Financial Management Objective Homework

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Class #

I plan to accomplish the following objective [WORK ON ABSORPTION] *by our next class on*:

Provide the relevant composite data

Department	Month	Page	Column
SERVICE	SEP	D	12

Action plan for achieving objective
What is the area of focus?
THE ABSORPTION AT OUR DEALERSHIP IS LESS THAN THE NATIONAL GUIDE. OUR SMALER STORE CAN
HAVE A POSITIVE SWING WITH A GOOD HIRE AND DEVELOPMENT PROCESS.
What is the proposed plan? How will you achieve it?
WE WOULD LIKE TO MAKE A SERIOUS CHANGE IN SEERVICE. IT STARTS AT THE TOP, NEED TO MAKE
THE CULTURE AND CONFIDENCE BETTER.
How will you track your progress? What measurements, KPI's? How often will you track?
LOWER THE XPENSE ABSORPTION, TRACK TICKETS AND OUR PEOPLE BETTER
Who are the employees that will be involved, or impacted? Will they require training or assistance?
MANAGER, DSIPATCHER, BDC, TECHNICIANS, ETC. WE WILL WORK CLOSELY WITH THEM.
Is there a cost, or estimated cost for implementation?
ABOUT TWO TO THREE MONTHS OF GROSS PROFIT IN SERVICE
Projected date of completion?   AUGUST 2017

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.