

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,241 ÷	36.30 =	116.83	FRH Average
Maintenance	\$ 1,161 ÷	26.80 =	43.31	FRH Average
Repair	\$ 1,403 ÷	14.20 =	98.80	FRH Average
Totals	\$ 6,805 ÷	77.30 =	88.03	Customer ELR
Target Labor Rate			95.00	Per FRH
Total Ro's in Sample	100	Difference	-6.97	Per FRH

Cost of Labor

Total Cost of Labor	1570.20 ÷	Total Sales =	23.08%	Percent Cost of Sales
Total Cost of Labor	1570.20 ÷	Total FRH's =	20.31	Cost per FRH

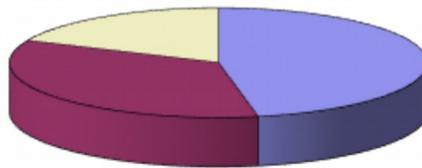
Repair Order Measurements

Total Labor Sales	6,804.75 ÷	Total RO's =	68.05	Avg Labor per RO
Total FRH's	77.30 ÷	Total RO's =	0.77	Avg FRH's per RO
Menu Sales		Total RO's =		Percent Menu Sales
Competitive FRH's	36.30 ÷	Total FRH's =	46.96%	Percent Competitive
Maintenance FRH's	26.80 ÷	Total FRH's =	34.67%	Percent Maintenance
Repair FRH'	14.20 ÷	Total FRH's =	18.37%	Percent Repair
One item RO's	75 ÷	Total RO's =	75.00%	Percent One Item RO

Model Year Analysis

2019	2018	2017	2016	2015	2014	Older	Total
0	0	13	21	19	15	32	100
0.00%	0.00%	13.00%	21.00%	19.00%	15.00%	32.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair