenses / Net Profit / CSI /

PLEASE BE ADVISED
THIS ASSIGNMENT BY
IT'S SELF IS WORTH 100
POINTS.TAKE YOUR
TIME AND GET IT
CORRECT