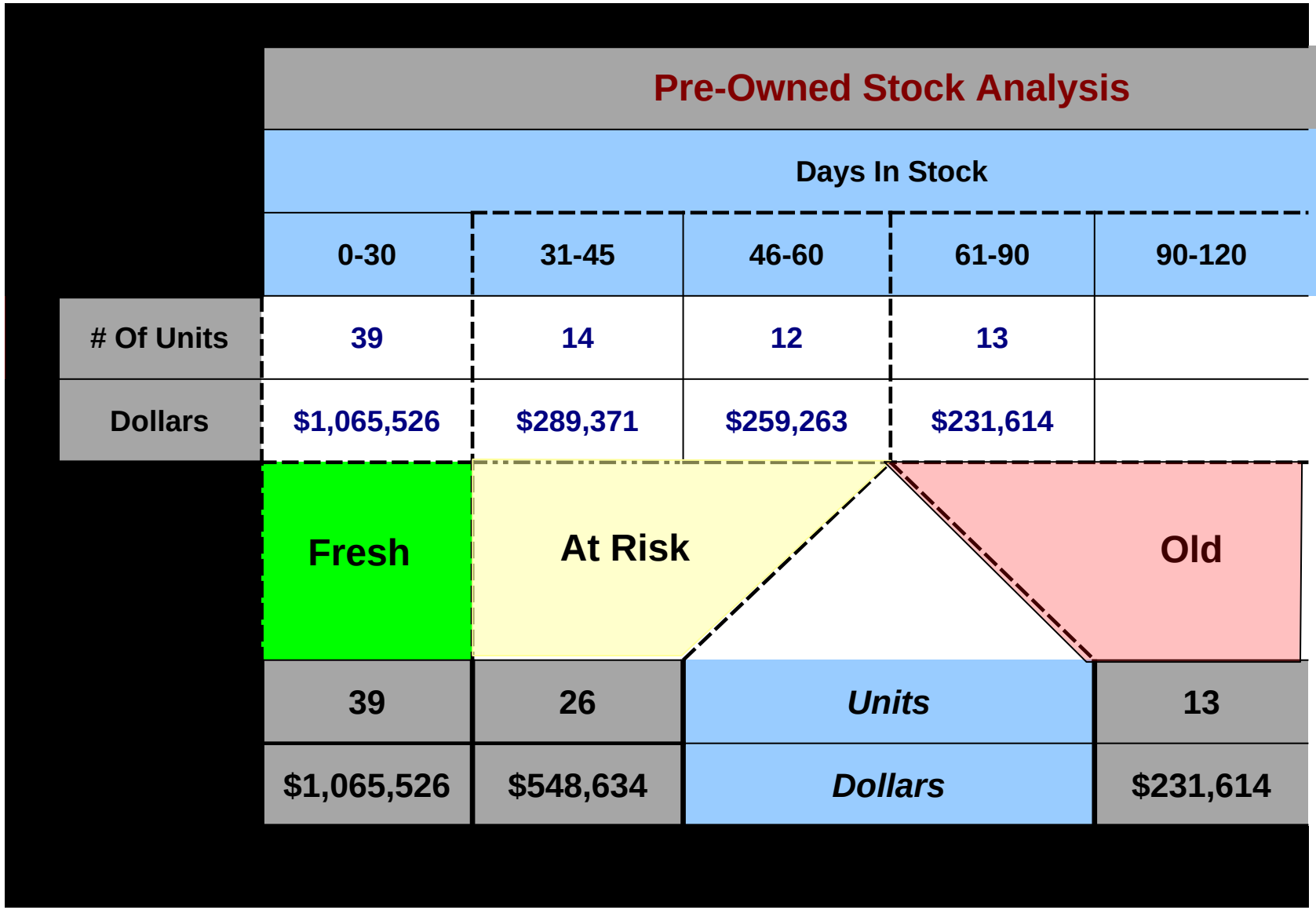
