

Inventory Management Summary Report

Branch:	Record Count	Percent	Quantity	Percent	Extended Cost		Extended Cost	
					Replacement	Percent	Average	Percent
BTC								
Parts Inventory	48,442		105,426		\$1,890,703.4900		\$1,846,389.3863	
Stock Parts	12,262	25.31%	87,872	83.35%	\$1,369,243.5500	72.42%	\$1,347,223.0473	72.97%
Non-Stock Parts	31,569	65.17%	8,232	7.81%	\$439,385.1700	23.24%	\$429,920.9710	23.28%
Obsolete Parts	4,267	8.81%	9,184	8.71%	\$72,911.2700	3.86%	\$60,084.2284	3.25%
Superseded Parts	344	0.71%	138	0.13%	\$9,163.5000	0.48%	\$9,161.1396	0.50%
Core Inventory								
Inherent/Clean Cores	1,909	3.76%	644	0.61%	\$103,488.7500		\$103,484.7500	
Dirty Cores	2,293	4.52%	129	0.12%	\$18,189.0000		\$18,165.0000	
Total Inventory, Including All Cores	50,735		105,555		\$2,012,381.2400		\$1,968,039.1363	
Average Piece Value					\$18.9492		\$18.5316	
Parts with Zero Cost	1	0.00%	0	0.00%				
Parts with Negative Qty	0	0.00%	0		\$0.0000		\$0.0000	
Parts with No Location	39,657	78.16%						
With Qty Available	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Lost Sales Since Oct 1st	0		0		\$0.0000			
Lost Sales YTD	7		44		\$1,342.1200			
Supplier Records	163							
Parts Added Since Oct 1st	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Non-Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Inventory Movement/Sales								
Current to 3 Months	5,547	11.45%	70,709	67.07%	\$1,139,923.5300	60.29%	\$1,128,235.7146	61.10%
4 to 6 Months	3,086	6.37%	12,350	11.71%	\$309,528.7700	16.37%	\$306,763.3483	16.61%
7 to 12 Months	3,318	6.85%	6,650	6.31%	\$209,335.8800	11.07%	\$206,406.1766	11.18%
Over 12 Months	35,587	73.46%	15,506	14.71%	\$211,607.5400	11.19%	\$184,742.4968	10.01%
New Parts w/No Sales	904	1.87%	211	0.20%	\$20,307.7700	1.07%	\$20,241.6500	1.10%

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	Record Count	Percent	Quantity	Percent	Extended Cost		Extended Cost	
					Replacement	Percent	Average	Percent
Outstanding Purchase Orders	873				\$521,735.2400		\$522,953.2807	
803 - Stock	12,701	26.22%	8,756	8.31%	\$490,137.1000	25.92%	\$492,321.8359	26.66%
0 - Emergency	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
59 - To Fill Counter B/O's	98		239		\$25,967.2600		\$25,002.6348	
11 - To Fill RO B/O's	19		26		\$5,630.8800		\$5,628.8100	
Rcvd Purchase Orders Since Oct 1st	0				\$0.0000		\$0.0000	
0 - Stock	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
0 - Emergency	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
0 - Miscellaneous	0		0		\$0.0000			
Rcvd Purchase Orders YTD	6,923				\$10,135,366.9800		\$10,117,866.7482	
1,648 - Stock	20,306	41.92%	205,579	195.00%	\$7,269,374.9300	384.48%	\$7,261,153.8259	393.26%
5,275 - Emergency	11,588	23.92%	40,575	38.49%	\$2,865,992.0500	151.58%	\$2,856,712.9223	154.72%
0 - Miscellaneous	0		0		\$0.0000			
Inventory Movement/Receipts								
Current to 3 Months	3,831	7.91%	28,766	27.29%	\$903,023.3100	47.76%	\$900,820.1636	48.79%
4 to 6 Months	3,107	6.41%	12,536	11.89%	\$454,675.9500	24.05%	\$463,661.7418	24.57%
7 to 12 Months	3,835	7.92%	29,504	27.99%	\$266,395.2600	14.09%	\$255,638.2246	13.85%
Over 12 Months	29,263	60.41%	33,576	31.85%	\$252,653.3500	13.36%	\$219,740.7207	11.90%
Parts Never Rcvd on a PO	8,406	17.35%	1,044	0.99%	\$13,955.6200	0.74%	\$16,528.5356	0.90%
Qty Adjustments Since Oct 1st	0				\$0.0000		\$0.0000	
Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Non-Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Inh Core Parts					\$0.0000	0.00%	\$0.0000	0.00%
Qty Adjustments YTD	273				-\$82,409.7300		-\$81,819.6433	
Stock Parts	201	0.41%	-284	-0.27%	-\$78,223.7800	-4.14%	-\$78,138.2255	-4.23%
Non-Stock Parts	51	0.11%	-94	-0.09%	\$516.3400	0.03%	\$523.8866	0.03%
Obsolete Parts	8	0.02%	-52	-0.05%	-\$94.0700	0.00%	-\$90.3494	0.00%
Superseded Parts	6	0.01%	-5	0.00%	-\$3,246.2200	-0.17%	-\$3,199.9500	-0.17%
Core Parts	7	0.31%	-7	-5.43%	-\$172.0000	-0.95%	-\$172.0000	-0.95%
Inh Core Parts					-\$1,190.0000	-1.15%	-\$743.0050	-0.72%

