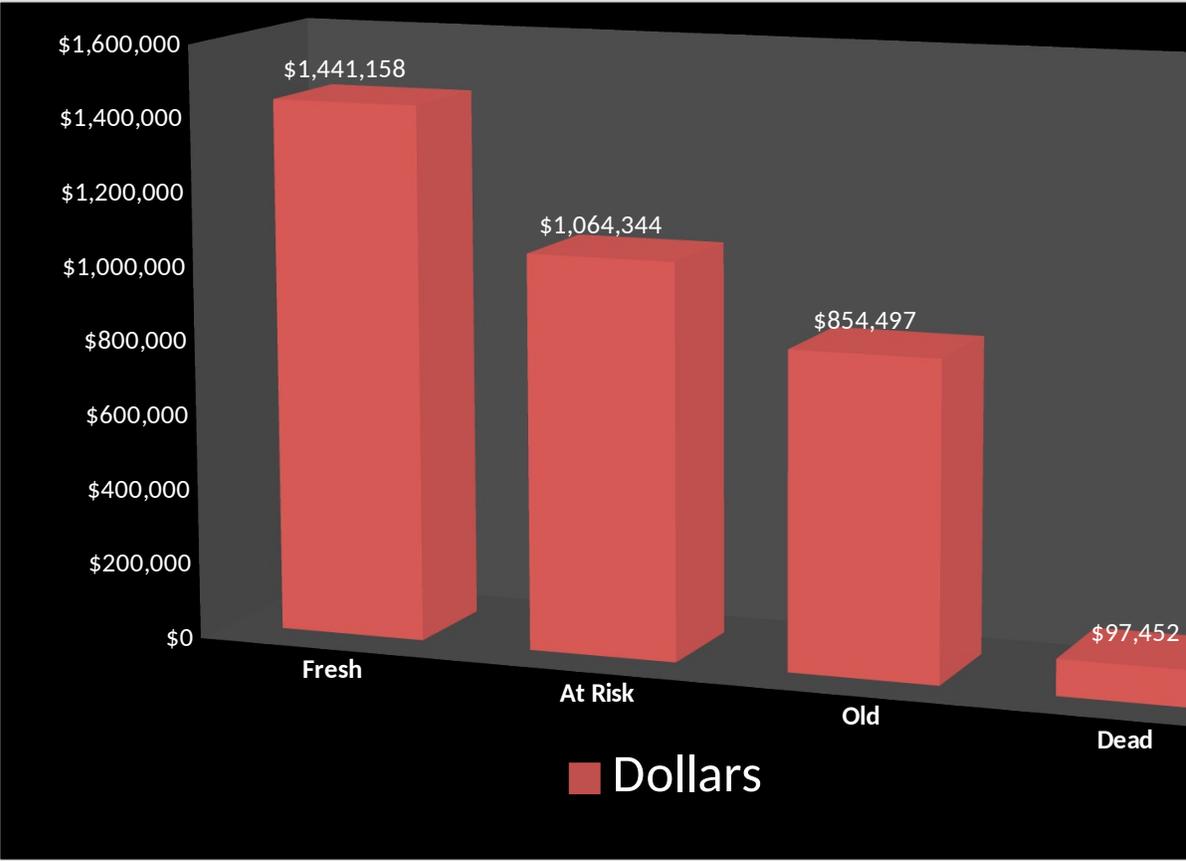


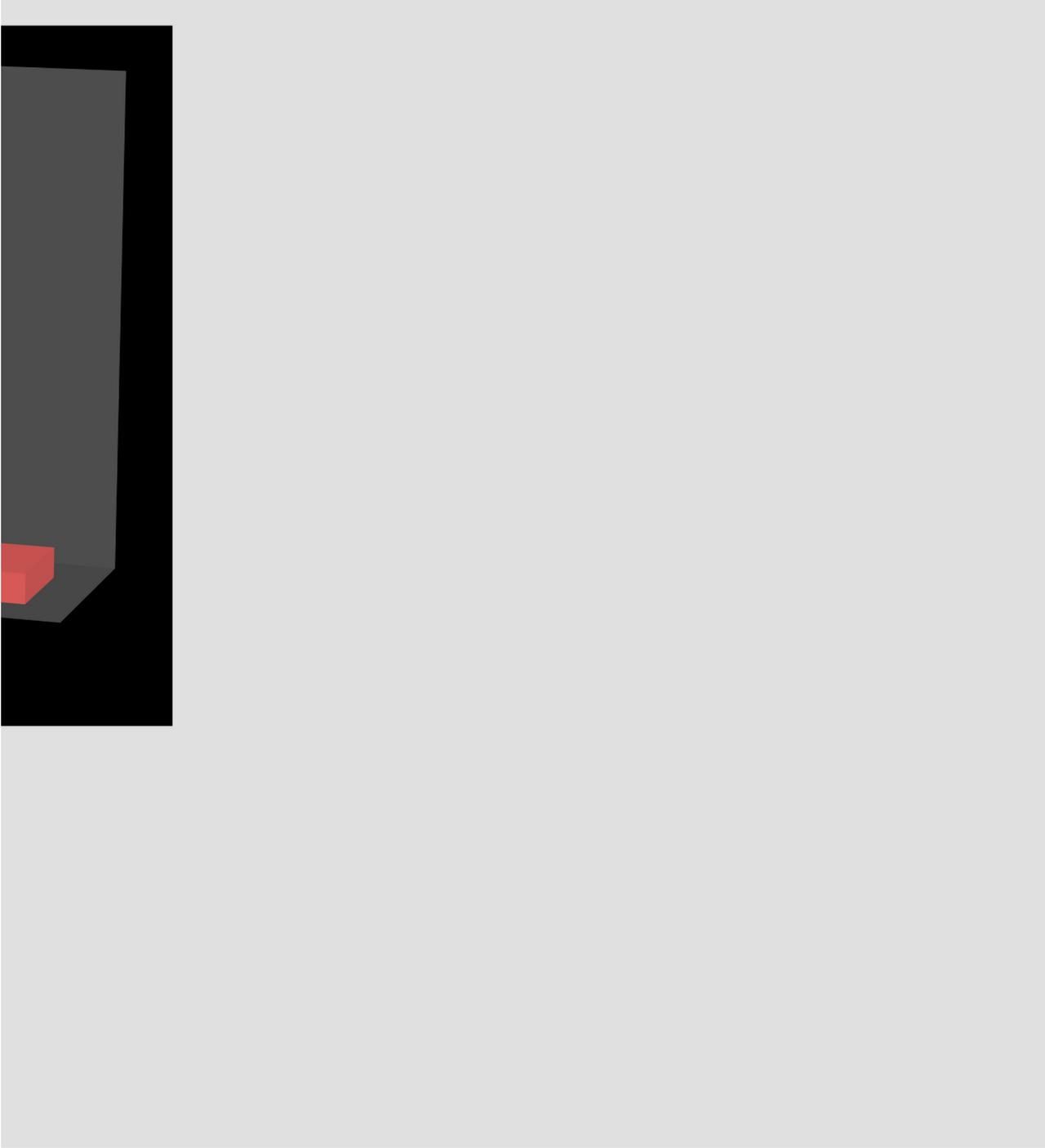
Pre-Owned Stock Analysis

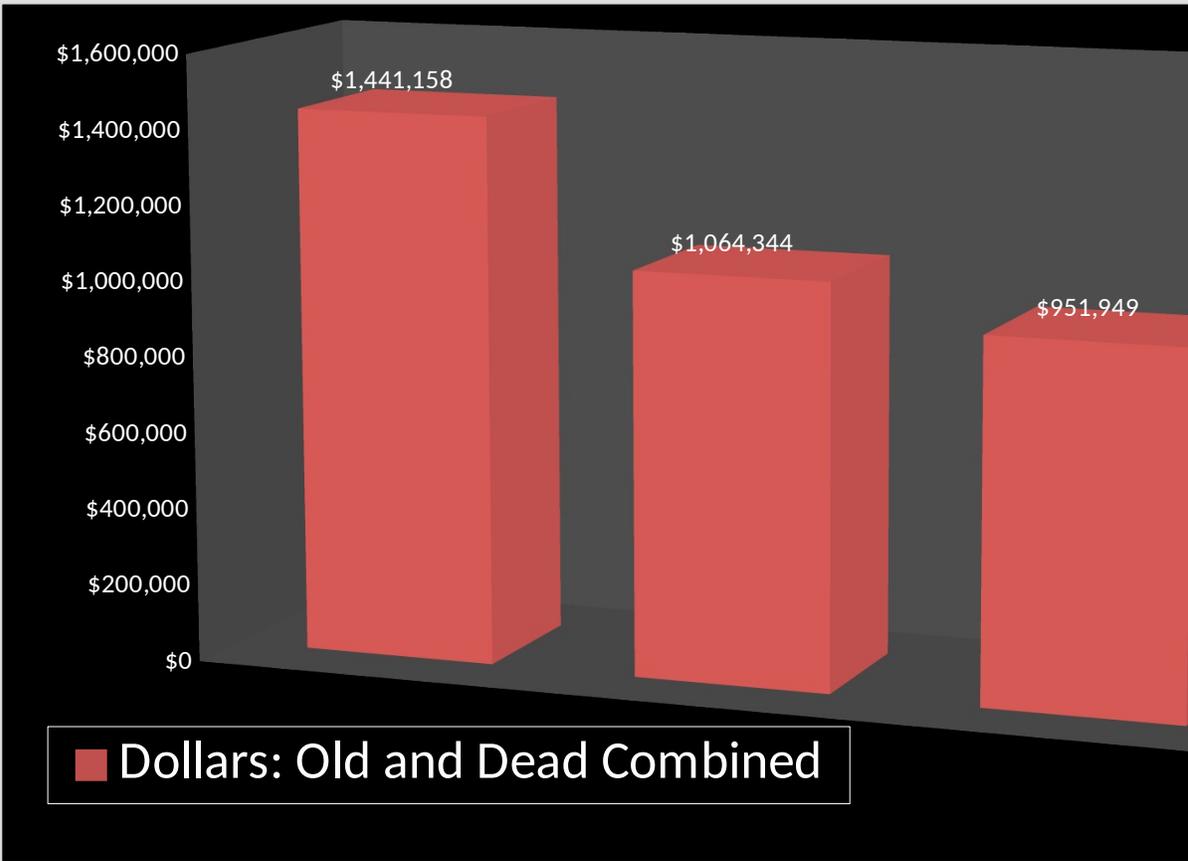
