

<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other	C 199.99 W 182.00 M 199.99 R 199.99	Auto nation Ford
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Variable Rate Code(s):
 C=Lowest, Most Competitive (ie, L.O.F., etc.)
 W=Warranty
 M=Maintenance Rate (Normal Factory Maintenance) R =Highest, Repair Rate I = Internal

Non-Dealer Competitive Maintenance Pricing Summary Survey

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

2016 Highlander V6

Competitor Name	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads
11/12 Robbie Marzetta Align.	\$82	\$50	\$79.95	\$149	\$150	509
11/12 Kim Fairground Tire	\$89.95	\$69.95	\$69.95	\$129	\$200	529
11/12 Sara Rep Bays	\$90	\$55	\$59.95	\$119	\$189	469
11/12 Alex Firstone	\$69.95	\$55.63	\$59.95	\$129	\$225	\$524.65
11/12 Al Massy Auto.	\$80	\$80	\$64.95	\$149	\$209	\$450.00
11/12 Brian D.M. Campbell Good Year	\$69.95	\$59.98	\$59.99	\$125	\$189	\$500
Competitor Averages	\$81.30	\$62.76	\$65.79	\$133.33	\$193.66	
My Dealership	\$79.95	\$58	\$69.95	\$119.95	\$199	\$550