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	<u>Record Count</u>	<u>Percent</u>	<u>Quantity</u>	<u>Percent</u>	<u>Extended Cost</u>		<u>Extended Cost</u>		
					<u>Replacement</u>	<u>Percent</u>	<u>Average</u>	<u>Percent</u>	
Branch: BVT									
Parts Inventory									
	18,590		28,671		\$506,826.1392		\$504,067.5951		
Stock Parts	1,422	7.65%	12,710	44.33%	\$179,871.0300	35.49%	\$179,334.7811	35.58%	
Non-Stock Parts	17,106	92.02%	15,949	55.63%	\$326,268.4792	64.37%	\$324,046.4156	64.29%	
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%	
Superseded Parts	62	0.33%	12	0.04%	\$686.6300	0.14%	\$686.3984	0.14%	
Core Inventory									
Inherent/Clean Cores	793	3.99%	113	0.39%	\$31,864.0000		\$31,864.0000		
Dirty Cores	1,263	6.36%	45	0.16%	\$3,403.7500		\$3,387.7500		
Total Inventory, Including All Cores	19,853		28,716		\$542,093.8892		\$539,319.3451		
Average Piece Value									
					\$18.8038		\$18.7075		
Parts with Zero Cost									
	1	0.01%	0	0.00%					
Parts with Negative Qty									
	0	0.00%	0		\$0.0000		\$0.0000		
Parts with No Location									
	17,635	88.83%							
With Qty Available	2	0.01%	2	0.01%	\$750.0000	0.15%	\$750.0000	0.15%	
Lost Sales Since Oct 1st									
	0		0		\$0.0000				
Lost Sales YTD									
	0		0		\$0.0000				
Supplier Records									
	163								
Parts Added Since Oct 1st									
	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%	
Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%	
Non-Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%	
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%	
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%	
Core Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%	
Inventory Movement/Sales									
Current to 3 Months	1,669	8.98%	21,877	76.30%	\$375,865.7742	74.16%	\$375,184.1089	74.43%	
4 to 6 Months	1,028	5.53%	2,462	8.59%	\$77,342.5800	15.26%	\$76,933.2205	15.26%	
7 to 12 Months	1,176	6.33%	2,914	10.16%	\$37,551.5000	7.41%	\$37,096.1375	7.36%	
Over 12 Months	14,442	77.69%	1,386	4.83%	\$12,456.0450	2.46%	\$11,243.8882	2.23%	
New Parts w/No Sales	275	1.48%	32	0.11%	\$3,610.2400	0.71%	\$3,610.2400	0.72%	

