



ACADEMY

DEALERSHIP: Bruckner's Truck and Equipment

	R.O. NUMBER	VEH. YR.	MILEAGE	VEH. TYPE	"C" LABOR	"C" Billed Hours	"M" LABOR	"M" Billed Hours
1	RA136002931:01	2017	730,000	VOLVO				
2	RA136002933:01	2024	105,314	Kenworth				
3	RA136002936:01	2015	1,475,295	VOLVO				
4	RA136002940:01	2022	322,192	Volvo				
5	RA136002942:01	2020	387,797	VOLVO				
6	RA136002951:01	2020	66,679	Hino				
7	RA136002953:02	2011	915,000	Volvo				
8	RA136002955:01	2023	192,145	MACK				
9	RA136002957:01	2024	122,687	Volvo				
10	RA136002962:01	2019	661,104	Internatio nal				
11	RA136002964:01	2018	181,853	MACK				
12	RA136002967:02	2024	24,547	Mack				
13	RA136002973:03	2015	500,000	VOLVO				
14	RA136002974:01	2023	150,814	Mack				
15	RA136002978:01	2022	50,000	MACK				
16	RA136002910:01	2024	122,687	Volvo				
17	RA136002903:01	2022	1	MACK				
18	RA136002906:01	2016	999,617	MACK				
19	RA136002879:01	2005	253,000	Mack				
20	RA136002880:01	2012	241,472	Volvo				
21	RA136002881:01	2007	1	Unknown				
22	RA136002885:02	2023	191,769	Volvo				
23	RA136002886:01	2019	661,104	Internatio nal				
24	RA136002813:01	2014	664,123	Volvo				
25	RA136002816:01	2020	53,578	Peterbilt				
26	RA136002476:04	2012	161,369	Mack				
27	RA136002593:01	2026	1	Mack				

28	RA136002677:01	2024	70,000	Volvo				
29	RA136002684:01	2023	192,145	MACK				
30	RA136002803:02	2025	1	Unknown				
31	RA136002805:01	2004	392,308	Sterling				
32	RA136002889:01	2025	11,725	MACK				
33	RA136002891:01	2013	1	Unknown				
34	RA136002893:01	2019	96,382	Hino				
35	RA136002894:01	2013	209,897	Volvo				
36	RA136002702:02	2008	20	Unknown				
37	RA136002708:01	2022	1	VOLVO				
38	RA136002717:01	2011	537,946	Mack				
39	RA136002732:02	2022	421,704	VOLVO				
40	RA136002739:01	2020	450,043	Volvo				
41	RA136002751:01	2020	654,278	Volvo				
42	RA136002760:01	2006	1	Mack				
43	RA136002765:02	2022	322,192	Volvo				
44	RA136002787:01	2013	333,646	MACK				
45	RA136002788:01	2023	30,457	MACK				
46	RA136002897:01	2022	1	VOLVO				
47	RA136002834:01	2019	113,956	MACK				
48	RA136002839:02	2018	49,523	Mack				
49	RA136002840:01	2023	192,145	MACK				
50	RA136002841:01	2020	63,530	Peterbilt				
	50	0	267521		\$0.00	0.00	\$0.00	0.0

