

aler Academy	Class -ID No.	201-17					DEALER ACADEMY USED TRUCK SPECIAL STUDY									
	Name	Jason Mackie														
	Phone Number	918-447-4008														
B	C	D	E	F	G	H	I	J	K	L	M	N				
								Reconditioning: In-House (\$)	Reconditioning: Sublet (\$)	Days In Stock	Transaction Type Retail = 1 Wholesale = 2	1				
							2									
<u>Model Year</u>	<u>Market</u>	<u>Manufacturer:</u>	<u>Type of Veh Sold:</u>	<u>Odometer</u>	<u>Selling Price (\$)</u>	<u>Gross Profit (\$)</u>	<u>F & I Income (\$)</u>									<u>Trade with</u>
(4 digits)	<u>Segment</u>			<u>Reading</u>												<u>purchase</u>
																1= yes
																2=No
																8
2013	Class 8	Freightliner	Sleeper	406253	\$ 60,750	\$ 6,373	\$ 4,969	\$ 3,416	\$ 1,054	33	1	2				
2014	Class 8	Freightliner	Sleeper	369434	\$ 58,200	\$ 5,643	\$ 5,041	\$ 3,525	\$ 3,470	72	1	2				
2014	Class 8	Freightliner	Sleeper	360309	\$ 58,200	\$ 3,578	\$ 5,041	\$ 5,602	\$ 3,524	72	1	2				
2014	Class 8	Freightliner	Sleeper	372815	\$ 55,000	\$ 2,965	\$ 350	\$ 5,239	\$ 1,298	77	1	2				
2014	Class 8	Freightliner	Sleeper	368909	\$ 60,500	\$ 4,693	\$ 7,338	\$ 3,817	\$ 991	72	1	2				
2014	Class 8	Freightliner	Sleeper	359637	\$ 62,000	\$ (6,040)	\$ 350	\$ 4,356	\$ 4,048	168	1	2				
2014	Class 8	Freightliner	Sleeper	333057	\$ 69,000	\$ (2,226)	\$ 5,448	\$ 1,775	\$ 3,680	209	1	2				
2014	Class 8	Freightliner	Sleeper	340934	\$ 69,000	\$ (2,915)	\$ 5,448	\$ 3,459	\$ 3,673	197	1	2				
2010	Class 8	Freightliner	Sleeper	988041	\$ 29,900	\$ 2,209	\$ 12,886	\$ 9,010	\$ 3,006	183	1	2				
2011	Class 8	Kenworth	Sleeper	633710	\$ 29,900	\$ (3,929)	\$ 1,927	\$ 710	\$ -	1	1	2				
2011	Class 8	Kenworth	Sleeper	620445	\$ 29,900	\$ (3,399)	\$ 1,927	\$ 1,159	\$ -	1	1	2				
2004	Class 8	Mack	Day Cab	601520	\$ 27,825	\$ 8,265	\$ 175	\$ 54	\$ 690	8	1	2				
2004	Class 8	Mack	Day Cab	600268	\$ 27,825	\$ 9,556	\$ 175	\$ 558	\$ 690	8	1	2				
2011	Class 8	Freightliner	Sleeper	319527	\$ 46,000	\$ 8,978	\$ 868	\$ 1,575	\$ 1,361	29	1	2				
2010	Medium Duty	GMC	Day Cab	56000	\$ 3,250	\$ 1,775	\$ -	\$ -	\$ 475	118	2	2				
2010	Class 8	Freightliner	Day Cab	449145	\$ 46,000	\$ (68)	\$ -	\$ 295	\$ 693	20	2	2				
2013	Class 8	Freightliner	Sleeper	406000	\$ 58,500	\$ 5,139	\$ 5,483	\$ 2,804	\$ 1,071	9	1	2				
2014	Class 8	Freightliner	Sleeper	686377	\$ 57,000	\$ 13,376	\$ 6,531	\$ 9,524	\$ 4,847	44	1	1				

O	P
Source of Veh Sold:	Franchise
=Trade frm New Veh	
=Trade frm Used Ve	In-line
3=Repossession	= 1
4=Auction	
5=Finance Co	Non-Franc
6=Off Lease	Out-of-line
7=Direct Purchase	= 2
= Dealer Consignment	
7	1
7	1
7	1
7	1
7	1
1	1
1	1
1	1
2	1
1	2
1	2
2	2
2	2
7	1
1	2
7	1
7	1
7	1

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1	1
7	1
1	2
2	2
2	1
7	1
1	1
1	1
7	2
7	1
1	1
7	1
7	1
1	1
2	1
2	2
7	1
1	1
1	1
1	1
2	1
7	1
7	2
1	1
1	2
7	2
2	1
1	1

