

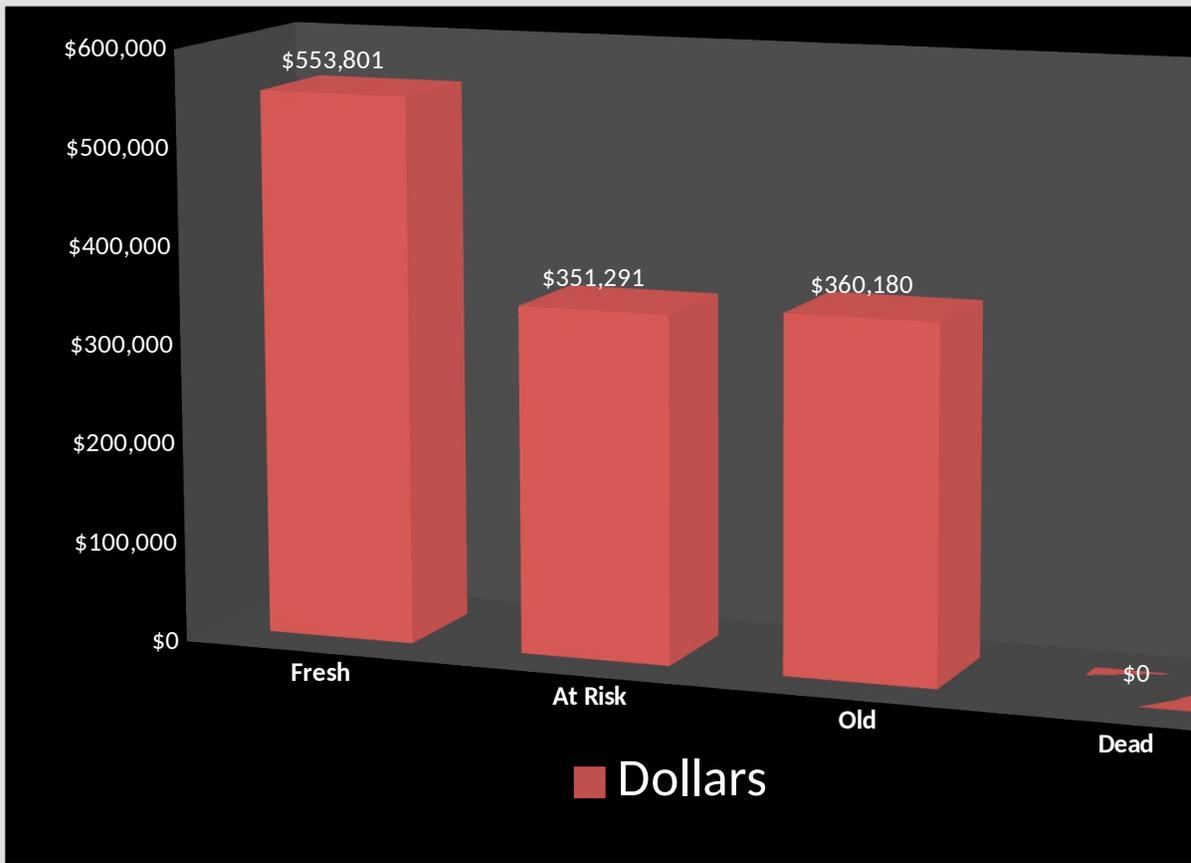
## Pre-Owned Stock Analysis

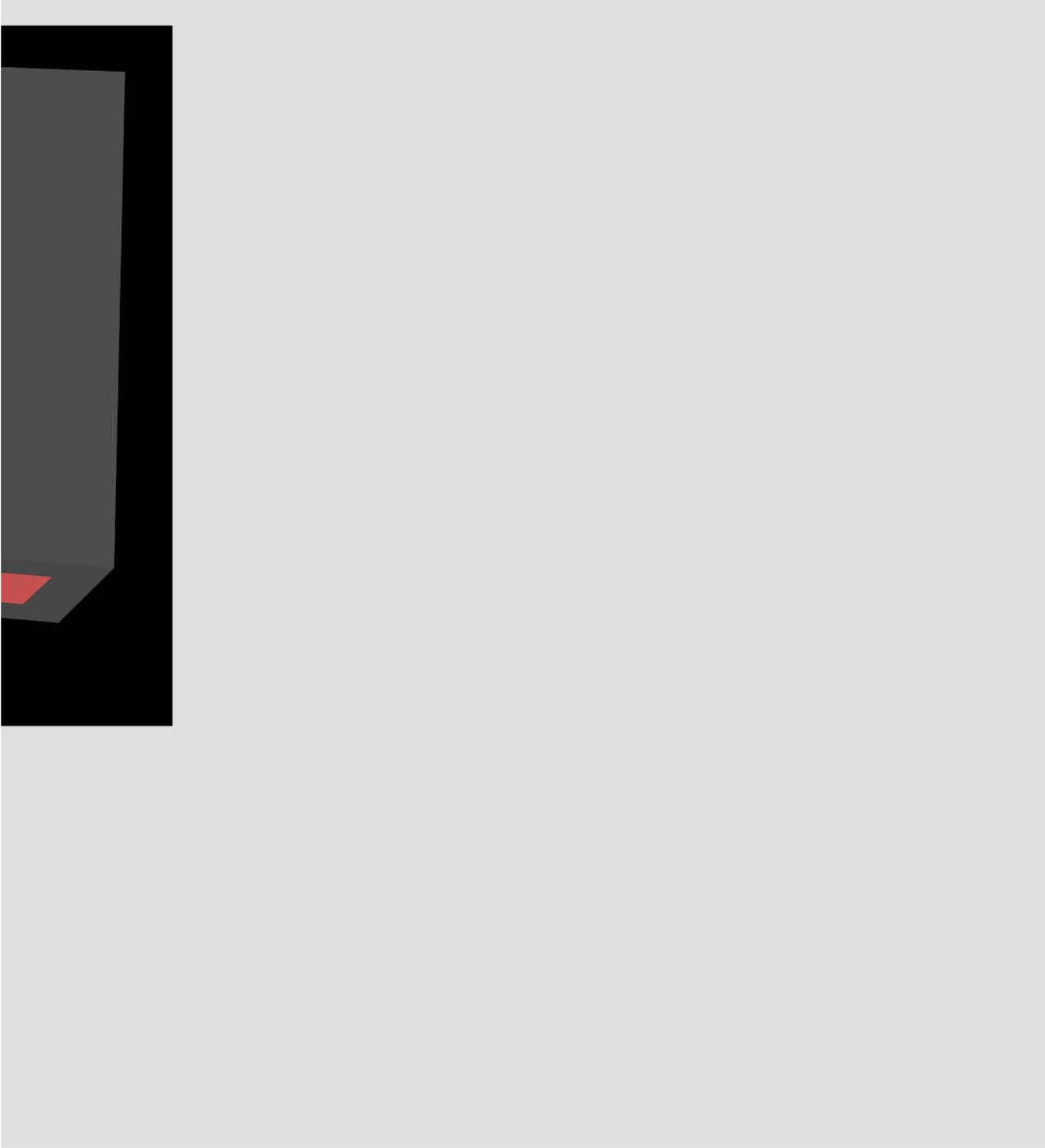
### Days In Stock

