



ACADEMY

DEALERSHIP: General Truck Sales INC

	R.O. NUMBER	VEH. YR.	MILEAGE	VEH. TYPE	"C" LABOR	"C" Billed Hours	"M" LABOR
1	254315	2005	0	Other	\$383.00	2.1	
2	254075	2025	536	Volvo			
3	254317	2024	58557	Mack			
4	254335	2006	81737	Other	\$44.90	1.2	
5	254338	2025	462	Volvo			
6	254155	2023	246834	Volvo			
7	254266	2021	357611	Freightliner			
8	254271	1999	623449	Volvo			
9	254278	1999	623449	Volvo			
10	254302	2023	181840	Mack			
11	254312	1999	623449	Volvo			
12	254320	2017	562490	Volvo			
13	254331	1999	623449	Volvo	\$48.00	0.40	
14	254340	2025	11470	Volvo			
15	254341	2018	67236	Other	\$24.95	0.80	
16	254000	2011	227696	Volvo	\$3,282.62	13.00	
17	254210	2025	432	Volvo			
18	254334	2018	74233	Hino	\$1,037.58	5.80	
19	254347	2023	216166	Mack	\$133.60	1.10	
20	254041	2025	449	Volvo			
21	254187	2025	441	Volvo			
22	254318	2005	884326	Other			
23	254346	19999	12	Volvo			
24	254357	2016	32600	Ford			\$169.00
25	254218	2025	432	Volvo			
26	254241	2025	460	Volvo			
27	254308	2017	86301	Mack			\$1,000.00

28	254344	2007	211865	Other				\$272.50
29	254367	2013	177682	Other				\$24.95
30	254337	1999	57	Volvo				
31	254342	2017	591887	Volvo				
32	254360	2018	707266	Peterbilt				
33	254361	1999	28	Volvo				
34	254362	2025	434	Volvo	\$59.22		0.30	
35	254369	2000	54855	Other				\$24.95
36	253443	2023	153319	Volvo				
37	254273	2023	37000	Mack				\$711.50
38	254292	2003	156275	Ford				
39	254349	2024	45942	Mack				
40	254358	2025	11180	Volvo				\$331.72
41	254371	2025	10081	Volvo	\$59.22		0.30	
42	254373	2024	45191	Mack	\$59.22		0.30	
43	254376	2025	414	Volvo	\$394.80		2.00	
44	253946	2021	432101	Volvo				\$2,672.00
45	254177	2025	469	Volvo	\$100.00		0.00	
46	254352	2024	39086	Volvo				
47	254374	2024	6818	Volvo				\$318.54
48	254380	2025	513	Volvo	\$829.34		4.30	
49	254239	2025	442	Volvo	\$236.88		1.20	
50	254343	2023		Peterbilt				\$384.00
			165380		\$6,693.33	32.80	\$5,909.16	43.1

DATE: December 30, 2024

"M" Billed Hours	"R" LABOR	"R" Billed Hours	Cost Hours	Cost \$'s	RO Open Date
			2.10	\$ 58.80	10/30/2024
	\$1,776.60	9.00	9.00	\$ 453.65	9/24/2024
	\$163.50	1.50	2.70	\$ 82.35	10/30/2024
			1.23	\$ 46.47	11/4/2024
	\$138.18	0.70	0.67	\$ 25.13	11/4/2024
	\$3,337.50	26.70	16.90	\$ 597.71	10/3/2024
	\$1,825.00	16.00	14.66	\$ 436.74	10/22/2024
	\$600.00	5.00	3.03	\$ 107.57	10/22/2024
	\$120.00	1.00	0.00	\$ -	10/23/2024
	\$2,675.00	23.00	23.18	\$ 614.27	10/29/2024
	\$228.00	1.90	2.99	\$ 106.15	10/30/2024
	\$11,657.17	18.50	19.53	\$ 6,647.74	10/30/2024
			0.00	\$ -	10/31/2024
	\$230.27	3.90	2.68	\$ 184.76	11/4/2024
			1.05	\$ 32.03	11/5/2024
			13.32	\$ 1,510.33	9/16/2024
	\$1,263.33	6.40	9.76	\$ 366.00	10/10/2024
			6.60	\$ 321.38	11/1/2024
			2.65	\$ 113.95	11/6/2024
	\$855.50	4.30	8.20	\$ 289.85	9/19/2024
	\$100.00	0.50	0.50	\$ 17.75	10/8/2024
	\$1,824.00	15.20		\$ -	10/30/2024
	\$156.00	1.30	0.00	\$ -	11/5/2024
1.90			0.35	\$ 13.13	11/7/2024
	\$947.52	4.80	0.00	\$ -	10/11/2024
	\$110.54	0.56	0.00	\$ -	10/16/2024
6.00			6.65	\$ 276.64	10/29/2024

