

The Beyer Bros. Corp service dept. handles multiple manufacturers such as GMC, Volvo Truck, Isuzu, CCC and Oshkosh Truck. The service area is divided into two shops a light duty (4 bays) and a heavy duty (8 bays). Looking for both profit and growth the heavy-duty shop wins out. To approve a budget for shop revamping was easy looking at the trends. We are under way in the process of reconfiguring the shops. The heavy-duty shop is being increased by 4 more bays, which will give a total of 12 service bays. The light duty shop is being moved into our adjacent building and will be increased to 6 service bays to start. This works with us also to become a certified Volvo Uptime Center. We looked at shop use noticing it not being used to potential and money being left on the table every month. The reconfiguring of both shops is well underway. One of the biggest challenges that were encountered is Staffing. Overcoming this is being done by an apprentice program of hiring and trading. The heavy-duty shop foreman works to train in our shop and get the new hires in manufacturers training programs, He is works to developing a career path based on the tech's skills and mindset. We will look to mirror this program in the light duty shop.