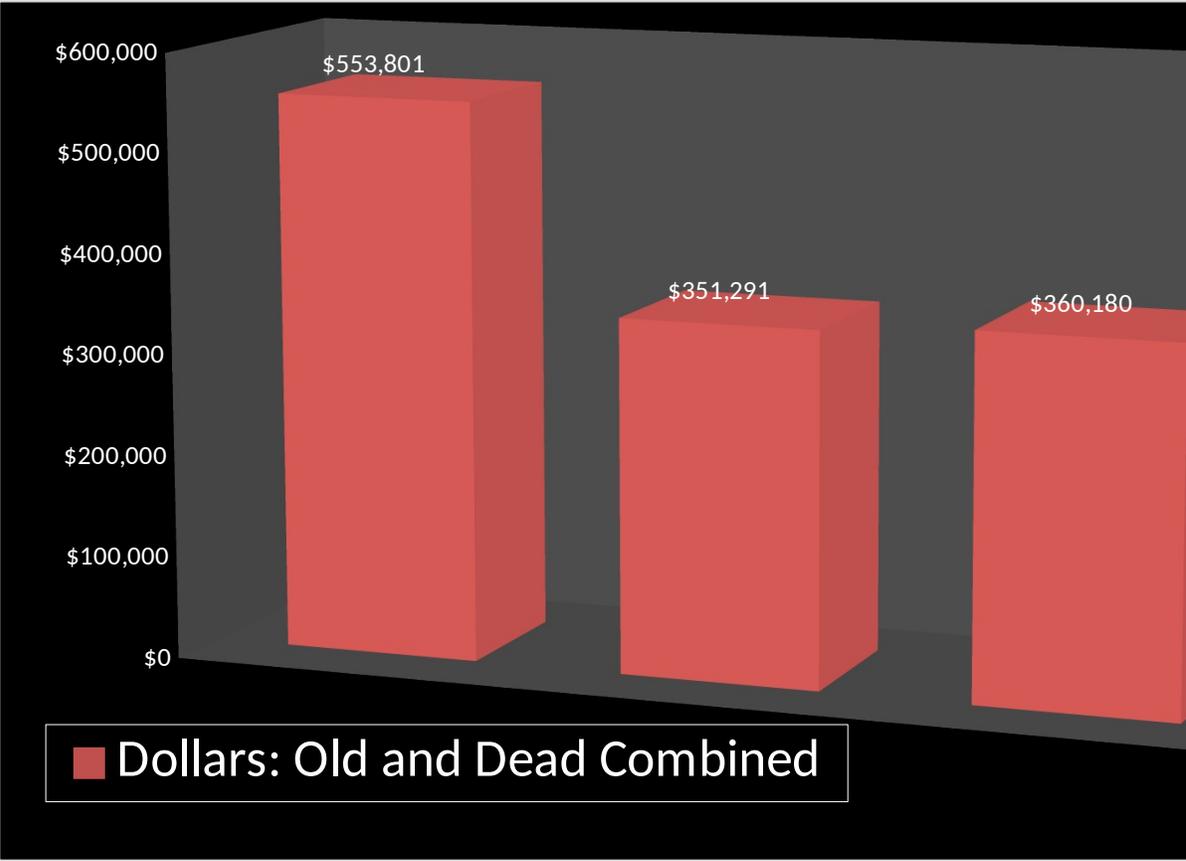
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						15	4	4	5	1		
Dollars						\$553,801	\$207,749	\$143,542	\$314,420	\$45,760		
						<b>Fresh</b>	<b>At Risk</b>			<b>Old</b>		
						15	8	<i>Units</i>		6		
						\$553,801	\$351,291	<i>Dollars</i>		\$360,180		