DATE: \_\_\_\_\_

"R" LABOR	"R" Billed Hours	Cost Hours	Cost \$'s	RO Open Date	1st Punch Date and Time	Open to First
\$66.00	0.4	45.77	\$969.53	11/18/2024 10:36:57 AM	###	0.02
\$441.00	2.4	2.27	\$65.83	11/18/2024 11:56:32 AM	11/18/2024 2:11 PM	0.09
\$3,465.00	16.5	13.49	\$399.31	11/18/2024 2:05:24 PM	11/19/2024 4:06 PM	1.08
\$507.00	2.87	1.62	\$47.50	11/19/2024 9:56:32 AM	###	0.00
\$1,050.00	5	2.77	\$81.99	11/19/2024 11:17:25 AM	###	0.01
\$185.00	2.2	2.27	\$67.19	11/20/2024 11:39:07 AM	###	1.00
\$0.00	0	0.73	\$31.75	11/20/2024 2:04:58 PM	11/22/2024 2:51 PM	2.03
\$649.98	4.5	3.08	\$91.17	11/20/2024 2:26:30 PM	11/20/2024 3:00 PM	0.02
\$315.00	1.5	1.45	\$42.92	11/21/2024 8:18:28 AM	11/21/2024 8:27 AM	0.01
\$373.00	2.55	6.19	\$167.43	11/21/2024 11:55:31 AM	11/21/2024 1:15 PM	0.06
\$1,302.00	6.97	6.59	\$237.56	11/22/2024 7:41:25 AM	11/22/2024 8:03 AM	0.02
\$620.00	4.2	3.97	\$119.20	11/25/2024 10:15:11 AM	###	0.05
\$1,201.20	5.72	6.72	\$200.59	11/26/2024 7:52:04 AM	11/26/2024 8:03 AM	0.01
\$1,080.00	6.25	5.68	\$173.25	11/26/2024 1:32:35 PM	11/26/2024 2:15 PM	0.03
\$682.00	3.1	3.03	\$92.41	11/27/2024 3:50:48 PM	11/27/2024 4:36 PM	0.03
\$1,365.00	6.55	3.27	\$96.79	11/13/2024 9:57:19 AM	###	7.05
\$360.80	2	1.98	\$57.42	11/12/2024 8:03:59 AM	11/12/2024 1:11 PM	0.21
\$1,260.00	6	5.98	\$177.01	11/12/2024 1:20:55 PM	11/13/2024 3:25 PM	1.09
\$810.00	4.5	4.64	\$137.34	11/7/2024 2:29:18 PM	11/8/2024 8:17 AM	0.74
\$735.00	3.8	1.55	\$44.95	11/7/2024 3:06:35 PM	11/8/2024 10:23 AM	0.80
\$1,155.00	5.6	3.23	\$98.94	11/7/2024 3:17:42 PM	11/8/2024 7:08 AM	0.66
\$630.00	3.3	1.64	\$48.55	11/11/2024 8:46:37 AM	###	0.12
\$0.00	0.17	0.17	\$5.03	11/11/2024 8:48:09 AM	11/11/2024 9:12 AM	0.02
\$210.00	3.9	3.82	\$113.07	10/24/2024 10:45:32 AM	###	0.03
\$630.00	3.47	1.93	\$45.35	10/24/2024 1:12:20 PM	10/24/2024 1:19 PM	0.00
\$1,463.70	8.5	8.37	\$247.75	8/13/2024 8:04:03 AM	10/31/2024 2:08 PM	79.25
\$1,025.70	5.26	5.25	\$148.63	9/6/2024 8:34:51 AM	9/6/2024 1:42 PM	0.21

\$0.00	0	0	\$0.00	9/26/2024 10:22:19 AM	9/26/2024 10:32 AM	0.01
\$1,122.50	5.98	5.29	\$156.18	9/27/2024 12:07:59 PM	9/27/2024 12:08 PM	0.00
\$115.00	1	0.45	\$13.05	10/22/2024 3:15:15 PM	10/22/2024 3:18 PM	0.00
\$115.00	1	0.75	\$21.75	10/22/2024 3:45:00 PM	10/22/2024 3:45 PM	0.00
\$250.00	2.5	2.48	\$75.64	11/11/2024 11:13:09 AM	###	15.04
\$2,289.00	10.9	11.17	\$302.15	11/11/2024 11:45:04 AM	###	0.05
\$1,905.00	10.6	10.6	\$307.40	11/11/2024 12:17:36 PM	11/11/2024 3:22 PM	0.13
\$1,470.00	7	6.1	\$180.56	11/11/2024 12:21:20 PM	11/13/2024 8:19 AM	1.83
\$2,635.00	13	37.33	\$1,074.13	10/2/2024 1:37:29 PM	10/3/2024 12:52 PM	0.97
\$3,390.00	21.63	22.69	\$677.26	10/3/2024 12:13:54 PM	10/3/2024 1:13 PM	0.04
\$1,432.50	9.55	22.15	\$655.01	10/4/2024 3:18:27 PM	10/28/2024 2:12 PM	23.95
\$798.00	3.8	3.41	\$100.94	10/7/2024 11:03:16 AM	10/31/2024 8:12 AM	23.88
\$2,100.00	10.3	5.39	\$137.93	10/8/2024 9:16:10 AM	10/11/2024 1:36 PM	3.18
\$2,730.00	13	12.2	\$359.95	10/9/2024 1:34:01 PM	###	0.88
\$1,690.50	8.05	7.65	\$223.71	10/10/2024 8:19:03 AM	10/21/2024 7:24 AM	10.96
\$420.00	2	0.75	\$21.75	10/14/2024 8:53:52 AM	10/14/2024 9:11 AM	0.01
\$5,940.90	34.83	29.44	\$876.30	10/17/2024 8:46:15 AM	10/17/2024 8:54 AM	0.01
\$525.00	2.5	3.5	\$103.60	10/17/2024 8:55:44 AM	10/31/2024 9:03 AM	14.01
\$168.00	0.8	0.73	\$21.61	11/11/2024 1:16:56 PM	11/6/2024 7:35 AM	(5.24)
\$3,245.00	17.23	19.33	\$540.58	10/29/2024 3:18:23 PM	10/29/2024 4:20 PM	0.04
\$0.00	0	0	\$0.00	10/30/2024 10:22:05 AM	###	0.03
\$649.98	4.5	3.08	\$91.17	10/30/2024 11:08:52 AM	10/30/2024 1:19 PM	0.09
\$1,997.50	14.03	13.45	\$364.71	10/30/2024 4:01:19 PM	###	0.87
<b>\$56,571.26</b>	<b>311.41</b>	<b>365.40</b>	<b>\$ 10,313.84</b>			<b>185.40</b>