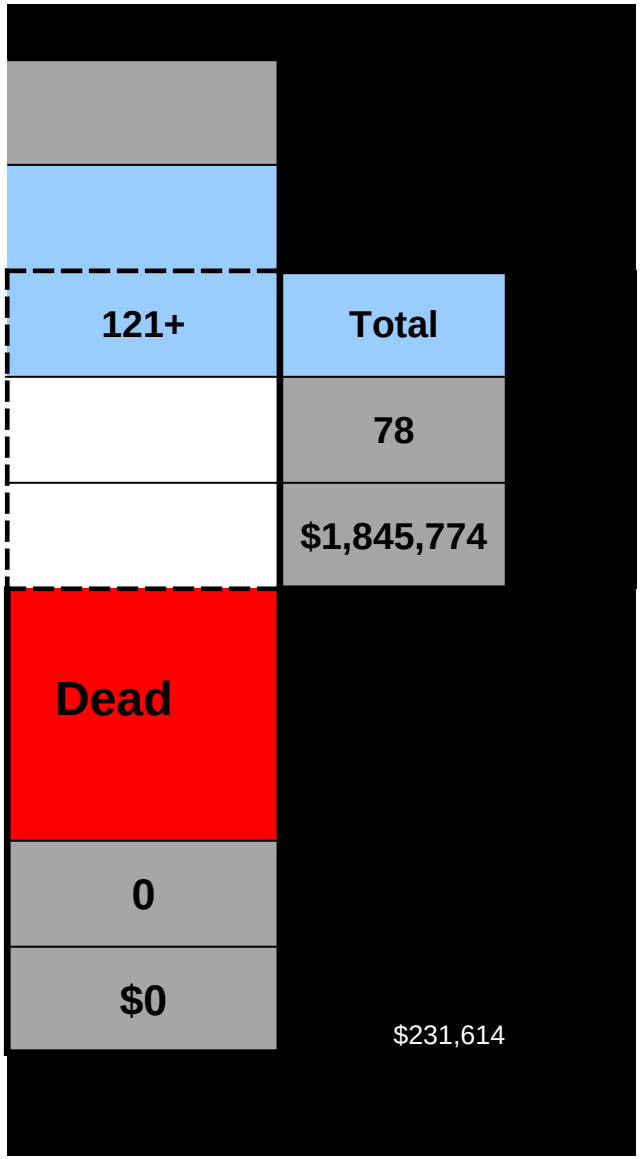