Days In Stock

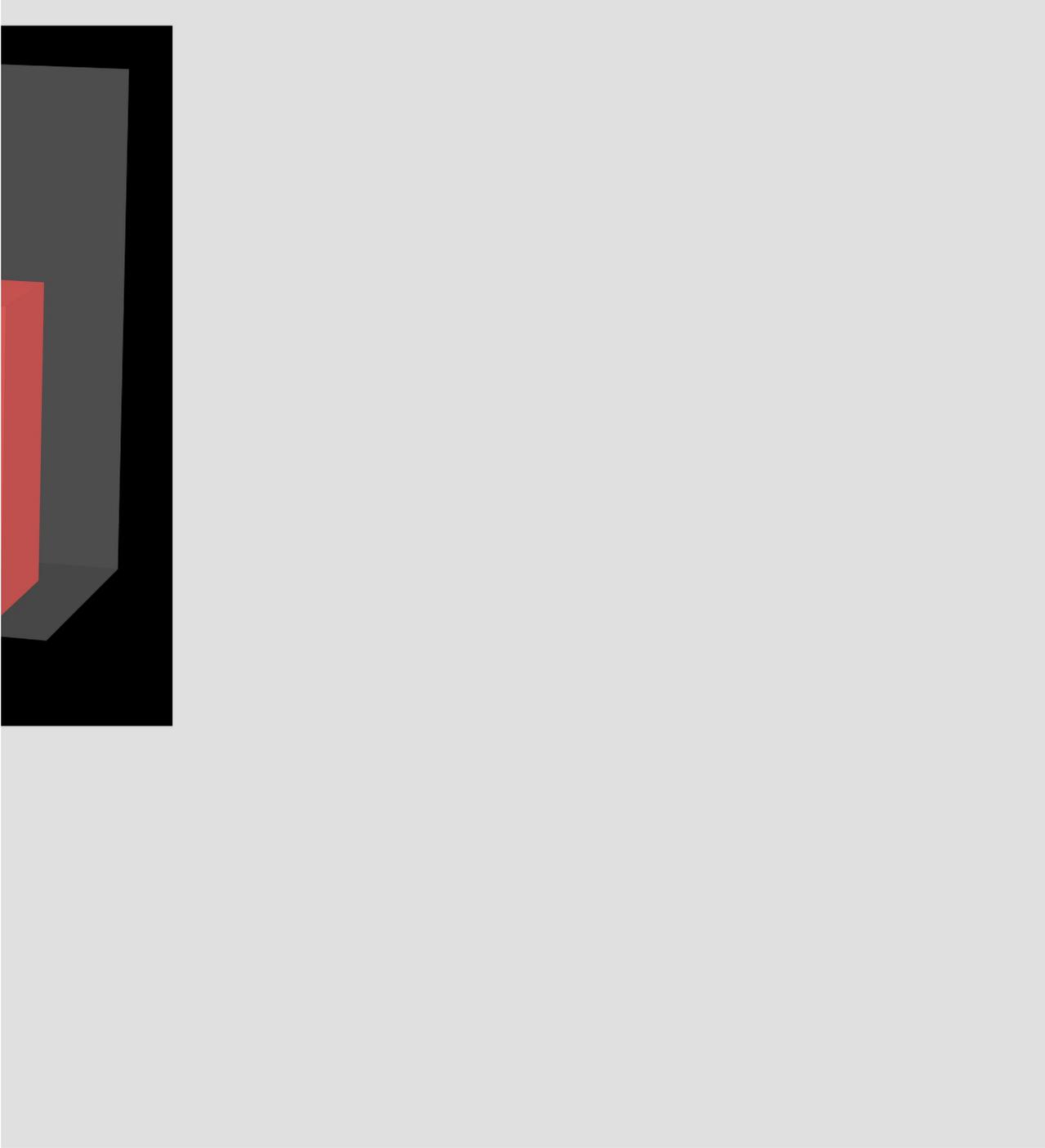
	0-30	31-45	46-60	61-90	90-120
# Of Units	79	21	14	25	3
Dollars	\$1,441,158	\$629,031	\$435,313	\$690,943	\$163,554
	Fresh	At Risk		Old	
	79	35	<i>Units</i>		28
	\$1,441,158	\$1,064,344	<i>Dollars</i>		\$854,497

