

Unit #	Stock#	Year	Make	Model	Days in Stock	Acquisition Source	CP O	Advertised Price (Time of Sale)	Transaction Price	Advertised Price to Market % (Time of Sale)	Front-End Gross	Finance Gross
ex.	P123456	2015	Chevrolet	Equinox	30	Trade on New	No	\$ 15,000	\$ 13,800	95%	\$1,500	\$500
1	M24032	21	Jeep	CHEROKEE	70	Auction/Wholesale	No	\$ 25,925	\$ 24,925	98%	(\$592)	\$234
2	M24044	22	BMW	5 SERIES	18	Trade on New	Yes	\$ 45,884	\$ 39,050	109%	\$8,614	\$234
3	124104A	20	Mercedes-Benz	GLE350	20	Trade on New	Yes	\$ 33,943	\$ 30,943	108%	\$4,282	\$234
4	124086B	20	Ford	F-150	20	Trade on Used	No	\$ 34,775	\$ 34,775	98%	\$4,235	\$4,527
5	224590A	19	Ram	1500	6	Trade on Used	No	\$ 19,712	\$ 18,097	101%	\$4,781	\$1,678
6	M24047	22	BMW	X4	13	Trade on Used	Yes	\$ 46,475	\$ 44,100	110%	\$2,996	\$3,497
7	35038A	20	Ford	F-150	5	Trade on New	No	\$ 34,900	\$ 34,900	97%	\$7,113	\$1,996
8	34666S	21	Kia	SORENTO	33	Trade on New	No	\$ 26,600	\$ 26,600	97%	\$242	\$2,380
9	525007A	22	BMW	X5	10	Trade on New	Yes	\$ 53,554	\$ 48,500	105%	\$905	\$234
10	B24086B	20	Ford	MUSTANG	24	Trade on New	No	\$ 18,716	\$ 17,000	73%	\$38	\$234
11	523095S	18	BMW	X6	14	Trade on New	No	\$ 34,541	\$ 34,541	100%	\$1,302	\$2,562
12	TT24684A	21	Ford	RANGER	2	Other	No	\$ 29,555	\$ 29,189	93%	\$3,714	\$2,434
13	524149A	22	Ford	BRONCO	9	Trade on New	No	\$ 54,712	\$ 56,435	110%	\$8,334	\$1,010
14	M24028	23	Dodge	DURANGO	70	Rental Fleet (Enterprise, et	No	\$ 33,671	\$ 33,671	95%	(\$3,610)	\$234
15	524147A	16	BMW	X4	14	Trade on New	No	\$ 19,974	\$ 18,714	100%	\$3,743	\$234
16	124086A	20	BMW	X3	93	Auction/Wholesale	No	\$ 26,541	\$ 23,541	95%	\$1,753	\$1,234
17	TT2483AA	23	Dodge	CHALLENGER	4	Auction/Wholesale	No	\$ 33,000	\$ 33,000	96%	\$2,131	\$222
18	524150A	17	Audi	Q5	8	Auction/Wholesale	No	\$ 10,998	\$ 9,177	98%	\$4,478	\$3,335
19	M24041	21	BMW	X3	29	Street/Curb Buy	Yes	\$ 45,603	\$ 45,547	106%	\$4,099	\$234
20	M24037	23	BMW	X5	50	Trade on New	Yes	\$ 49,875	\$ 49,875	105%	\$9,736	\$4,956
21	M24043	22	BMW	5 SERIES	0	Auction/Wholesale	Yes	\$ 53,827	\$ 53,827	94%	\$2,436	\$6,541
22	M24035	20	Nissan	ALTIMA	21	Street/Curb Buy	No	\$ 18,084	\$ 17,179	100%	\$158	\$635
23	224559B	22	BMW	5 SERIES	75	LBO Customer	Yes	\$ 39,000	\$ 40,000	89%	\$2,393	\$947
24	525021A	14	Cadillac	ESCALADE	28	Trade on New	No	\$ 21,978	\$ 20,767	100%	\$1,385	\$234
25	M24050	15	Chevrolet	MALIBU	9	Street/Curb Buy	NO	\$ 5,200	\$ 4,200	76%	\$564	\$234
26	H21539	21	Hyundai	ELANTRA	6	Auction/Wholesale	No	\$ 21,000	\$ 234	92%	\$1,780	\$0
27	524078A	22	BMW	X3	29	Trade on New	YES	\$ 5,208	\$ 2,849	102%	\$5,208	\$2,849
28	C20663	18	Ford	EXPLORER	18	Auction/Wholesale	No	\$ 32,555	\$ 32,555	98%	\$2,162	\$3,535
29	524078A	22	BMW	X3	29	Trade on New	Yes	\$ 29,743	\$ 29,743	102%	\$5,208	\$2,849