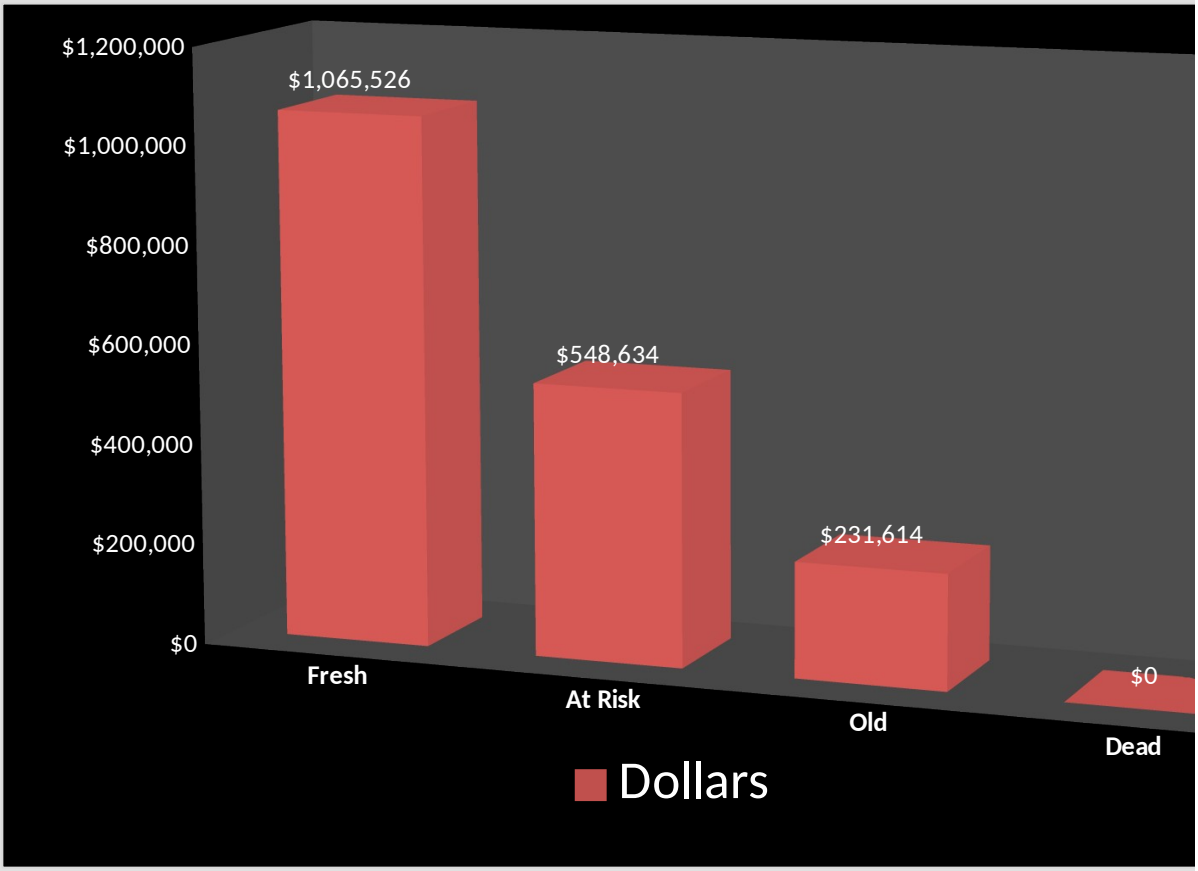
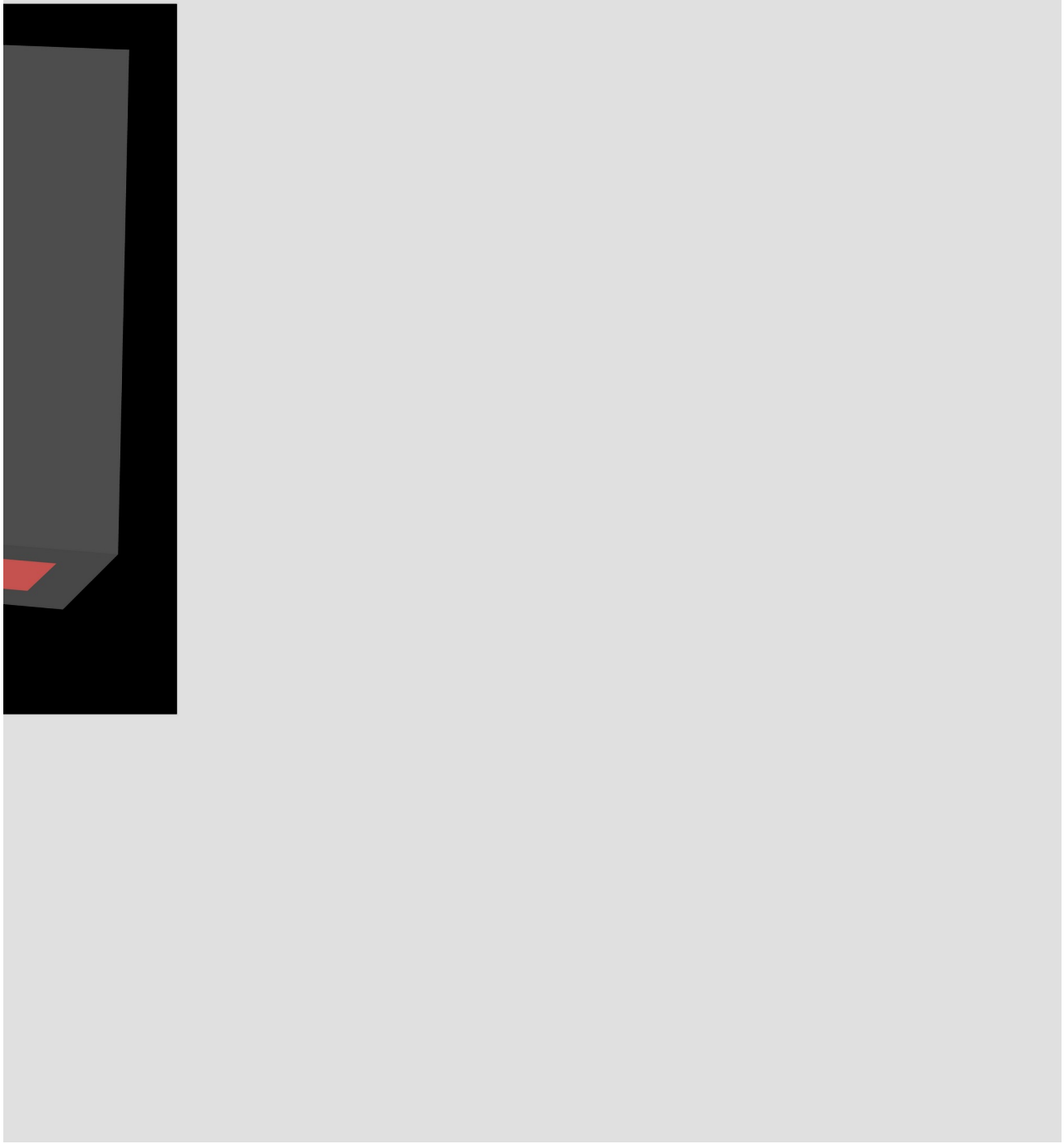