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	<u>Record Count</u>	<u>Percent</u>	<u>Quantity</u>	<u>Percent</u>	<u>Extended Cost</u>		<u>Extended Cost</u>	
					<u>Replacement</u>	<u>Percent</u>	<u>Average</u>	<u>Percent</u>
Outstanding Purchase Orders	126				\$25,783.7400		\$25,823.1935	
121 - Stock	1,437	7.73%	374	1.30%	\$22,000.8000	4.34%	\$22,052.5735	4.37%
0 - Emergency	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
3 - To Fill Counter B/O's	3		3		\$201.2800		\$201.2800	
4 - To Fill RO B/O's	5		6		\$3,581.6600		\$3,569.3400	
Rcvd Purchase Orders Since Oct 1st	0				\$0.0000		\$0.0000	
0 - Stock	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
0 - Emergency	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
0 - Miscellaneous	0		0		\$0.0000			
Rcvd Purchase Orders YTD	2,294				\$3,166,922.8600		\$3,162,936.3551	
399 - Stock	5,816	31.29%	39,766	138.70%	\$2,152,936.5200	424.79%	\$2,152,050.1543	426.94%
1,895 - Emergency	3,304	17.77%	8,011	27.94%	\$1,013,986.3400	200.07%	\$1,010,886.2008	200.55%
0 - Miscellaneous	0		0		\$0.0000			
Inventory Movement/Receipts								
Current to 3 Months	1,245	6.70%	6,092	21.25%	\$312,798.6000	61.72%	\$312,580.3166	62.01%
4 to 6 Months	1,149	6.18%	5,937	20.71%	\$121,051.4000	23.86%	\$120,960.6568	24.00%
7 to 12 Months	1,341	7.21%	2,618	9.13%	\$49,118.1200	9.69%	\$48,517.9211	9.63%
Over 12 Months	11,903	64.03%	13,280	46.32%	\$22,291.8292	4.40%	\$20,833.4456	4.13%
Parts Never Rcvd on a PO	2,952	15.88%	744	2.59%	\$1,566.1900	0.31%	\$1,175.2550	0.23%
Qty Adjustments Since Oct 1st	0				\$0.0000		\$0.0000	
Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Non-Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Inh Core Parts					\$0.0000	0.00%	\$0.0000	0.00%
Qty Adjustments YTD	26				\$1,018.5900		\$1,018.1658	
Stock Parts	8	0.04%	9	0.03%	\$494.1600	0.10%	\$493.7379	0.10%
Non-Stock Parts	14	0.08%	-1,000	-3.49%	\$774.4300	0.15%	\$774.4279	0.15%
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Parts	4	0.32%	2	4.44%	\$500.0000	14.69%	\$500.0000	14.76%
Inh Core Parts					-\$750.0000	-2.35%	-\$750.0000	-2.35%