2.80			6.12	\$ 189.21	11/5/2024
0.50			0.52	\$ 20.16	11/8/2024
	\$360.00	3.00	0.00	\$ -	11/4/2024
	\$434.28	2.20	5.17	\$ 193.88	11/5/2024
	\$437.50	3.50	3.06	\$ 78.03	11/8/2024
	\$96.00	0.80	0.00	\$ -	11/8/2024
			1.30	\$ 55.90	11/8/2024
0.40			0.30	\$ 18.20	11/11/2024
	\$25,734.00	248.00	312.61	\$ 9,253.26	7/2/2024
6.69	\$1,023.80	6.20	16.68	\$ 548.18	10/22/2024
	\$667.50	8.70	10.91	\$ 278.21	10/28/2024
	\$1,045.80	11.70	8.67	\$ 353.50	11/6/2024
2.80			3.18	\$ 150.16	11/7/2024
			0.42	\$ 16.17	11/11/2024
			0.37	\$ 13.88	11/11/2024
			3.42	\$ 147.06	11/11/2024
16.00			19.20	\$ 825.60	9/6/2024
			0.00	\$ -	10/7/2024
	\$1,884.00	13.20	11.24	\$ 401.56	11/6/2024
2.80			3.55	\$ 104.44	11/11/2024
			4.90	\$ 149.46	11/12/2024
			0.00	\$ -	10/16/2024
3.20			0.00	\$ -	11/14/2024
\$59,690.99	437.56	559.37	\$ 25,099.26		

1st Punch Date and Time	Open to First	Last Punch Date and Time	1st to Last	Invoice Date	Last to Invoice	Cycle Time
10/30/2024	-	10/30/2024	-	11/1/2024	2.00	2.00
9/24/2024	-	10/11/2024	17.00	11/4/2024	24.00	41.00
10/30/2024	-	11/1/2024	2.00	11/4/2024	3.00	5.00
11/4/2024	-	11/4/2024	-	11/4/2024	0.00	-
11/4/2024	-	11/4/2024	-	11/4/2024	0.00	-
10/7/2024	4.00	10/17/2024	10.00	11/5/2024	19.00	33.00
11/4/2024	13.00	11/5/2024	1.00	11/5/2024	0.00	14.00
10/31/2024	9.00	10/31/2024	-	11/5/2024	5.00	14.00
10/31/2024	8.00	10/23/2024	(8.00)	11/5/2024	13.00	13.00
10/29/2024	-	10/31/2024	2.00	11/5/2024	5.00	7.00
10/31/2024	1.00	11/4/2024	4.00	11/5/2024	1.00	6.00
10/30/2024	-	11/4/2024	5.00	11/5/2024	1.00	6.00
10/31/2024	-	10/31/2024	-	11/5/2024	5.00	5.00
11/4/2024	-	11/4/2024	-	11/5/2024	1.00	1.00
11/5/2024	-	11/5/2024	-	11/5/2024	0.00	-
9/16/2024	-	11/5/2024	50.00	11/6/2024	1.00	51.00
11/4/2024	25.00	11/5/2024	1.00	11/6/2024	1.00	27.00
11/1/2024	-	11/5/2024	4.00	11/6/2024	1.00	5.00
11/6/2024	-	11/6/2024	-	11/6/2024	0.00	-
9/24/2024	5.00	10/23/2024	29.00	11/7/2024	15.00	49.00
11/6/2024	29.00	11/6/2024	-	11/7/2024	1.00	30.00
10/30/2024	-	10/30/2024	-	11/7/2024	8.00	8.00
11/5/2024	-	11/5/2024	-	11/7/2024	2.00	2.00
11/7/2024	-	11/7/2024	-	11/7/2024	0.00	-
10/11/2024	-	10/11/2024	-	11/8/2024	28.00	28.00
10/16/2024	-	10/16/2024	-	11/8/2024	23.00	23.00
10/30/2024	1.00	10/31/2024	1.00	11/8/2024	8.00	10.00