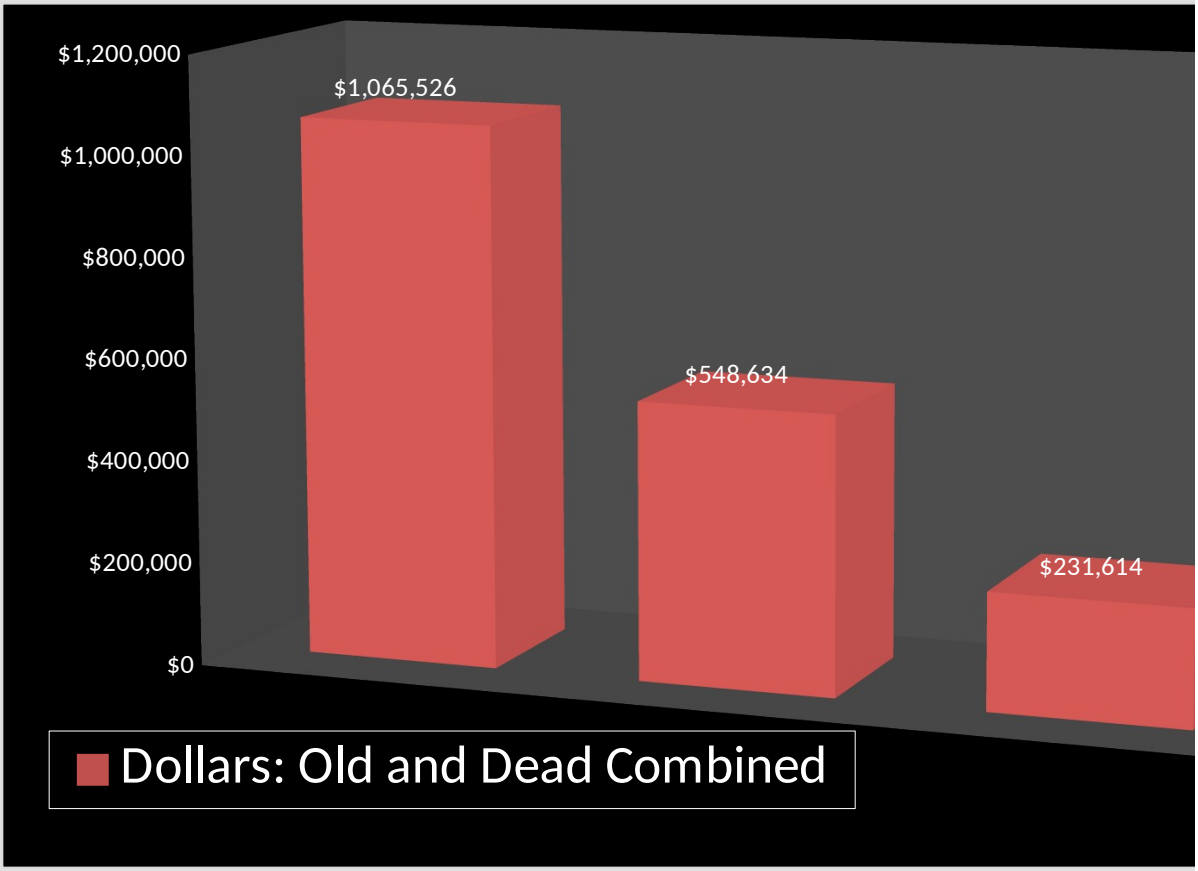