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					<u>Replacement</u>	<u>Percent</u>	<u>Average</u>	<u>Percent</u>
Branch: HAG								
Parts Inventory	44,366		85,912		\$1,446,638.3900		\$1,411,409.3107	
Stock Parts	5,231	11.79%	40,554	47.20%	\$782,636.4000	54.10%	\$769,513.5461	54.52%
Non-Stock Parts	38,954	87.80%	45,358	52.80%	\$664,001.9900	45.90%	\$641,895.7646	45.48%
Obsolete Parts	4	0.01%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	177	0.40%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Inventory								
Inherent/Clean Cores	1,861	3.99%	474	0.55%	\$89,301.0300		\$89,533.0298	
Dirty Cores	2,223	4.77%	3	0.00%	\$1,090.0000		\$1,090.0000	
Total Inventory, Including All Cores	46,589		85,915		\$1,537,029.4200		\$1,502,032.3405	
Average Piece Value					\$17.7920		\$17.3868	
Parts with Zero Cost	0	0.00%	0	0.00%				
Parts with Negative Qty	0	0.00%	0		\$0.0000		\$0.0000	
Parts with No Location	37,838	81.22%						
With Qty Available	1	0.00%	1	0.00%	\$90.0000	0.01%	\$90.0000	0.01%
Lost Sales Since Oct 1st	0		0		\$0.0000			
Lost Sales YTD	0		0		\$0.0000			
Supplier Records	163							
Parts Added Since Oct 1st	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Non-Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Inventory Movement/Sales								
Current to 3 Months	3,872	8.73%	37,436	43.57%	\$716,764.6000	49.55%	\$711,690.3844	50.42%
4 to 6 Months	2,729	6.15%	12,509	14.56%	\$295,667.6100	20.44%	\$292,027.9773	20.69%
7 to 12 Months	3,165	7.13%	12,796	14.89%	\$207,628.0700	14.35%	\$202,750.2830	14.37%
Over 12 Months	33,579	75.69%	22,862	26.61%	\$215,061.2100	14.87%	\$193,445.0660	13.71%
New Parts w/No Sales	1,021	2.30%	309	0.36%	\$11,516.9000	0.80%	\$11,495.6000	0.81%

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					<u>Replacement</u>	<u>Percent</u>	<u>Average</u>	<u>Percent</u>
Outstanding Purchase Orders	315				\$132,330.4100		\$131,320.9870	
298 - Stock	3,388	7.64%	1,571	1.83%	\$124,927.2500	8.64%	\$124,093.6470	8.79%
0 - Emergency	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
17 - To Fill Counter B/O's	29		62		\$7,403.1600		\$7,227.3400	
0 - To Fill RO B/O's	0		0		\$0.0000		\$0.0000	
Rcvd Purchase Orders Since Oct 1st	0				\$0.0000		\$0.0000	
0 - Stock	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
0 - Emergency	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
0 - Miscellaneous	0		0		\$0.0000			
Rcvd Purchase Orders YTD	4,604				\$5,871,795.1600		\$5,856,515.3578	
3,491 - Stock	18,024	40.63%	96,410	112.22%	\$5,324,014.4900	368.03%	\$5,309,782.6021	376.20%
1,113 - Emergency	2,376	5.36%	6,543	7.62%	\$547,780.6700	37.87%	\$546,732.7557	38.74%
0 - Miscellaneous	0		0		\$0.0000			
Inventory Movement/Receipts								
Current to 3 Months	2,917	6.57%	17,569	20.45%	\$614,249.3500	42.46%	\$613,336.1407	43.46%
4 to 6 Months	2,586	5.83%	12,721	14.81%	\$318,490.2600	22.02%	\$316,579.0142	22.43%
7 to 12 Months	3,344	7.54%	14,962	17.42%	\$229,493.1200	15.86%	\$225,928.8095	16.01%
Over 12 Months	25,559	57.61%	35,045	40.79%	\$274,544.6400	18.98%	\$246,542.9819	17.47%
Parts Never Rcvd on a PO	9,960	22.45%	5,615	6.54%	\$9,861.0200	0.68%	\$9,022.3644	0.64%
Qty Adjustments Since Oct 1st	0				\$0.0000		\$0.0000	
Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Non-Stock Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Inh Core Parts					\$0.0000	0.00%	\$0.0000	0.00%
Qty Adjustments YTD	478				\$9,412.0000		\$9,512.9727	
Stock Parts	250	0.56%	63	0.07%	\$273.8000	0.02%	\$310.1234	0.02%
Non-Stock Parts	210	0.47%	48	0.06%	\$1,858.3300	0.13%	\$1,783.4868	0.13%
Obsolete Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Superseded Parts	0	0.00%	0	0.00%	\$0.0000	0.00%	\$0.0000	0.00%
Core Parts	18	0.81%	23	766.67%	\$5,827.8700	534.67%	\$5,779.8700	530.26%
Inh Core Parts					\$1,452.0000	1.63%	\$1,639.4925	1.83%