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	17	9	226762	\$1,870.50	13.00	\$6,172.50	40.3









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## REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: Baltimore Truck Center A052

DATE:

<b>"C"</b>	<u>\$1,870.50</u>	÷	<u>13.0</u>	<b>BILLED HOUR!=</b>	<u>\$143.88</u>
<b>"M"</b>	<u>\$6,172.50</u>	÷	<u>40.3</u>	<b>BILLED HOUR!=</b>	<u>\$153.16</u>
<b>"R"</b>	<u>\$6,529.00</u>	÷	<u>36.3</u>	<b>BILLED HOUR!=</b>	<u>\$179.86</u>
<b>TOTAL</b>	<u>\$14,572.00</u>	÷	<u>89.6</u>	<b>TOTAL BHRs =</b>	<u>\$162.63</u>
<b>Projected CP E.L.R.</b>				<b>Difference</b>	<u><b>\$162.63</b></u>

<b>TOTAL LABOR SALES</b>	<u>\$14,572.00</u>	÷	<b>TOTAL RO's</b>	<u>17</u>	=	<u>\$857.18</u>
<b>TOTAL BILLED HOURS</b>	<u>89.6</u>	÷	<b>TOTAL RO's</b>	<u>17</u>	=	<u>5.27</u>
<b>TOTAL C.O.L.</b>	<u>\$3,922.01</u>	÷	<b>TOTAL LABOR</b>	<u>\$14,572</u>	=	<u>27%</u>
<b>1-ITEM ROs</b>	<u>5</u>	÷	<b>TOTAL RO's</b>	<u>17</u>	=	<u>29%</u>
<b>Average Mileage</b>	<u>226762</u>					

<b>"C" BILLED HOURS</b>	<u>13.0</u>	÷	<b>TOTAL BHRs</b>	<u>89.6</u>	=	<u>14.5%</u>
<b>"M" BILLED HOURS</b>	<u>40.3</u>	÷	<b>TOTAL BHRs</b>	<u>89.6</u>	=	<u>45.0%</u>
<b>"R" BILLED HOURS</b>	<u>36.3</u>	÷	<b>TOTAL BHRs</b>	<u>89.6</u>	=	<u>40.5%</u>

MODEL YEAR MIX

Count

<u>Year</u>	<u>Count</u>	<u>%</u>
2024	3	17.6%
2023	3	17.6%
2022	0	0.0%
2021	3	17.6%
2020	0	0.0%
Older	8	47.1%
<b>TOTALS</b>	<b>17</b>	<b>100%</b>
Estimates		
Estimate %		

Freightliner	0
Peterbilt	0
Kenworth	0
Mack	10
International	0
Ford	1
Western Star	0
Volvo	0
Hino	6
Isuzu	0
Other	0
<b>Total</b>	<b>17</b>
	100.0%

Days  
 Days Open to First Punch (2,678.55)

Days  
 Average Last Punch to Invoice 646.973255

Days  
 Average First to Last Punch 1.87486588

2-Jan-25

**AVERAGE "C" E.L.R.**

**AVERAGE "M" E.L.R.**

**AVERAGE "R" E.L.R.**

**AVERAGE "CP" E.L.R.**

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**LABOR PER RO AVERAGE**

**BILLED HOURS PER RO AVERAGE**

**COST OF SALE**

**ONE ITEM ROs**

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**COMPETITIVE LABOR**

**MAINTENANCE LABOR**

**REPAIR LABOR**

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**Mix**

0%  
0%  
0%  
59%  
0%  
6%  
0%  
0%  
35%  
0%  
0%  
100%

*Days*

**Average Cycle Time** -2029.706