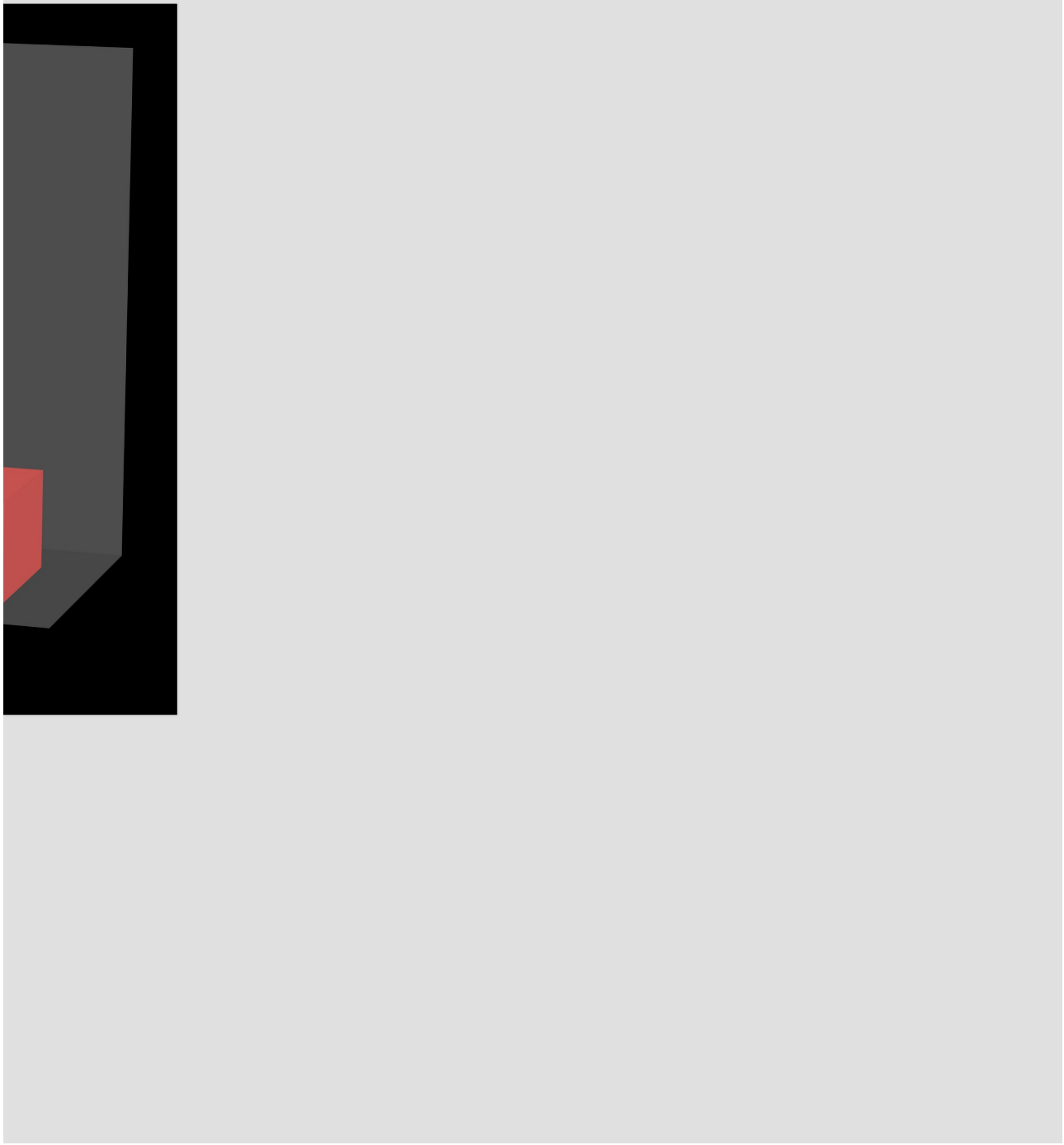