Last Punch Date and Time	1st to Last	Invoice Date	Last to Invoice	Cycle Time	1 ITEM RO'S
###	0.04	11/18/2024 1:04 PM	0.04	0.10	
###	0.92	11/22/2024 9:58 AM	2.91	3.92	
11/22/2024 2:06 PM	2.92	###	2.94	6.94	
###	0.04	###	0.04	0.08	
11/19/2024 3:44 PM	0.17	11/19/2024 4:05 PM	0.02	0.20	
11/22/2024 2:55 PM	1.13	11/29/2024 1:08 PM	6.93	9.06	
11/22/2024 3:35 PM	0.03	###	6.78	8.84	
###	1.81	###	0.05	1.89	
11/21/2024 9:54 AM	0.06	11/21/2024 1:05 PM	0.13	0.20	
11/21/2024 3:05 PM	0.08	11/21/2024 4:00 PM	0.04	0.17	
11/22/2024 2:38 PM	0.27	###	2.83	3.12	
###	0.98	###	0.01	1.03	
11/26/2024 2:46 PM	0.28	11/29/2024 1:46 PM	2.96	3.25	
###	0.89	11/27/2024 1:46 PM	0.09	1.01	
11/27/2024 5:38 PM	0.04	###	1.71	1.78	
11/21/2024 7:23 AM	0.84	11/21/2024 1:00 PM	0.23	8.13	
11/12/2024 3:10 PM	0.08	###	5.89	6.18	
11/14/2024 1:24 PM	0.92	11/14/2024 1:50 PM	0.02	2.02	
11/21/2024 3:40 PM	13.31	###	7.88	21.93	
11/8/2024 1:30 PM	0.13	###	13.93	14.86	
11/8/2024 2:23 PM	0.30	###	2.85	3.81	
11/11/2024 3:04 PM	0.15	11/13/2024 3:28 PM	2.02	2.28	
11/11/2024 9:22 AM	0.01	11/18/2024 8:33 AM	6.97	6.99	
10/25/2024 1:52 PM	1.10	11/6/2024 12:57 PM	11.96	13.09	
10/29/2024 8:25 AM	4.80	11/6/2024 4:07 PM	8.32	13.12	
11/6/2024 12:12 PM	5.92	###	14.95	100.12	
9/27/2024 2:13 PM	21.02	###	48.87	70.11	

11/17/2024 1:12 PM	52.11	11/18/2024 2:50 PM	1.07	53.19	
11/1/2024 1:38 PM	35.06	11/7/2024 10:01 AM	5.85	40.91	
10/22/2024 3:45 PM	0.02	11/6/2024 9:23 AM	14.73	14.76	
10/22/2024 4:30 PM	0.03	11/6/2024 9:25 AM	14.70	14.74	
11/26/2024 3:23 PM	0.14	###	2.83	18.00	
###	3.89	11/21/2024 4:01 PM	6.24	10.18	
11/18/2024 4:31 PM	7.05	###	8.73	15.91	
11/13/2024 3:18 PM	0.29	###	0.90	3.03	
10/24/2024 4:36 PM	21.16	###	33.73	55.86	
11/6/2024 8:35 AM	33.81	11/21/2024 4:01 PM	15.31	49.16	
11/8/2024 1:23 PM	10.97	11/20/2024 9:32 AM	11.84	46.76	
11/20/2024 9:03 AM	20.03	11/22/2024 2:17 PM	2.22	46.14	
11/6/2024 11:59 AM	25.93	11/8/2024 10:25 AM	1.94	31.05	
11/7/2024 12:01 PM	28.05	11/14/2024 1:18 PM	7.05	35.99	
10/25/2024 4:26 PM	4.38	11/19/2024 8:27 AM	24.67	40.01	
10/14/2024 9:56 AM	0.03	11/19/2024 9:36 AM	35.99	36.03	
11/22/2024 4:35 PM	36.32	11/26/2024 7:48 AM	3.63	39.96	
10/31/2024 1:02 PM	0.17	11/21/2024 3:57 PM	21.12	35.29	
11/6/2024 8:19 AM	0.03	11/21/2024 4:01 PM	15.32	10.11	
###	19.80	11/21/2024 1:02 PM	3.06	22.91	
###	22.07	11/22/2024 3:11 PM	1.11	23.20	
10/31/2024 8:43 AM	0.81	11/7/2024 9:21 AM	7.03	7.93	
11/4/2024 1:49 PM	4.04	11/6/2024 8:33 AM	1.78	6.69	
	384.42		392.19	962.01	0

