

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	6917	5645	12562	<b>Chargebacks</b>	<b>New Vehicle</b>	<b>Used Vehicle</b>	<b>Totals</b>
Finance or Lease Contracts	4886	3570	8456	Finance or Lease Reserve	638200	534596	1172796
Service Contracts	4719	4019	8738	Service Contracts	1508995	1258514	2767509
Pre-Paid Maintenance	1337	1463	2800	Pre-paid Maintenance	262844	184051	446895
GAP	2634	1830	4464	GAP	412129	281796	693925
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance			0	Paint Sealant & Appearance			0
Tire/Wheel	1815	806	2621	Tire/Wheel	0	0	0
Lease Care			0	Lease Care			0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	2981501	3192158	6173659
Service Contracts	5988003	5186289	11174292
Pre-Paid maintenance	1009106	836040	1845146
GAP	1108971	617114	1726085
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel	1618877	651942	2270819
Lease Care			0
Other_____			0