Pre-Owned Stock Analysis
Days In Stock
0-30
31-45
46-60
61-90
90-120
Of Units
39
14
12
13
Dollars
$1,065,526
$289,371
$259,263
$231,614
Fresh
At Risk
Old
39
26
Units
13
$1,065,526
$548,634
Dollars
$231,614

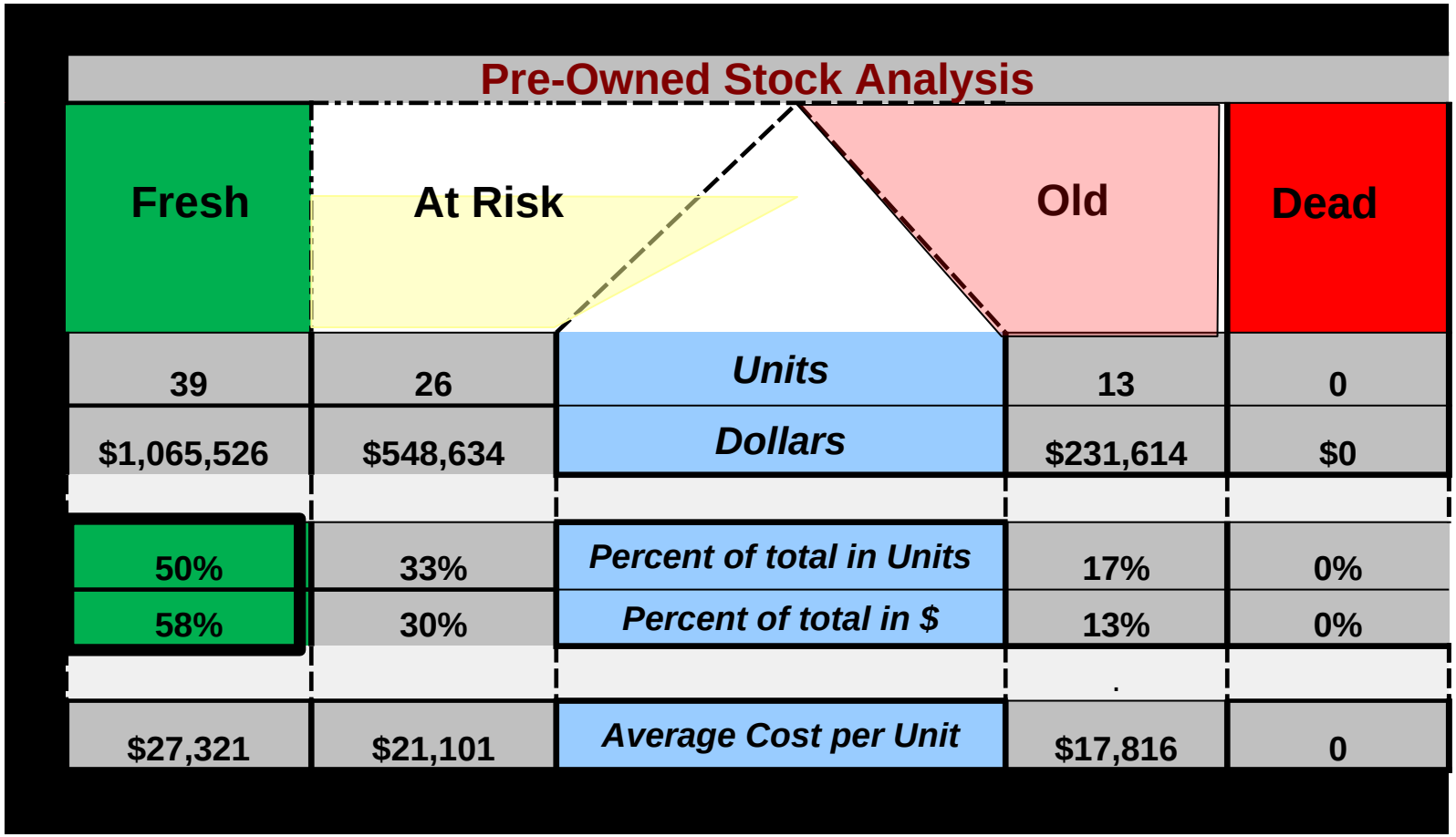

121+
Total
78
$1,845,774
Dead
0
$0
$231,614


$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,065,526
$548,634
$231,614
$0
Fresh
At Risk
Old
Dead
Dollars




$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,065,526
$548,634
$231,614
Dollars: Old and Dead Combined

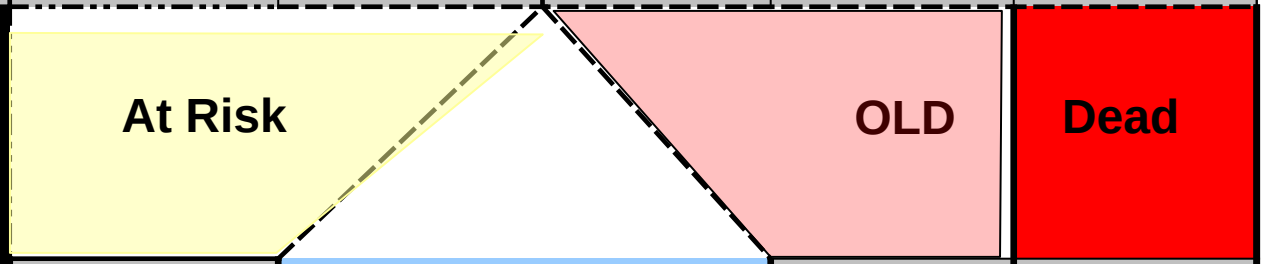



Pre-Owned Stock Analysis
Fresh
At Risk
Old
