

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	18,187		30,819		1,161,649.37	
Active Parts	10,612	58.34	25,710	83.42	1,036,551.61	89.23
NS Parts	6,124	33.67	951	3.08	58,551.18	5.04
MO Parts	41	0.22	293	0.95	748.31	0.06
AP Parts	1,288	7.08	3,076	9.98	55,442.39	4.77
DP Parts	121	0.66	789	2.56	10,355.88	0.89
SP Parts						
DEL Parts	1	0.00				
Parts With No Cost	68	0.37	79	0.25		
Parts With Negative On-Hand	1	0.00	1		-2,605.00	
Core/Exchange	258	1.41	381	1.23	68,080.00	
Memos On File	6,015					
Parts Added	628	3.45	278	0.90	13,894.31	1.19
Active Parts	58	9.23	96	34.53	3,529.15	25.39
NS Parts	569	90.60	181	65.10	10,365.15	74.59
MO Parts						
AP Parts	1	0.15	1	0.35	0.01	0.00
DP Parts						
SP Parts						
Parts & Memos Deleted	502					
Inventory Movement - Sales						
0 to 3 Months	6,235	34.28	21,866	70.94	808,097.44	69.56
4 to 6 Months	1,953	10.73	2,425	7.86	117,039.81	10.07
7 to 12 Months	3,256	17.90	2,938	9.53	165,253.68	14.22
Over 12 Months	4,533	24.92	3,210	10.44	33,134.81	2.85
New Parts No Sales	2,210	12.15	372	1.20	38,123.63	3.28
Inventory Movement - Receipts						
0 to 3 Months	5,381	29.58	18,479	59.95	781,118.25	67.24
4 to 6 Months	1,686	9.27	2,812	9.12	114,617.57	9.86
7 to 12 Months	3,164	17.39	2,347	7.61	135,767.38	11.68
Over 12 Months	5,800	31.89	6,886	22.34	121,390.44	10.44
New Parts No Receipts	2,156	11.85	295	0.95	8,755.73	0.75
Outstanding Orders	568	3.12	2,143		177,971.02	
Stockorders	382	67.25	1,470	68.59	109,717.82	61.64
Supplemental Orders						
Customer Orders	122	21.47	182	8.49	31,658.75	17.78
Backorders	107	18.83	491	22.91	36,594.45	20.56
Stockorder Backorders	83	14.61	446	20.81	26,936.85	15.13
Supplemntl Backorders						
Customer Backorders	29	5.10	45	2.09	9,657.60	5.42
Outstanding Forced Orders	1	0.00	1		131.00	

Grand Total

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales	2,715	14.92	18,742		712,966.80		8,156
Regular	2,715	100.00	18,742	100.00	712,966.80	100.00	8,156
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	19	0.10	65		2,248.84		19
Return Sales	608	3.34	1,594		132,562.44		921
Regular	608	100.00	1,593	99.93	132,397.44	99.87	920
No History							
Defective	1	0.16	1	0.06	165.00	0.12	1
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,982	10.89	11,343		584,442.81		2,978
Stockorders	1,215	61.30	5,715	50.38	337,038.91	57.66	1,907
Supplemental Orders	2	0.10	2	0.01	141.15	0.02	2
Customer Orders	838	42.28	1,142	10.06	193,712.16	33.14	942
Emergency Purchases	67	3.38	71	0.62	12,044.09	2.06	70
Other Receipts	43	2.16	4,413	38.90	41,506.50	7.10	57
Overages							
Net Adjustments	1,215	6.68	10,188		72,196.32		2,602
Plus	779	64.11	9,087	89.19	116,690.12		1,697
Minus	436	35.88	1,101	10.80	-44,493.80		905
Factory Returns	24	0.13	28		-7,907.71		28
Net Appreciation	200	1.09	4,022	13.05	-12,799.59		467
Positive	107	53.50	1,605	39.90	1,453.73		211
Negative	93	46.50	2,417	60.09	-14,253.32		256
Parts Updated With Cost	6	0.03	1		375.00		6
Parts With Comments	240						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2,231		8,039.63		86
Lost Sales							
Return Sales			120		5,081.22		20