



Financial Management Objective Homework

Student John Schwind **Name:** 040 **Academy**
Class #

I plan to accomplish the following objective 11/5/18 **by**
our next class on:

Provide the relevant composite data

Department	Month	Page	Column
Body Shop	July	43	9

Action plan for achieving objective
What is the area of focus?
Increase operating profit in body shop from 16.7% to 20% of dept gross
What is the proposed plan? How will you achieve it?
Review estimate writing process and make sure we've got current software for this process.
Make sure we're taking the right type of job.
How will you track your progress? What measurements, KPI's? How often will you track?
Weekly review of department performance in DMS. Focus on increased labor sales and expense reduction to achieve this.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Mark Bashore, Kelley Davis
Is there a cost, or estimated cost for implementation?
No
Projected date of completion? 11/5/18

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.