

Inventory Analysis Calculator

2020-2021

Month 11

				Days Supply L		
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Toyota	Rav4	ALL	25	158	14.4
2	Toyota	Corolla	ALL	15	56	5.1
3	Toyota	Highlander	ALL	14	63	5.7
4	Toyota	4runner	ALL	1	17	1.5
5	Toyota	Landcruiser	ALL	6	15	1.4
6	Toyota	Sequoia	ALL	1	6	0.5
7	Toyota	Tacoma	ALL	8	26	2.4
8	Toyota	Sienna	ALL	12	46	4.2
9	Toyota	Tundra	ALL	4	19	1.7
10	Toyota	Camry	ALL	12	85	7.7
11						0.0

Inits

Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
1.7	52.2	\$ 1,125,275	\$ 5,915,934	\$ 360,548	\$ 5,555,386
2.9	88.4	\$ 438,165	\$ 1,392,024	\$ 61,100	\$ 1,330,924
2.4	73.3	\$ 3,518,222	\$ 3,218,658	\$ 271,488	\$ 2,947,170
0.6	19.4	\$ 55,223	\$ 871,570	\$ 64,851	\$ 806,719
4.4	132.0	\$ 541,211	\$ 438,831	\$ 42,745	\$ 396,086
1.8	55.0	\$ 92,050	\$ 472,061	\$ 49,821	\$ 422,240
3.4	101.5	\$ 418,664	\$ 1,321,965	\$ 103,820	\$ 1,218,145
2.9	86.1	\$ 594,264	\$ 2,171,444	\$ 164,196	\$ 2,007,248
2.3	69.5	\$ 403,530	\$ 1,206,869	\$ 45,583	\$ 1,161,286
1.6	46.6	\$ 399,060	\$ 3,215,355	\$ 121,354	\$ 3,094,001
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Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 505,035	2.2	66.8	\$ 35,161	\$ 45,011	\$ (9,850)
\$ 120,993	3.6	108.6	\$ 23,767	\$ 29,211	\$ (5,445)
\$ 267,925	13.1	393.9	\$ 46,780	\$ 251,302	\$ (204,521)
\$ 73,338	0.8	22.6	\$ 47,454	\$ 55,223	\$ (7,769)
\$ 36,008	15.0	450.9	\$ 26,406	\$ 90,202	\$ (63,796)
\$ 38,385	2.4	71.9	\$ 70,373	\$ 92,050	\$ (21,677)
\$ 110,740	3.8	113.4	\$ 46,852	\$ 52,333	\$ (5,481)
\$ 182,477	3.3	97.7	\$ 43,636	\$ 49,522	\$ (5,886)
\$ 105,571	3.8	114.7	\$ 61,120	\$ 100,883	\$ (39,762)
\$ 281,273	1.4	42.6	\$ 36,400	\$ 33,255	\$ 3,145
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