121+	Total
3	145
\$97,452	\$3,457,451
Dead	
3	
\$97,452	
	\$951,949









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
79	35	<i>Units</i>	28	3
\$1,441,158	\$1,064,344	<i>Dollars</i>	\$854,497	\$97,452
54%	24%	<i>Percent of total in Units</i>	19%	2%
42%	31%	<i>Percent of total in \$</i>	25%	3%
\$18,243	\$30,410	<i>Average Cost per Unit</i>	\$30,518	\$32,484

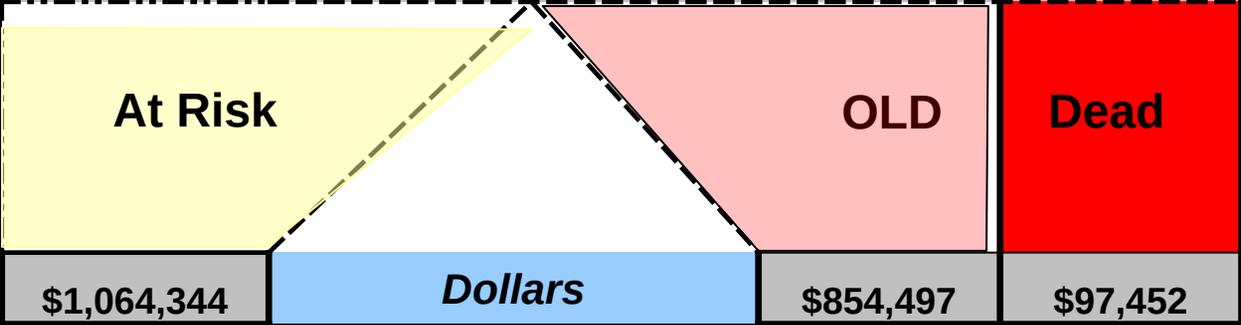
145

\$3,457,451

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1441158	629031	435313	690943	163554	97452



	\$1,064,344	Dollars	\$854,497	\$97,452
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Enter the percentage of this inventory value that you estimate is "water"

10%	"Water" %	15%	25%
\$106,434	"Water" Dollars	\$128,175	\$24,363

% of inventory under water 7.5%

Total Water Dollars \$258,972

Total

3457451

