





REYNOLDS 2213				
Stocking Status	Inventory		% of Inventory	Guide
INVESTMENT	Value			
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 30%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 3%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*			MEMO	Greater than 70% of PN's
Core Clean			#DIV/0!	PART # # PIECES
Core Dirty			#DIV/0!	PART # # PIECES
Replace by hold RBH			#DIV/0!	PART # NA # PIECES
				NA
Total Inventory	\$0		#DIV/0!	

**REYNOLDS**

Activity	Value	% of inven	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a
1-3 Months		#DIV/0!	included	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		

GOOD
WARNING
DANGER
GREAT
Seldom used
OK....BUT..
OUCH !!!!!!!!!!!
YIKES

nd active ory			
	<b>OBSO POSITION MATH DONE BELOW</b>		
obso	.65 TIMES THE 7-9 MONTH VALUE	\$0	
obso	.85 TIMES THE 10-12 MONTH VALUE	\$0	
	PLUS THE 13-24 MONTH VALUE	\$0	
	PLUS THE 25+ VALUE EQUALS	\$0	
	OBSO AS A % OF TOTAL	\$ -	#DIV/0!

CDK		Inventory	% of Inventory	Guide
Stocking Status	INVESTMENT	Value		
Normal or Active Stock		\$ 192,224.37	71.00%	over 70%
Automatic Phase Out		\$ 73,731.11	25.00%	Less than 35
Dealer Phase Out		\$ 2,085.12	1.00%	Less than 10
Manual Order		\$ 3,514.45	2.00%	Less than 30
Non Stock Part \$'s		\$ 6,893.51		Less than 50
Non Stock Part #'s*		MEMO		Greater than 70%
No Phase Out	Not on ADP			NA
Repace by Hold	Not on ADP			NA
Clean Core		\$ 2,510.00	#DIV/0!	p/n pieces
Dirty Core		\$ 1,640.00	#DIV/0!	
<b>Total Inventory</b>		<b>\$0</b>	<b>\$ 282,598.56</b>	<b>#DIV/0!</b>

#### ADP

Activity	Value \$	% of Inventory	%	Notes & G
0-3 Months	853.61	79.80%	1%	ACTIVE INVENTORY
4-6 Months	27,294.08	9.43%	46%	ACTIVE INVENTORY
7-12 Months	23,789.74	8.22%	40%	75% will likely becom
Over 12 Months	3,842.07	1.32%	6%	Technical Obsolesce
New parts no sales	3,499.68	1.20%	6%	Minimal Amount
<b>Total Inventory</b>	<b>59,279.18</b>		<b>100%</b>	

	<b>COLOR SCORING</b>
--	----------------------

	<b>GOOD</b>
--	-------------

%	<b>WARNING</b>
---	----------------

%	<b>DANGER</b>
---	---------------

%	<b>GREAT</b>
---	--------------

%	<b>Seldom used</b>
---	--------------------

of PN's	<b>OK....BUT..</b>
---------	--------------------

	<b>OUCH !!!</b>
--	-----------------

--	--

	<b>OUCH !!!!!</b>
--	-------------------

--	--

	ouch!!!
--	---------

<b>guides</b>	
---------------	--

at 75%	
--------	--

at 23%	
--------	--

<b>OBSO POSITION</b>			
----------------------	--	--	--

ne Obso 2% is guide	.75 TIMES \$			17842.31
---------------------	--------------	--	--	----------

nce 2% is guide	PLUS			3,842
-----------------	------	--	--	-------

	PLUS			3,500
--	------	--	--	-------

	EQUALS	42%		25184.06
--	--------	-----	--	----------

DEALER TRACK STATUS			MONTH OF:			PROFILES BEST OF CLASS
			%	0	PIECES	VALUE
ACTIVE PARTS: STOCKED			#DIV/0!			70%
ACTIVE PARTS: EXCESS STOC			#DIV/0!			LESS THAN 1 %
ACTIVE PARTS: UNDERSTOCK			#DIV/0!			LESS THAN 1 %
ACTIVE PARTS: TO PHASE OUT			#DIV/0!			LESS THAN 30%
TOTAL ACTIVE PARTS			#DIV/0!			
SUPERCEDED W/ON HAND			#DIV/0!			LOW DBL NUMBERS
INACTIVE W/ON HAND			#DIV/0!			LESS THAN 30-35%
TOTAL INV. TO SELL			#DIV/0!			
CORES ON HAND						LOW PIECE COUNTS
NEG-ON-HAND						LOW DBL NUMBERS
TOTAL OF INVENTORY						
PARTS ON OPEN R. O.'S						ONE DAYS AVG SALES
VALUE OF TOTAL INVENTORY						
NOT ON FACTORY MASTER						MINIMAL
PARTS WITH OUT COST						MINIMAL
<b>INVENTORY AGING BY LAST SOLD</b>						
			VALUE	%	ACUM %	<b>INSTRUCTORS NOTE</b>
NEVER SOLD				#DIV/0!	#DIV/0!	<b>THIS IS TECHNICAL OI</b>
ONE YEAR AGO PLUS				#DIV/0!	#DIV/0!	
ELEVEN MONTHS AGO				#DIV/0!	#DIV/0!	<b>THIS IS POTENTIAL OI</b>
TEN MONTHS AGO				#DIV/0!	#DIV/0!	
NINE MONTHS AGO				#DIV/0!	#DIV/0!	THESE PARTS WILL BE IN A "AP" STATUS! OUT IS SET AT 0 IN 6
EIGHT MONTHS AGO				#DIV/0!	#DIV/0!	

