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All Manf, All OEM Cd, All SGrp  
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	¢	#	Pieces	Value
Active Parts: Stocked	11.9	763	953	80095.23
Active Parts: With Excess Stock	35.9	1730	10892	240973.35
Active Parts: Understocked	2.3	240	978	15735.48
Active Parts: To Phase Out	.1	135	93	993.66
Total Active Parts	50.3	2868	12916	337797.72
Superceded With On Hand	2.6	72	126	17350.75
Inactive With On Hand	47.1	2270	4742	316762.25
Total Inventory To Sell	100.0	5210	17784	671910.72
Cores on Hand		70	125	53860.00
Negative On Hand		0	0	.00
Total of Inventory		5280	17909	725770.72
Parts on Open Repair Orders		616	1045	46449.64
Value of Inventory		5896	18954	772220.36
Not on Factory Master		10038	2409	27415.71
Parts Without Cost		334	0	.00

All Manf, All OEM Cd, All SGrp, All Parts						
	Parts	%	Acum%	Value	%	Acum%
Never Sold	640	13.9	13.9	113385	16.9	16.9
2023 December or Older	530	11.5	25.4	62296	9.3	26.2
2024 January	77	1.7	27.1	14951	2.2	28.5
2024 February	106	2.3	29.4	11618	1.7	30.2
2024 March	143	3.1	32.5	17223	2.6	32.8
2024 April	156	3.4	35.9	14912	2.2	35.0
2024 May	181	3.9	39.9	16835	2.5	37.5
2024 June	189	4.1	44.0	22530	3.4	40.9
2024 July	280	6.1	50.1	28751	4.3	45.2
2024 August	296	6.4	56.5	40642	6.1	51.2
2024 September	268	5.8	62.3	31514	4.7	55.9
2024 October	353	7.7	70.0	50484	7.5	63.5
2024 November	535	11.6	81.6	81575	12.2	75.6
2024 December	845	18.4	100.0	163145	24.4	100.0
Totals	4599	100.0		669861	100.0	
Cores With On Hand	70			53860		

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All Manf, All OEM Cd, All SGrp
  From 11/01/24 11/01/24 11/01/24 11/01/24
  To   11/30/24 11/30/24 11/30/24 11/30/24
      Sales      Cost      Gross      GP %
=====
Counter Retail Sales      34058.48  24117.02  9941.46   29.2
Counter Internal Sales    13475.41   9477.21  3998.20   29.7
Counter Wholesale Sales   164246.13 136268.35 27977.78  17.0
Total Counter Sales      211780.02 169862.58 41917.44  19.8

RO Customer Pay Sales    136611.56  91345.94 45265.62  33.1
RO Internal Pay Sales     29972.99  19583.51 10389.48  34.7
RO Warranty Sales         48237.50  31604.88 16632.62  34.5
RO Service Contract Sales 33007.33  22087.40 10919.93  33.1
Total RO Sales           247829.38 164621.73 83207.65  33.6

Total Sales              459609.40 334484.31 125125.09  27.2
Total Returns            -35501.77 -31413.28 -4088.49  -11.5
Total Net Sales          424107.63 303071.03 121036.60  28.5
  
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All Manf, All Stocking Groups, All Parts, All Sales Types
      From 11/01/24 11/01/24 11/01/24 11/01/24
      To 11/30/24 11/30/24 11/30/24 11/30/24
      Sales      Cost      Gross      GP %
=====
Sales Filled From Shelf      281275.24  203289.12  77986.12   27.7
Sales Filled By NG
Sales Filled By BP           43062.31  30202.93  12859.38   29.9
Sales Filled By SO          135271.85 100992.26  34279.59   25.3
Total Sales                   459609.40 334484.31 125125.09  27.2

Returns To Inventory         -35381.09 -31296.30 -4084.79  -11.5
Returns Not To Inventory     -120.68   -116.98   -3.70    -3.1
Total Returns                 -35501.77 -31413.28 -4088.49 -11.5

Net Sales                     424107.63 303071.03 121036.60  28.5

Filled From Shelf-Counter     57.0%     55.9%     61.1%
Filled From Shelf-Service     64.8%     65.8%     63.0%
Filled Same Day--Counter      61.1%     60.2%     64.9%
Filled Same Day--Service      78.6%     79.7%     76.5%

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All Manf, All Stocking Groups  
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Changes to Status:				Phase-In	Phase-Out
December	2024			119	110
August	2024	To November	2024	333	258
May	2024	To August	2024	419	286
February	2024	To May	2024	111	156
November	2023	To February	2024	128	369
August	2023	To November	2023	111	310
August	2023	and Older		631	12345
Inactive Parts to Phase-In				1	
Parts to Phase-Out				135	
Parts Excluded From Phase-In				23142	
Non-Stocked Parts with On Hand				2270	
Superceded Parts with On Hand				72	
Active Parts with No Sales					

PD3041R  
JMCI8058

CASA NISSAN  
Inventory Adjustments

12/31/24 11:21:53

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From 11/01/24 to 11/30/24 All Manf, All Stocking Groups

	#	Pieces	Value
Manual Increases	14	1695	10856.67
Manual Decreases	22	-22	-9473.42
Net Manual Adjustments	36	1673	1383.25
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	43	254	948.58
LIFO Decreases	3	1	-1317.49
Net LIFO Adjustments	46	255	-368.91

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PD3071R  
JMACI8058

CASA NISSAN  
Stock Order Analysis

12/31/24 11:22:22

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From 11/01/24 to 11/30/24 All Manf, All OEM Cd, All SGrp

	#	Pieces	Cost	Value
Stock Orders Placed	971	4134	83576.51	123965.17
Stock Orders Received	1148	8953	88712.41	156771.61
Special Orders Placed	689	1063	144019.62	164764.92
Special Orders Received	706	1012	142445.98	152841.86
Parts Canceled	10	14	450.35	486.31
Factory Returns	96	117	15637.23	17566.16
Core Returns	17	22	5570.00	9570.00
Parts On Order		578	25224.06	30122.39
Parts On Backorder		97	14789.50	18387.14
Parts Referred		12	1457.56	1458.31

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CASA NISSAN  
Month-End Management Report

PD3500P  
JWACI8058  
From 11/01/24 to 11/30/24  
Manufacturer

	Value
(1) Idle Parts Total	.00
(2) Current Parts Total	.00
(3) Total Parts	.00

\*Note: Does NOT include Negative on Hand or "Dirty Cores"

Idle Capital Percentage (1)/(3)

.00%

	Quantity
(1) Total Off the Shelf	0
(2) Total Other	0
(3) Total Quantity Sold	.0*

	Value
(1) Annualization Ratio (365/ 30) =	12.166
(2) Total Stock Orders	.00
(3) Annualized Stock Orders	.00
(4) Inventory Value	.00
(5) True Turn (3)/(4)	.00

\*Note: Does NOT include Negative on Hand or "Dirty Cores"

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	0	.00	0	.00

	Part Numbers	Cost	Qty	Extended
Lost Sales				
Total Lost Sales	0	.00	0	.00

	Part Numbers	Cost	Qty	Extended
Parts Without Cost				
Total Parts Without Cost	0	.00	0	.00

	Part Numbers	Cost	Qty	Extended
Parts With No Bin Location				
Total Parts with No Bin Location	0	.00	0	.00