Dead
39
26
Units
13
0
$1,065,526
$548,634
Dollars
$231,614
$0
50%
33%
Percent of total in Units
17%
0%
58%
30%
Percent of total in $
13%
0%
$27,321
$21,101
Average Cost per Unit
$17,816
0


78
$1,845,774

Over Valuation "Water" Analysis

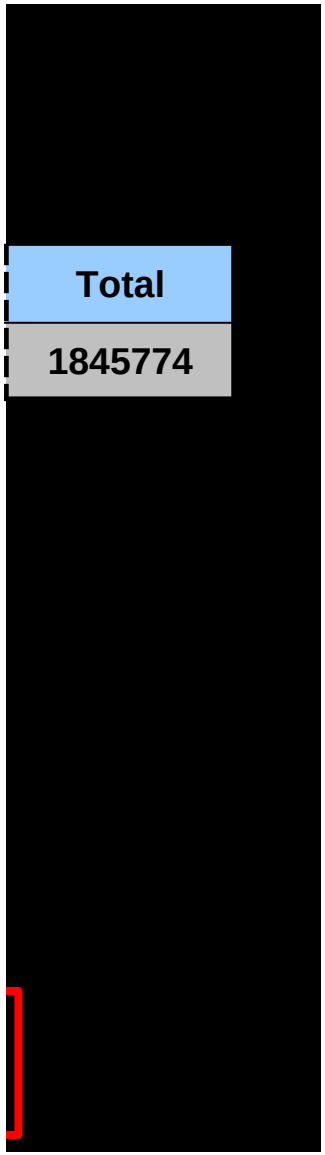
	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1065526	289371	259263	231614	0	0



	$548,634	*Dollars*	$231,614	$0
Enter the percentage of this inventory value that you estimate is "water"	10%	*"Water" %*	15%	25%
	$54,863	*"Water" Dollars*	$34,742	$0

% of inventory under water 4.9%

Total Water Dollars $89,606


Total
1845774