



ACADEMY

FROZEN CAPITAL: PRE-OWNED INVENTORY

Page Colm Line

YTD Pre-Owned Sales <i>(without F&I)</i>	+	4,616,696	5	YTD	11
YTD Pre-Owned Gross Profit <i>(without F&I)</i>	-	372,970	5	YTD	11
YTD Inventory Adjustments <i>(+/- as on statement)</i>	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	4,243,726			
Statement Month	÷	8			
Average Month Pre-Owned Cost of Sales	=	530,466			
Factor	×	1.0			Guide = 1.0
Your Guide	=	530,466			A

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
 A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		51	1	Asset	
Your Guide	-	530,466			A
Frozen Capital		<u>530,415</u>			