

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	39,361		47,902		706,329.66	
Active Parts	4,075	10.35	44,100	92.06	573,603.17	81.20
NS Parts	33,918	86.17	1,565	3.26	61,284.57	8.67
MO Parts	459	1.16	7	0.01	695.85	0.09
AP Parts	888	2.25	2,120	4.42	68,616.64	9.71
DP Parts	21	0.05	110	0.22	2,129.43	0.30
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	9	0.02	13		-5,656.62	
Core/Exchange	41	0.10	55	0.11	15,216.00	
Memos On File	2,507					
Parts Added	508	1.29	264	0.55	8,628.38	1.22
Active Parts	25	4.92	131	49.62	4,465.54	51.75
NS Parts	479	94.29	132	50.00	4,096.25	47.47
MO Parts	1	0.19				
AP Parts	3	0.59	1	0.37	66.59	0.77
DP Parts						
SP Parts						
Parts & Memos Deleted	180					
Inventory Movement - Sales						
0 to 3 Months	7,676	19.50	44,191	92.25	543,634.77	76.96
4 to 6 Months	2,828	7.18	1,450	3.02	65,460.04	9.26
7 to 12 Months	4,395	11.16	1,576	3.29	76,754.48	10.86
Over 12 Months	22,917	58.22	1,454	0.94	3,281.07	0.46
New Parts No Sales	1,545	3.92	231	0.48	17,199.30	2.43
Inventory Movement - Receipts						
0 to 3 Months	6,763	17.18	42,267	88.23	555,048.08	78.58
4 to 6 Months	2,976	7.56	2,172	4.53	69,995.79	9.90
7 to 12 Months	4,505	11.44	1,886	3.93	71,862.57	10.17
Over 12 Months	23,404	59.45	1,572	3.28	9,288.10	1.31
New Parts No Receipts	1,713	4.35	5	0.01	135.12	0.01
Outstanding Orders	196	0.49	747	84.73	51,000.21	73.92
Stockorders	159	81.12	633		37,701.03	
Supplemental Orders						
Customer Orders						
Backorders	45	22.95	114	15.26	13,299.18	26.07
Stockorder Backorders	43	21.93	112	14.99	13,292.18	26.06
Supplemntl Backorders						
Customer Backorders	2	1.02	2	0.26	7.00	0.01
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales							
Regular	2,781	7.06	51,090	100.00	802,418.08	100.00	8,933
No History	2,781	100.00	51,090	100.00	802,418.08		8,933
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	321	0.81	727		145,940.71		335
Return Sales	398	1.01	2,101		62,513.56		528
Regular	398	100.00	2,101	100.00	62,513.56	100.00	528
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,233	5.67	40,622		753,909.66		3,296
Stockorders	1,977	88.53	7,588	18.67	533,315.48	70.73	2,736
Supplemental Orders							
Customer Orders	139	6.22	272	0.66	21,134.05	2.80	151
Emergency Purchases							
Other Receipts	229	10.25	32,762	80.65	199,460.13	26.45	409
Overages							
Net Adjustments	15	0.03	29		-1,579.02		15
Plus	5	33.33	14	48.27	244.75		5
Minus	10	66.66	15	51.72	-1,823.77		10
Factory Returns	210	0.53	306		-40,535.28		211
Net Appreciation	59	0.14	185	0.38	424.88		442
Positive	42	71.18	152	82.16	915.67		305
Negative	17	28.81	33	17.83	-490.79		137
Parts Updated With Cost	3	0.00					3
Parts With Comments	10						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			85		8,818.50		49
Lost Sales							
Return Sales			9		1,049.81		7