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 2. Print file.

## REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: Bruckners

DATE:

	<b>"C"</b>	<u>\$0.00</u>	÷	<u>0.0</u>	<b>BILLED HOUR!=</b>	<u>\$0.00</u>
	<b>"M"</b>	<u>\$0.00</u>	÷	<u>0.0</u>	<b>BILLED HOUR!=</b>	<u>\$0.00</u>
	<b>"R"</b>	<u>\$56,571.26</u>	÷	<u>311.4</u>	<b>BILLED HOUR!=</b>	<u>\$181.66</u>
	<b>TOTAL</b>	<u>\$56,571.26</u>	÷	<u>311.4</u>	<b>TOTAL BHRs =</b>	<u>\$181.66</u>
<b>Projected CP E.L.R.</b>		<u>                    </u>			<b>Difference</b>	<u><b>\$181.66</b></u>

<b>TOTAL LABOR SALES</b>	<u>\$56,571.26</u>	÷	<b>TOTAL RO's</b>	<u>50</u>	=	<u>\$1,131.43</u>
<b>TOTAL BILLED HOURS</b>	<u>311.4</u>	÷	<b>TOTAL RO's</b>	<u>50</u>	=	<u>6.23</u>
<b>TOTAL C.O.L.</b>	<u>\$10,313.84</u>	÷	<b>TOTAL LABOR</b>	<u>\$56,571</u>	=	<u>18%</u>
<b>1-ITEM ROs</b>	<u>0</u>	÷	<b>TOTAL RO's</b>	<u>50</u>	=	<u>0%</u>
<b>Average Mileage</b>	<u>267521</u>					

<b>"C" BILLED HOURS</b>	<u>0.0</u>	÷	<b>TOTAL BHRs</b>	<u>311.4</u>	=	<u>0.0%</u>
<b>"M" BILLED HOURS</b>	<u>0.0</u>	÷	<b>TOTAL BHRs</b>	<u>311.4</u>	=	<u>0.0%</u>
<b>"R" BILLED HOURS</b>	<u>311.4</u>	÷	<b>TOTAL BHRs</b>	<u>311.4</u>	=	<u>100.0%</u>

MODEL YEAR MIX

Count

<u>Year</u>	<u>Count</u>	<u>%</u>
2024	5	10.0%
2023	6	12.0%
2022	7	14.0%
2021	0	0.0%
2020	6	12.0%
Older	0	0.0%
<b>TOTALS</b>	<b>24</b>	<b>48%</b>
Estimates		
Estimate %		

Freightliner	0
Peterbilt	2
Kenworth	1
Mack	19
International	2
Ford	0
Western Star	0
Volvo	19
Hino	2
Isuzu	0
Other	0
<b>Total</b>	<b>45</b>
	90.0%

**Days**  
**Days Open to First Punch** 3.71

**Days**  
**Average Last Punch to Invoice** 7.84382394

**Days**  
**Average First to Last Punch** 7.68841806

20-Dec-24

**AVERAGE "C" E.L.R.**

**AVERAGE "M" E.L.R.**

**AVERAGE "R" E.L.R.**

**AVERAGE "CP" E.L.R.**

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**LABOR PER RO AVERAGE**

**BILLED HOURS PER RO AVERAGE**

**COST OF SALE**

**ONE ITEM ROs**

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**COMPETITIVE LABOR**

**MAINTENANCE LABOR**

**REPAIR LABOR**

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**Mix**

0%  
4%  
2%  
42%  
4%  
0%  
0%  
42%  
4%  
0%  
0%  
100%

*Days*

**Average Cycle Time** 19.240188