11/5/2024	-	11/6/2024	1.00	11/8/2024	2.00	3.00
11/8/2024	-	11/8/2024	-	11/8/2024	0.00	-
11/4/2024	-	11/4/2024	-	11/11/2024	7.00	7.00
11/6/2024	1.00	11/8/2024	2.00	11/11/2024	3.00	6.00
11/8/2024	-	11/8/2024	-	11/11/2024	3.00	3.00
11/8/2024	-	11/8/2024	-	11/11/2024	3.00	3.00
11/8/2024	-	11/8/2024	-	11/11/2024	3.00	3.00
11/11/2024	-	11/11/2024	-	11/11/2024	0.00	-
8/2/2024	31.00	11/8/2024	98.00	11/12/2024	4.00	133.00
10/22/2024	-	11/7/2024	16.00	11/12/2024	5.00	21.00
11/4/2024	7.00	11/5/2024	1.00	11/12/2024	7.00	15.00
11/6/2024	-	11/7/2024	1.00	11/12/2024	5.00	6.00
11/7/2024	-	11/8/2024	1.00	11/12/2024	4.00	5.00
11/11/2024	-	11/11/2024	-	11/12/2024	1.00	1.00
11/11/2024	-	11/11/2024	-	11/12/2024	1.00	1.00
11/11/2024	-	11/11/2024	-	11/12/2024	1.00	1.00
9/6/2024	-	10/17/2024	41.00	11/13/2024	27.00	68.00
10/7/2024	-	10/7/2024	-	11/13/2024	37.00	37.00
11/6/2024	-	11/12/2024	6.00	11/13/2024	1.00	7.00
11/11/2024	-	11/11/2024	-	11/13/2024	2.00	2.00
11/12/2024	-	11/12/2024	-	11/13/2024	1.00	1.00
10/16/2024	-	10/16/2024	-	11/14/2024	29.00	29.00
11/14/2024	-	11/5/2024	(9.00)	11/14/2024	9.00	-
134.00		276.00		322.00	732.00	11

Printing Options: 1. Click on appropriate button (may take several seconds to execute).
 2. Print file.

1 ITEM
RO'S
Yes
Yes
Yes
Yes
Yes
Yes
Yes
Yes
Yes
Yes
Yes
Yes

REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: _____

"C"	\$6,693.33	÷	32.8	BILLED HOUR =
"M"	\$5,909.16	÷	43.1	BILLED HOUR =
"R"	\$59,690.99	÷	437.6	BILLED HOUR =
TOTAL	\$72,293.48	÷	513.5	TOTAL BHRs =
Projected CP E.L.R.				Difference

TOTAL LABOR SALES	<u>\$72,293.48</u>	÷	TOTAL RO's	<u>50</u>	=
TOTAL BILLED HOURS	<u>513.5</u>	÷	TOTAL RO's	<u>50</u>	=
TOTAL C.O.L.	<u>\$25,099.26</u>	÷	TOTAL LABOR	<u>\$72,293</u>	=
1-ITEM ROs	<u>11</u>	÷	TOTAL RO's	<u>50</u>	=
Average Mileage	<u>165380</u>				

"C" BILLED HOURS	<u>32.8</u>	÷	TOTAL BHRs	<u>513.5</u>	=
"M" BILLED HOURS	<u>43.1</u>	÷	TOTAL BHRs	<u>513.5</u>	=
"R" BILLED HOURS	<u>437.6</u>	÷	TOTAL BHRs	<u>513.5</u>	=

MODEL YEAR MIX

Cou

DATE: _____

<u>\$204.06</u>	AVERAGE "C" E.L.R.
<u>\$137.14</u>	AVERAGE "M" E.L.R.
<u>\$136.42</u>	AVERAGE "R" E.L.R.
<u>\$140.80</u>	AVERAGE "CP" E.L.R.
<u>\$140.80</u>	

<u>\$1,445.87</u>	LABOR PER RO AVERAGE
<u>10.27</u>	BILLED HOURS PER RO AVERAGE
<u>35%</u>	COST OF SALE
<u>22%</u>	ONE ITEM ROs

<u>6.4%</u>	COMPETITIVE LABOR
<u>8.4%</u>	MAINTENANCE LABOR
<u>85.2%</u>	REPAIR LABOR

nt Mix

1	2%
2	4%
0	0%
7	14%
0	0%
2	4%
0	0%
30	60%
1	2%
0	0%
7	14%
50	100%
#REF!	

Average Cycle Time Days #REF!

Days
#REF!

Days
#REF!