SEVEN MONTHS AGO			#DIV/0!	#DIV/0!	
SIX MONTHS AGO			#DIV/0!	#DIV/0!	THIS IS YOUR ACTIVE HEALT INVENTORY
FIVE MONTHS AGO			#DIV/0!	#DIV/0!	
FOUR MONTHS AGO			#DIV/0!	#DIV/0!	
THREE MONTHS AGO			#DIV/0!	#DIV/0!	
TWO MONTHS AGO			#DIV/0!	#DIV/0!	
ONE MONTH AGO			#DIV/0!	#DIV/0!	
CURRENT MONTH			#DIV/0!	#DIV/0!	
TOTAL INVENTORY			#DIV/0!		
CORES WITH ON HAND					CONFIRM DIRTY & CLEAN





UCS SCORECARD				
Stocking Status Observations	Inventory Value		% of Inventory	Guide
Active Stock (0-6 month activity)				over 70%
Zero Guide (Auto Phase out)				Less than 35%
No bin Location Parts				Less than 1%
Manual Order Review				Less than 3%
No Match (Non Stock Part \$'s)				Less than 5%
Total Watch #'s (N/ Stock Part #'s)				Greater than 70% of PN's
Clean Core				
Dirty Core				Are controls in place?
Extra Lines				NA
Extra Lines				NA
Total Inventory	\$0			

UCS

Investment	NADA			
Activity	Value	% of inven	Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current a
3 to 6 Months		#DIV/0!	included	healthy parts invento
6-9 Months		#DIV/0!	23%	65% Will likely becom
9-12 Months		#DIV/0!	2%	85% Will likely becom
12 Months + Over		#DIV/0!	included	This is your Technical
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		

- GOOD
- WARNING
- DANGER
- GREAT
- Seldom used
- OK...BUT..
- OUCH !!!!!!!!



nd active  
ory

e obso      \$0.00

obso      \$0.00

OBSO      \$0

\$0.00

#DIV/0!

## Departmental Action Plan

Dealership **STIVERS DECATUR SUBARU**

Academy Week **FIXED OPERATIONS 1-PARTS**

Class & I

### Current Situation

Parts counter employee are not keeping up with technician for how long the car is in the shop and tech and service writer needs to communicate better with each other, which affects the customer in a timely manner.

### Overall Objective:

Better communication back and forth between parts counter and technician, to ensure the car is not staying over night or it's a waiter or its VOR.

### Proposed Timeline

30 day time frame, but its really daily process!

### Action Plan

3 Critical Components for Success = Service Advisor, technician and Parts Counter

### Requirements

1.

Having meetings with the necessary employees so they understand the importance of this project.

2. Letting each and everyone know the importance of strong communication bet having satisfied customers.

2.

3. Accountability the service director holding employees for doing there job corr

3.

4. Weekly meetings between service manager and parts manager.

4.

5. Zero cost to dealer just in store training in the service/ parts deptartments.

5.

Projected Date of Completion:

SEPT 01, 2018

Sponsor Signature: \_\_\_\_\_

Evaluation of Results: Include measured results. (± Metrics)  
SERVICE CSI and REDUCE CYCLE TIME and HIGHER FIX IT RIGHT FIRST TIME SCORES

Student Name SHANE LANCE

Student Number N337

ar is going to be there for service work, parts  
ch will allow the department to take care of

o expedite parts dept how to order parts either

unter

tance of COMMUNICATION!

**PLEASE BE ADVISED  
THIS ASSIGNMENT BY  
IT'S SELF IS WORTH 100  
POINTS.TAKE YOUR  
TIME AND GET IT  
CORRECT**



ween the departments so the end goal is



ect.