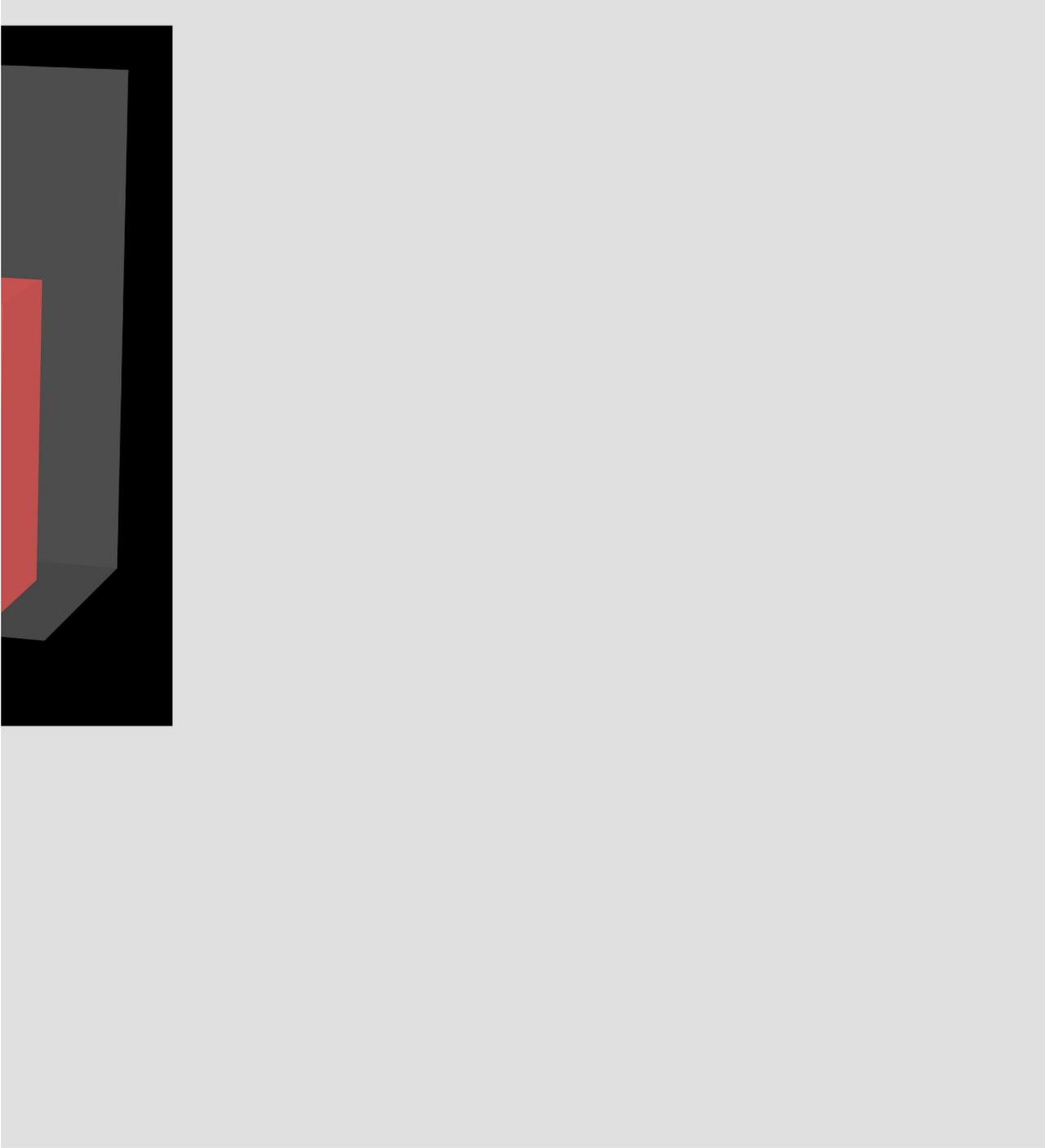


<b>121+</b>	<b>Total</b>
<b>0</b>	<b>29</b>
<b>\$0</b>	<b>\$1,265,272</b>
<b>Dead</b>	
<b>0</b>	
<b>\$0</b>	<b>\$360,180</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
15	8	<i>Units</i>	6	0
\$553,801	\$351,291	<i>Dollars</i>	\$360,180	\$0
52%	28%	<i>Percent of total in Units</i>	21%	0%
44%	28%	<i>Percent of total in \$</i>	28%	0%
\$36,920	\$43,911	<i>Average Cost per Unit</i>	\$60,030	0

29

\$1,265,272

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	553801	207749	143542	314420	45760	0
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$351,291	<i>Dollars</i>		\$360,180	\$0	
Enter the percentage of this inventory value that you estimate is "water"	6%	<i>"Water" %</i>		20%	25%	
	\$21,077	<i>"Water" Dollars</i>		\$72,036	\$0	

**% of inventory under water    7.4%**

**Total Water Dollars    \$93,113**

**Total**

**1265272**

